# CONDENSED FINANCIAL STATEMENTS AUDITED INCOME STATEMENTS FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

|  |      | 4th Quart   | er Ended    | <b>Cumulative 12</b> | Months Ended |
|--|------|-------------|-------------|----------------------|--------------|
| <u>Group</u>                                     |      | 31 December | 31 December | 31 December          | 31 December  |
|  |      | 2013        | 2012        | 2013                 | 2012         |
|  |      |             | (Restated)  |                      | (Restated)   |
|  | Note | RM'000      | RM'000      | RM'000               | RM'000       |
| Interest income                                  | A17  | 4,170,878   | 4,002,480   | 16,306,471           | 15,651,709   |
| Interest expense                                 | A18  | (1,787,410) | (1,599,593) | (6,721,191)          | (6,355,024)  |
| Net interest income                              |      | 2,383,468   | 2,402,887   | 9,585,280            | 9,296,685    |
| Income from Islamic Banking Scheme               |      |             |             |                      |              |
| operations                                       | A33a | 789,854     | 526,455     | 2,810,182            | 2,196,259    |
|  | •    | 3,173,322   | 2,929,342   | 12,395,462           | 11,492,944   |
| Net income from insurance and takaful            |      |             |             |                      |              |
| business   | A19  | 184,759     | 191,584     | 260,836              | (48,336)     |
|  |      | 3,358,081   | 3,120,926   | 12,656,298           | 11,444,608   |
| Non-interest income                              | A20  | 1,327,377   | 1,163,324   | 5,882,062            | 5,328,710    |
| Net income                                       |      | 4,685,458   | 4,284,250   | 18,538,360           | 16,773,318   |
| Overhead expenses                                | A21  | (2,334,247) | (2,110,186) | (8,927,925)          | (8,232,419)  |
| Operating profit before impairment losses        |      | 2,351,211   | 2,174,064   | 9,610,435            | 8,540,899    |
| Allowances for impairment losses on loans,       |      |             |             |                      |              |
| advances and financing, net                      | A22  | 54,535      | (210,695)   | (729,586)            | (679,247)    |
| Impairment losses on financial investments, n    | et   | (121,811)   | (47,676)    | (150,522)            | (117,826)    |
| Operating profit                                 |      | 2,283,935   | 1,915,693   | 8,730,327            | 7,743,826    |
| Share of profits in associates and joint venture | es   | 17,664      | 34,058      | 139,267              | 152,476      |
| Profit before taxation and zakat                 |      | 2,301,599   | 1,949,751   | 8,869,594            | 7,896,302    |
| Taxation and zakat                               | B5   | (505,288)   | (411,890)   | (2,098,261)          | (1,977,618)  |
| Profit for the period/year                       | ı    | 1,796,311   | 1,537,861   | 6,771,333            | 5,918,684    |
|  |      |             |             |                      |              |
| Attributable to:                                 |      |             |             |                      |              |
| Equity holders of the Bank                       |      | 1,732,100   | 1,459,891   | 6,552,391            | 5,745,920    |
| Non-controlling interests                        |      | 64,211      | 77,970      | 218,942              | 172,764      |
|  | 1    | 1,796,311   | 1,537,861   | 6,771,333            | 5,918,684    |
| Earnings per share attributable to               |      |             |             |                      |              |
| equity holders of the Bank                       | B13  |             |             |                      |              |
| Basic  |      | 19.58 sen   | 17.30 sen   | 75.79 sen            | 72.69 sen    |
| Fully diluted                                    |      | 19.56 sen   | 17.30 sen   | 75.72 sen            | 72.69 sen    |

# CONDENSED FINANCIAL STATEMENTS AUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

|  | 4th Quart   | er Ended    | <b>Cumulative 12 Months Ended</b> |             |  |  |
|--|-------------|-------------|-----------------------------------|-------------|--|--|
| Group  | 31 December | 31 December | 31 December                       | 31 December |  |  |
|  | 2013        | 2012        | 2013                              | 2012        |  |  |
|  |             | (Restated)  |                                   | (Restated)  |  |  |
|  | RM'000      | RM'000      | RM'000                            | RM'000      |  |  |
| Profit for the period/year   | 1,796,311   | 1,537,861   | 6,771,333                         | 5,918,684   |  |  |
| Other comprehensive income/(loss):                                 |             |             |                                   |             |  |  |
| Items that will not be reclassified subsequently to profit or loss |             |             |                                   |             |  |  |
| Defined benefit plan actuarial gain/(loss)                         | 61,209      | (9,173)     | 60,831                            | (25,082)    |  |  |
| Income tax effect  | (18,608)    | 2,967       | (18,608)                          | 7,793       |  |  |
|  | 42,601      | (6,206)     | 42,223                            | (17,289)    |  |  |
| Items that may be reclassified subsequently to profit or loss      |             |             |                                   |             |  |  |
| Net (loss)/gain on financial investments                           |             |             |                                   |             |  |  |
| available-for-sale   | (511,821)   | 143,340     | (1,800,978)                       | 52,715      |  |  |
| Foreign currency translation                                       | (275,437)   | (99,862)    | (861,523)                         | (931,947)   |  |  |
| Income tax effect  | 166,034     | (26,553)    | 461,600                           | (2,522)     |  |  |
| Other reserves   | 3,399       | (799)       | 3,568                             | (547)       |  |  |
|  | (617,825)   | 16,126      | (2,197,333)                       | (882,301)   |  |  |
| Other comprehensive (loss)/income for the                          |             |             |                                   |             |  |  |
| period/year, net of tax  | (575,224)   | 9,920       | (2,155,110)                       | (899,590)   |  |  |
| Total comprehensive income   |             |             |                                   |             |  |  |
| for the period/year  | 1,221,087   | 1,547,781   | 4,616,223                         | 5,019,094   |  |  |
| Total comprehensive income for the period/year attributable to:    |             |             |                                   |             |  |  |
| Equity holders of the Bank   | 1,157,575   | 1,462,749   | 4,435,509                         | 4,833,708   |  |  |
| Non-controlling interests  | 63,512      | 85,032      | 180,714                           | 185,386     |  |  |
|  | 1,221,087   | 1,547,781   | 4,616,223                         | 5,019,094   |  |  |
|  |             |             |                                   |             |  |  |

# CONDENSED FINANCIAL STATEMENTS AUDITED INCOME STATEMENTS FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

|      | 4th Quart                       | er Ended   | <b>Cumulative 12 Months Ended</b>   |  |  |  |
|------|---------------------------------|--|---|--|--|--|
|      | 31 December                     | 31 December  | 31 December   | 31 December  |  |  |
|      | 2013                            | 2012   | 2013  | 2012   |  |  |
| Note | RM'000                          | RM'000   | RM'000  | RM'000   |  |  |
| A17  | 3,112,406                       | 2,848,429  | 11,744,776  | 11,194,494   |  |  |
| A18  | (1,365,546)                     | (1,225,660)  | (5,096,985)   | (4,959,002)  |  |  |
|      | 1,746,860                       | 1,622,769  | 6,647,791   | 6,235,492  |  |  |
| A20  | 1,350,436                       | 1,263,523  | 4,684,117   | 3,932,215  |  |  |
|      | 3,097,296                       | 2,886,292  | 11,331,908  | 10,167,707   |  |  |
| A21  | (1,249,239)                     | (1,104,302)  | (4,591,331)   | (4,403,790)  |  |  |
|      | 1,848,057                       | 1,781,990  | 6,740,577   | 5,763,917  |  |  |
|      |                                 |  |   |  |  |  |
| A22  | 99,029                          | (70,643)   | (502,144)   | (268,844)  |  |  |
| net  | (148,069)                       | (1,405)  | (111,493)   | 3,085  |  |  |
| •    | 1,799,017                       | 1,709,942  | 6,126,940   | 5,498,158  |  |  |
| B5   | (304,360)                       | (267,649)  | (1,241,324)   | (1,192,254)  |  |  |
| •    | 1,494,657                       | 1,442,293  | 4,885,616   | 4,305,904  |  |  |
|      | A17<br>A18<br>A20<br>A21<br>A22 | 31 December 2013 Note RM'000  A17 3,112,406 A18 (1,365,546) 1,746,860 A20 1,350,436 3,097,296 A21 (1,249,239) 1,848,057  A22 99,029 net (148,069) 1,799,017 B5 (304,360) | Note         2013<br>RM'000         2012<br>RM'000           A17         3,112,406<br>(1,365,546)         2,848,429<br>(1,225,660)           A18         (1,365,546)<br>(1,225,660)         (1,225,660)<br>(1,622,769)           A20         1,350,436<br>(1,350,436)         1,263,523<br>(1,263,523)<br>(1,104,302)           A21         (1,249,239)<br>(1,249,239)<br>(1,104,302)         (1,104,302)<br>(1,781,990)           A22         99,029<br>(148,069)<br>(1,405)<br>(1,405)<br>(1,799,017<br>(1,709,942)         (70,643)<br>(1,709,942)           B5         (304,360)<br>(267,649)         (267,649) | Note         31 December 2013         31 December 2012         31 December 2013           RM'000         RM'000         RM'000         RM'000           A17         3,112,406         2,848,429         11,744,776           A18         (1,365,546)         (1,225,660)         (5,096,985)           1,746,860         1,622,769         6,647,791           A20         1,350,436         1,263,523         4,684,117           3,097,296         2,886,292         11,331,908           A21         (1,249,239)         (1,104,302)         (4,591,331)           1,848,057         1,781,990         6,740,577           A22         99,029         (70,643)         (502,144)           net         (148,069)         (1,405)         (111,493)           1,799,017         1,709,942         6,126,940           B5         (304,360)         (267,649)         (1,241,324) |  |  |

# CONDENSED FINANCIAL STATEMENTS AUDITED STATEMENTS OF COMPREHENSIVE INCOME FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

| 31 December 31 Dec | cember         |
|--|----------------|
|  | 0040           |
| 2013 2012 2013<br>RM'000 RM'000 RM'000   | 2012<br>RM'000 |
| Profit for the period/year 1,494,657 1,442,293 4,885,616 4,3   | 305,904        |
| Other comprehensive income/(loss):   |                |
| Items that may be reclassified subsequently to profit or loss  |                |
| Net (loss)/gain on financial investments   |                |
| available-for-sale (468,211) 85,492 (1,395,968)  | (31,892)       |
| Foreign currency translation (10,074) 3,781 271,446  | 85,996         |
| Income tax effect 122,359 (21,373) 348,992   | 7,973          |
| Other comprehensive (loss)/income  |                |
| for the period/year, net of tax (355,926) 67,900 (775,530)   | 62,077         |
| Total comprehensive income   |                |
| for the period/year 1,138,731 1,510,193 4,110,086 4,3  | 367,981        |

# CONDENSED FINANCIAL STATEMENTS AUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2013

|  |           |                          | Group                   |                          |                          | Bank                     |                          |
|--|-----------|--------------------------|-------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|  |           | 31 December              | 31 December             | 1 January                | 31 December              | 31 December              | 1 January                |
|  |           | 2013                     | 2012                    | 2012                     | 2013                     | 2012                     | 2012                     |
|  |           |                          | (Restated)              | (Restated)               |                          |                          |                          |
|  | Note      | RM'000                   | RM'000                  | RM'000                   | RM'000                   | RM'000                   | RM'000                   |
| ASSETS                                     |           |                          |                         |                          |                          |                          |                          |
|  |           |                          |                         |                          |                          |                          |                          |
| Cash and short-term funds                  |           | 48,067,358               | 40,018,633              | 49,387,882               | 29,320,984               | 23,153,242               | 35,966,579               |
| Deposits and placements with financial     |           |                          |                         |                          |                          |                          |                          |
| institutions                               |           | 7,156,749                | 11,949,150              | 7,161,651                | 15,723,864               | 10,039,999               | 6,246,093                |
| Financial assets purchased under resale    |           |                          |                         |                          |                          |                          |                          |
| agreements                                 |           | 20,558                   | 798,180                 | 1,397,235                | 20,558                   | 650,314                  | 1,397,235                |
| Financial assets at fair value through     |           |                          |                         |                          |                          |                          |                          |
| profit or loss                             | A10(i)    | 19,166,565               | 29,156,692              | 18,393,752               | 5,546,091                | 10,719,937               | 7,325,466                |
| Financial investments available-for-sale   | A10(ii)   | 82,836,922               | 60,792,374              | 63,585,045               | 64,532,797               | 47,366,309               | 46,514,200               |
| Financial investments held-to-maturity     | A10(iii)  | 5,668,174                | 2,870,768               | 2,689,806                | 5,354,097                | 2,556,849                | 2,115,933                |
| Loans, advances and financing              | A11       | 355,617,527              | 311,824,735             | 276,252,853              | 237,971,279              | 214,852,046              | 194,174,085              |
| Derivative assets                          | A29       | 3,944,692                | 2,880,492               | 1,987,502                | 3,760,133                | 2,812,148                | 1,949,344                |
| Reinsurance/retakaful assets and other     |           | 0.040.005                | 2 555 727               | 2 172 704                |                          |                          |                          |
| insurance receivables Other assets         | A12       | 2,349,995                | 2,555,727<br>6,680,257  | 2,173,794                | -<br>- 240 427           | 2,713,063                | 2 240 422                |
| Investment properties                      | AIZ       | 8,505,918<br>583,257     | 572,662                 | 4,749,820<br>542,477     | 5,319,437                | 2,713,003                | 2,240,433                |
| Statutory deposits with central banks      |           | 13,742,874               | 12,298,362              | 10,577,416               | 7,327,996                | 6,888,916                | 6,095,129                |
| Investment in subsidiaries                 |           | 13,742,674               | 12,230,302              | 10,577,410               | 19,505,514               | 17,634,469               | 17,230,202               |
| Interest in associates and joint ventures  |           | 2,465,341                | 2,235,233               | 2,406,462                | 451,518                  | 456,512                  | 456,512                  |
| Property, plant and equipment              |           | 2,614,309                | 2,402,821               | 2,217,483                | 1,363,898                | 1,205,788                | 1,083,279                |
| Intangible assets                          |           | 6,041,056                | 6,531,336               | 6,748,053                | 527,268                  | 697,066                  | 389,545                  |
| Deferred tax assets                        |           | 1,661,931                | 1,343,541               | 1,361,045                | 1,053,598                | 810,015                  | 815,573                  |
| TOTAL ASSETS                               |           | 560,443,226              | 494,910,963             | 451,632,276              | 397,779,032              | 342,556,673              | 323,999,608              |
|  |           |                          |                         |                          |                          |                          |                          |
| LIABILITIES                                |           |                          |                         |                          |                          |                          |                          |
| Deposits from customers                    | A13       | 395,610,810              | 347,155,510             | 314,692,245              | 273,670,380              | 237,402,079              | 222,895,293              |
| Deposits and placements from financial     |           |                          |                         |                          |                          | , ,                      |                          |
| institutions                               | A14       | 42,139,081               | 33,887,376              | 36,760,978               | 37,582,577               | 29,198,776               | 35,555,592               |
| Obligations on financial assets sold under |           |                          |                         |                          |                          |                          |                          |
| repurchase agreements                      |           | 4,300,055                | -                       | 267,652                  | 4,300,055                | -                        | 267,652                  |
| Bills and acceptances payable              |           | 1,987,089                | 2,269,513               | 4,472,872                | 1,442,612                | 1,553,312                | 3,610,141                |
| Derivative liabilities                     | A29       | 3,937,380                | 2,376,979               | 2,162,709                | 3,632,464                | 2,243,617                | 2,072,731                |
| Insurance/takaful contract liabilities and |           |                          |                         |                          |                          |                          |                          |
| other insurance payables                   |           | 21,800,139               | 21,928,872              | 20,090,908               | -                        | -                        | -                        |
| Other liabilities                          | A16       | 8,285,702                | 9,783,613               | 6,571,587                | 9,485,349                | 8,645,423                | 6,351,178                |
| Recourse obligation on loans and           |           |                          |                         |                          |                          |                          |                          |
| financing sold to Cagamas                  |           | 1,277,269                | 1,592,974               | 2,214,873                | 656,293                  | 687,793                  | 715,603                  |
| Provision for taxation and zakat           |           | 836,527                  | 1,051,798               | 382,562                  | 578,100                  | 758,446                  | -                        |
| Deferred tax liabilities                   | A 4 = (:) | 639,285                  | 674,872                 | 670,633                  | . 040.005                | 7 200 740                | 4 200 202                |
| Borrowings                                 | A15(i)    | 13,321,805               | 10,714,266              | 7,185,230                | 9,318,389                | 7,382,719                | 4,208,282                |
| Subordinated obligations                   | A15(ii)   | 12,644,576               | 13,510,041<br>6,150,351 | 14,160,553               | 10,404,418               | 11,638,850               | 12,574,919               |
| Capital securities TOTAL LIABILITIES       | A15(iii)  | 5,920,909<br>512,700,627 | 451,096,165             | 6,113,761<br>415,746,563 | 6,208,623<br>357,279,260 | 6,150,351<br>305,661,366 | 6,113,761<br>294,365,152 |
| TOTAL LIABILITIES                          |           | 312,700,027              | 731,080,103             | 713,140,303              | 331,213,200              | 303,001,300              | 204,000,102              |

CONDENSED FINANCIAL STATEMENTS
AUDITED STATEMENTS OF FINANCIAL POSITION AS AT 31 DECEMBER 2013

|   |                     | Group                             |                                 |                     | Bank                |                   |
|---|---------------------|-----------------------------------|---------------------------------|---------------------|---------------------|-------------------|
|   | 31 December<br>2013 | 31 December<br>2012<br>(Restated) | 1 January<br>2012<br>(Restated) | 31 December<br>2013 | 31 December<br>2012 | 1 January<br>2012 |
| Note  | RM'000              | RM'000                            | RM'000                          | RM'000              | RM'000              | RM'000            |
| EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF THE BANK                     |                     |                                   |                                 |                     |                     |                   |
| Share capital   | 8,862,079           | 8,440,046                         | 7,639,437                       | 8,862,079           | 8,440,046           | 7,639,437         |
| Share premium   | 19,030,227          | 15,639,646                        | 9,598,847                       | 19,030,227          | 15,639,646          | 9,598,847         |
| Shares held-in-trust  | (107,248)           | (102,405)                         | -                               | (107,248)           | (102,405)           | · · ·             |
| Retained profits  | 11,747,484          | 11,104,837                        | 10,382,374                      | 3,478,214           | 4,179,482           | 4,895,012         |
| Other reserves  | 6,464,865           | 7,013,234                         | 6,716,005                       | 9,236,500           | 8,738,538           | 7,501,160         |
|   | 45,997,407          | 42,095,358                        | 34,336,663                      | 40,499,772          | 36,895,307          | 29,634,456        |
| Non-controlling interests   | 1,745,192           | 1,719,440                         | 1,549,050                       | -                   | -                   | 20,001,100        |
| Non controlling interests   | 47,742,599          | 43,814,798                        | 35,885,713                      | 40,499,772          | 36,895,307          | 29,634,456        |
|   | 47,742,555          | 40,014,700                        | 00,000,710                      | 40,433,772          | 00,000,007          | 23,004,400        |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY                          | 560,443,226         | 494,910,963                       | 451,632,276                     | 397,779,032         | 342,556,673         | 323,999,608       |
| COMMITMENTS AND CONTINGENCIES A27                                   | 433,829,033         | 379,695,035                       | 369,791,836                     | 399,786,232         | 338,799,380         | 336,480,160       |
| CAPITAL ADEQUACY A28  Based on credit, market and operational risk: |                     |                                   |                                 |                     |                     |                   |
| CET1 capital ratio  | 11.253%             | _                                 | -                               | 15.925%             | -                   | -                 |
| Tier 1 capital ratio  | 13.059%             | _                                 | _                               | 15.925%             | -                   | -                 |
| Total capital ratio   | 15.664%             | _                                 | _                               | 15.925%             | -                   | -                 |
| Before deducting proposed dividend:                                 |                     |                                   |                                 |                     |                     |                   |
| Core capital ratio  | -                   | 13.66%                            | 11.74%                          | -                   | 17.43%              | 15.80%            |
| Risk-weighted capital ratio   |                     | 17.47%                            | 16.46%                          | -                   | 17.43%              | 15.80%            |
| After deducting proposed dividend:                                  |                     |                                   |                                 |                     |                     |                   |
| Core capital ratio:   |                     |                                   |                                 |                     |                     |                   |
| <ul> <li>full electable portion paid in cash</li> </ul>             | -                   | 12.81%                            | 10.95%                          | -                   | 16.27%              | 14.73%            |
| - full electable portion reinvested                                 |                     | 13.54%                            | 11.65%                          |                     | 17.27%              | 15.68%            |
| Diele veriebte descritet esti                                       |                     |                                   |                                 |                     |                     |                   |
| Risk-weighted capital ratio:  |                     | 16 600/                           | 1E 600/                         |                     | 16.070/             | 14 700/           |
| - full electable portion paid in cash                               | -                   | 16.62%                            | 15.66%                          | -                   | 16.27%              | 14.73%            |
| - full electable portion reinvested                                 |                     | 17.35%                            | 16.37%                          |                     | 17.27%              | 15.68%            |
| Net assets per share attributable to equity holders of the Bank     | RM5.19              | RM4.99                            | RM4.49                          | RM4.57              | RM4.37              | RM3.88            |

# CONDENSED FINANCIAL STATEMENTS AUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

| <u>Group</u>  | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Shares<br>Held-in-trust<br>RM'000 | Statutory<br>Reserve<br>RM'000 | Capital<br>Reserve<br>RM'000 | Unrealised<br>Holding<br>Reserve<br>RM'000 | Exchange<br>Fluctuation<br>Reserve<br>RM'000 | Revaluation<br>Reserve<br>RM'000 | ESS<br>Reserve<br>RM'000 | Profit<br>Equalisation<br>Reserve<br>RM'000 | Defined<br>Benefit<br>Reserve<br>RM'000 | Retained<br>Profits<br>RM'000 | Total<br>Shareholders'<br>Equity<br>RM'000 | Non-<br>controlling<br>Interests<br>RM'000 | Total<br>Equity<br>RM'000 |
|---|----------------------------|----------------------------|-----------------------------------|--------------------------------|------------------------------|--|--|----------------------------------|--------------------------|---|---|-------------------------------|--|--|---------------------------|
| At 1 January 2013   |                            |                            |                                   |                                |                              |  |  |                                  |                          |   |   |                               |  |  |                           |
| <ul> <li>as previously stated</li> <li>effect of adopting MFRS 119</li> </ul> | 8,440,046                  | 15,639,646                 | (102,405)                         | 8,023,712                      | 14,254                       | 707,690                                    | (1,877,640)                                  | 7,986                            | 226,142                  | 34,456                                      | -                                       | 11,115,006                    | 42,228,893                                 | 1,725,464                                  | 43,954,357                |
| (Revised 2011) (Note A32(iii)(c))   | _                          | _                          | _                                 | _                              | _                            | -  | 956  | _                                | _                        | _   | (124,322)                               | (10,169)                      | (133,535)                                  | (6,024)                                    | (139,559)                 |
| At 1 January 2013, as restated  | 8,440,046                  | 15,639,646                 | (102,405)                         | 8,023,712                      | 14,254                       | 707,690                                    | (1,876,684)                                  | 7,986                            | 226,142                  | 34,456                                      | (124,322)                               | 11,104,837                    | 42,095,358                                 | 1,719,440                                  | 43,814,798                |
|   |                            |                            |                                   |                                |                              |  |  |                                  |                          |   |   |                               |  |  |                           |
| Profit for the year   | -                          | -                          | -                                 | -                              | -                            | -  |  | -                                | -                        | _   | -                                       | 6,552,391                     | 6,552,391                                  | 218,942                                    | 6,771,333                 |
| Other comprehensive (loss)/income   | -                          | -                          | -                                 | -                              | -                            | (1,311,802)                                | (851,109)                                    | 3,740                            | -                        | -   | 42,289                                  | <u> </u>                      | (2,116,882)                                | (38,228)                                   | (2,155,110)               |
| Total comprehensive (loss)/income   |                            |                            |                                   |                                |                              |  | <i>,</i> , ,,                                |                                  |                          |   |   |                               |  |  |                           |
| for the year Share-based payment under  | -                          | -                          | -                                 | -                              | -                            | (1,311,802)                                | (851,109)                                    | 3,740                            | -                        | -   | 42,289                                  | 6,552,391                     | 4,435,509                                  | 180,714                                    | 4,616,223                 |
| Employees' Share Scheme   |                            |                            |                                   |                                |                              |  |  |                                  |                          |   |   |                               |  |  |                           |
| ("ESS")   | _                          | _                          | _                                 | -                              | _                            | _  | -  | -                                | 104,168                  | -   | -                                       | _                             | 104,168                                    | -  | 104,168                   |
| Effect of changes in corporate  |                            |                            |                                   |                                |                              |  |  |                                  | •                        |   |   |                               | •  |  |                           |
| structure within the Group  | -                          | -                          | -                                 | -                              | -                            | -  | -  | -                                | -                        | -   | -                                       | (27,839)                      | (27,839)                                   | (102,670)                                  | (130,509)                 |
| Effect of rights issue exercise of  |                            |                            |                                   |                                |                              |  |  |                                  |                          |   |   |                               |  | 0.450                                      | 0.450                     |
| a subsidiary Transfer to statutory reserves                                   | _                          | -                          | -                                 | -<br>1,516,424                 | -                            | _  | _  | -                                | -                        | -   | _                                       | -<br>(1,516,424)              | -  | 8,159                                      | 8,159                     |
| Issue of shares pursuant to   | _                          | _                          | _                                 | 1,510,424                      | _                            | _  | _  | _                                | _                        | _   | _                                       | (1,510,424)                   | _  | _  | _                         |
| ESS (Note A8(i)(a)(A)&(B))  | 90,239                     | 750,458                    | -                                 | -                              | -                            | -  | -  | -                                | (52,079)                 | -   | -                                       | -                             | 788,618                                    | -  | 788,618                   |
| Issue of shares pursuant to   |                            |                            |                                   |                                |                              |  |  |                                  |                          |   |   |                               |  |  |                           |
| Dividend Reinvestment Plan  |                            |                            |                                   |                                |                              |  |  |                                  |                          |   |   |                               |  |  |                           |
| ("DRP") (Note A8(i)(a)(C) & (D))  | 331,790                    | 2,640,092                  | (4,808)                           | -                              | -                            | -  | -  | -                                | -                        | -   | -                                       | -                             | 2,967,074                                  | -  | 2,967,074                 |
| Issue of shares pursuant to ESOS<br>Trust Fund ("ETF") (Note A8(i)(a)(E))     | 4                          | 31                         | (35)                              |                                |                              |  |  |                                  |                          |   |   |                               |  |  |                           |
| Dividends paid (Note A9(i),(ii)&(iii))  | -                          | -                          | (33)                              | -                              |                              | -  | -  | -                                |                          | -   | -                                       | (4,365,481)                   | (4,365,481)                                | (60,451)                                   | (4,425,932)               |
| Total transactions with shareholders  | 422,033                    | 3,390,581                  | (4,843)                           | 1,516,424                      | -                            | -  | -  | -                                | 52,089                   | -   | -                                       | (5,909,744)                   | (533,460)                                  | (154,962)                                  | (688,422)                 |
|   | -                          |                            |                                   |                                |                              |  |  |                                  |                          |   |   | •                             |  |  | •                         |
| At 31 December 2013   | 8,862,079                  | 19,030,227                 | (107,248)                         | 9,540,136                      | 14,254                       | (604,112)                                  | (2,727,793)                                  | 11,726                           | 278,231                  | 34,456                                      | (82,033)                                | 11,747,484                    | 45,997,407                                 | 1,745,192                                  | 47,742,599                |

<sup>&</sup>lt;sup>1</sup> The retained profits of the Group include the non-distributable non-par surplus from an insurance subsidiary, net of tax at 25% which amounted to RM820.8 million. This non-distributable non-par surplus is only available for distribution to shareholder on the amount recommended by the Appointed Actuary in accordance with the Financial Services Act 2013.

# CONDENSED FINANCIAL STATEMENTS AUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

| <u>Group</u>  | Share<br>Capital<br>RM'000 | Share<br>Premium I<br>RM'000 | Shares<br>Held-in-trust<br>RM'000 | Statutory<br>Reserve<br>RM'000 | Capital<br>Reserve<br>RM'000 | Unrealised<br>Holding<br>Reserve<br>RM'000 | Exchange<br>Fluctuation<br>Reserve<br>RM'000 | Revaluation<br>Reserve<br>RM'000 | ESS E<br>Reserve<br>RM'000 | Profit<br>Equalisation<br>Reserve<br>RM'000 | Defined<br>Benefit<br>Reserve<br>RM'000 | Retained<br>Profits<br>RM'000           | Total<br>Shareholders'<br>Equity<br>RM'000 | Non-<br>controlling<br>Interests<br>RM'000 | Total<br>Equity<br>RM'000 |
|---|----------------------------|------------------------------|-----------------------------------|--------------------------------|------------------------------|--|--|----------------------------------|----------------------------|---|---|---|--|--|---------------------------|
| At 1 January 2012 - as previously stated - effect of adopting MFRS 119                            | 7,639,437                  | 9,598,847                    | -                                 | 6,926,383                      | 15,250                       | 681,351                                    | (969,382)                                    | 8,817                            | 127,317                    | 34,456                                      |   | 10,393,767                              | 34,456,243                                 | 1,554,320                                  | 36,010,563                |
| (Revised 2011) (Note A32(iii)(c))  At 1 January 2012, as restated                                 | 7,639,437                  | 9,598,847                    | -                                 | 6,926,383                      | 15,250                       | 681,351                                    | (969,382)                                    | 8,817                            | 127,317                    | 34,456                                      | (108,187)<br>(108,187)                  | (11,393)<br>10,382,374                  | (119,580)<br>34,336,663                    | (5,270)<br>1,549,050                       | (124,850)<br>35,885,713   |
| At 1 bandary 2012, as restated  | 7,000,407                  | 3,000,047                    |                                   | 0,020,000                      | 10,200                       | 001,001                                    | (303,302)                                    | 0,017                            | 127,517                    | 04,400                                      | (100,107)                               | 10,502,574                              | 34,330,003                                 | 1,040,000                                  | 55,005,715                |
| Profit for the year<br>Other comprehensive (loss)/income  | -                          | -                            | -<br>-                            | -<br>(445)                     | -<br>(673)                   | -<br>26,339                                | -<br>(920,467)                               | -<br>(831)                       | -<br>-                     | -<br>-                                      | -<br>(16,135)                           | 5,745,920<br>-                          | 5,745,920<br>(912,212)                     | 172,764<br>12,622                          | 5,918,684<br>(899,590)    |
| Total comprehensive (loss)/income for the year  | -                          | -                            | -                                 | (445)                          | (673)                        | 26,339                                     | (920,467)                                    | (831)                            | -                          | -   | (16,135)                                | 5,745,920                               | 4,833,708                                  | 185,386                                    | 5,019,094                 |
| Share-based payment under<br>Employees' Share Scheme<br>("ESS")<br>Effect of changes in corporate | -                          | -                            | -                                 | -                              | -                            | -  | -  | -                                | 99,763                     | -   | -                                       | -                                       | 99,763                                     | -  | 99,763                    |
| structure within the Group  | -                          | -                            | -                                 | -                              | (323)                        | -  | 13,165                                       | -                                | -                          | -   | -                                       | 19,275                                  | 32,117                                     | 27,524                                     | 59,641                    |
| Transfer to statutory reserves  | -                          | -                            | -                                 | 1,097,774                      | -                            | -  | -  | -                                | -                          | -   | -                                       | (1,097,774)                             | -  | -  | -                         |
| Issue of shares pursuant to ESS Issue of shares pursuant to Dividend                              | 1,156                      | 9,659                        | -                                 | -                              | -                            | -  | -  | -                                | (938)                      | -   | -                                       | -                                       | 9,877                                      | -  | 9,877                     |
| Reinvestment Plan ("DRP") Issue of shares pursuant to ESOS  | 375,998                    | 2,696,035                    | (2,405)                           | -                              | -                            | -  | -  | -                                | -                          | -   | -                                       | -                                       | 3,069,628                                  | -  | 3,069,628                 |
| Trust Fund ("ETF") Issue of shares pursuant to Private  | 11,455                     | 88,545                       | (100,000)                         | -                              | -                            | -  | -  | -                                | -                          | -   | -                                       | -                                       | -  | -  | -                         |
| Placement   | 412.000                    | 3,246,560                    | _                                 | _                              | _                            | _  | _  | _                                | _                          | _   | _                                       | _                                       | 3,658,560                                  | _  | 3,658,560                 |
| Dividends paid  | -                          | -                            | _                                 | -                              | _                            | _  | _  | _                                | _                          | -   | _                                       | (3.944.958)                             | (3,944,958)                                | (42.520)                                   | (3,987,478)               |
| Total transactions with   |                            |                              |                                   |                                |                              |  |  |                                  |                            |   |   | (-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-,-, | (-,- ,,                                    | , , , , ,                                  | (=,==,                    |
| shareholders  | 800,609                    | 6,040,799                    | (102,405)                         | 1,097,774                      | (323)                        | -  | 13,165                                       | -                                | 98,825                     | -   | -                                       | (5,023,457)                             | 2,924,987                                  | (14,996)                                   | 2,909,991                 |
| At 31 December 2012   | 8,440,046                  | 15,639,646                   | (102,405)                         | 8,023,712                      | 14,254                       | 707,690                                    | (1,876,684)                                  | 7,986                            | 226,142                    | 34,456                                      | (124,322)                               | 11,104,837                              | 42,095,358                                 | 1,719,440                                  | 43,814,798                |

<sup>&</sup>lt;sup>1</sup> The retained profits of the Group include the non-distributable non-par surplus from an insurance subsidiary, net of tax at 25% which amounted to RM698.1 million. This non-distributable non-par surplus is only available for distribution to shareholder on the amount recommended by the Appointed Actuary in accordance with the Financial Services Act 2013.

CONDENSED FINANCIAL STATEMENTS

# AUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

Unrealised Exchange Distributable Share Share **Shares** Statutory Holding **Fluctuation ESS** Retained Total Premium Held-in-trust **Equity** Capital Reserve Reserve Reserve Reserve **Profits** RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 RM'000 **Bank** At 1 January 2013 8,440,046 15,639,646 7,805,342 393,286 313,768 226,142 36,895,307 (102,405)4,179,482 Profit for the year 4,885,616 4,885,616 Other comprehensive (loss)/income (1,046,976)271,446 (775,530)Total comprehensive (loss)/income for the year (1,046,976)271,446 4,885,616 4,110,086 Share-based payment under Employees' Share Scheme ("ESS") 104,168 104.168 Transfer to statutory reserve 1,221,403 (1,221,403)Issue of shares pursuant to ESS (Note A8(i)(a)(A)&(B)) 90,239 750,458 (52,079)788,618 Issue of shares pursuant to Dividend Reinvestment Plan ("DRP") (Note A8(i)(a)(C) & (D)) 331,790 2,640,092 (4,808)2,967,074 Issue of shares pursuant to ESOS Trust Fund ("ETF") (Note A8(i)(a)(E)) 4 31 (35)Dividends paid (Note A9(i)&(ii)) (4,365,481)(4,365,481)422,033 3,390,581 (4,843)Total transactions with shareholders 1,221,403 52,089 (5,586,884)(505,621)

(107,248)

9,026,745

(653,690)

278,231

3,478,214

585.214

40,499,772

8,862,079

19.030.227

At 31 December 2013

# MALAYAN BANKING BERHAD (3813-K)

(Incorporated in Malaysia)

# CONDENSED FINANCIAL STATEMENTS AUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

<=========== Non-Distributable =============

| <u>Bank</u>  | Share<br>Capital<br>RM'000 | Share<br>Premium<br>RM'000 | Shares<br>Held-in-trust<br>RM'000 | Statutory<br>Reserve<br>RM'000 | Unrealised<br>Holding<br>Reserve<br>RM'000 | Exchange<br>Fluctuation<br>Reserve<br>RM'000 | ESS<br>Reserve<br>RM'000 | Distributable<br>Retained<br>Profits<br>RM'000 | Total<br>Equity<br>RM'000 |
|--|----------------------------|----------------------------|-----------------------------------|--------------------------------|--|--|--------------------------|--|---------------------------|
| At 1 January 2012  | 7,639,437                  | 9,598,847                  | -                                 | 6,728,866                      | 417,205                                    | 227,772                                      | 127,317                  | 4,895,012                                      | 29,634,456                |
| Profit for the year<br>Other comprehensive (loss)/income                                   | -                          | -<br>-                     | -<br>-                            | -<br>-                         | -<br>(23,919)                              | -<br>85,996                                  | -<br>-                   | 4,305,904<br>-                                 | 4,305,904<br>62,077       |
| Total comprehensive (loss)/income for the year   | -                          | -                          | -                                 | -                              | (23,919)                                   | 85,996                                       | -                        | 4,305,904                                      | 4,367,981                 |
| Share-based payment under Employees' Share Scheme ("ESS")                                  | -                          | -                          | -                                 | -                              | -  | -  | 99,763                   | - (4.070.470)                                  | 99,763                    |
| Transfer to statutory reserves Issue of shares pursuant to ESS Issue of shares pursuant to | 1,156                      | 9,659                      | -                                 | 1,076,476<br>-                 | -  | -  | (938)                    | (1,076,476)                                    | 9,877                     |
| Dividend Reinvestment Plan ("DRP") Issue of shares pursuant to ESOS                        | 375,998                    | 2,696,035                  | (2,405)                           | -                              | -  | -  | -                        | -  | 3,069,628                 |
| Trust Fund ("ETF")   | 11,455                     | 88,545                     | (100,000)                         | -                              | -  | -  | -                        | -  | -                         |
| Issue of shares pursuant to Private Placement Dividends paid                               | 412,000                    | 3,246,560                  | -                                 | -                              | -  | -  | -                        | (3,944,958)                                    | 3,658,560<br>(3,944,958)  |
| Total transactions with shareholders   | 800,609                    | 6,040,799                  | (102,405)                         | 1,076,476                      | -  | -  | 98,825                   | (5,021,434)                                    | 2,892,870                 |
| At 31 December 2012  | 8,440,046                  | 15,639,646                 | (102,405)                         | 7,805,342                      | 393,286                                    | 313,768                                      | 226,142                  | 4,179,482                                      | 36,895,307                |

# CONDENSED FINANCIAL STATEMENTS AUDITED CASH FLOW STATEMENTS FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

|  | Gro          | up           | Bar          | nk           |
|--|--------------|--------------|--------------|--------------|
|  | 31 December  | 31 December  | 31 December  | 31 December  |
|  | 2013         | 2012         | 2013         | 2012         |
|  |              | (Restated)   |              |              |
|  | RM'000       | RM'000       | RM'000       | RM'000       |
| Cash flows from operating activities                   |              |              |              |              |
| Profit before taxation and zakat                       | 8,869,594    | 7,896,302    | 6,126,940    | 5,498,158    |
| Adjustments for non-operating and non-cash items:      |              |              |              |              |
| Depreciation of property, plant and equipment          | 268,692      | 223,646      | 142,546      | 119,155      |
| Share of profits in associates and joint ventures      | (139,267)    | (152,476)    | -            | -            |
| Amortisation of intangible assets                      | 206,483      | 146,221      | 100,210      | 47,629       |
| Net gain on disposal of financial assets at fair value |              |              |              |              |
| through profit or loss                                 | (281,508)    | (309,153)    | (137,636)    | (135,607)    |
| Net gain on disposal of financial investments          |              |              |              |              |
| available-for-sale                                     | (917,780)    | (693,719)    | (306,577)    | (372,298)    |
| Net loss on redemption of financial investments        |              |              |              |              |
| held-to-maturity                                       | 1            | 62           | 1            | 62           |
| Unrealised loss/(gain) on revaluation of financial     |              |              |              |              |
| assets at fair value through profit or loss            |              |              |              |              |
| and derivatives  | 943,004      | (78,237)     | 471,495      | (31,100)     |
| Allowances for impairment losses on loans, advances    |              |              |              |              |
| and financing, net                                     | 1,550,151    | 1,482,738    | 1,092,746    | 926,589      |
| Allowance made for other debts                         | 5,586        | 48,231       | 2,294        | 2,646        |
| Dividend income  | (101,790)    | (106,240)    | (1,008,594)  | (867,714)    |
| ESS expenses   | 105,584      | 99,902       | 79,458       | 79,274       |
| Allowances for/(writeback of) impairment losses        |              |              |              |              |
| on financial investments, net                          | 150,522      | 117,826      | 111,493      | (3,085)      |
| Other adjustments for non-operating and                |              |              |              |              |
| non-cash items   | 56,944       | (189,267)    | 40,533       | (133,692)    |
| Operating profit before working capital changes        | 10,716,216   | 8,485,836    | 6,714,909    | 5,130,017    |
| Change in deposits and placements with                 |              |              |              |              |
| financial institutions                                 | 5,433,987    | (4,261,093)  | (5,055,669)  | (2,378,057)  |
| Change in financial investments portfolio              | (16,143,229) | (7,058,485)  | (15,938,134) | (4,058,243)  |
| Change in loans, advances and financing                | (45,342,944) | (37,055,269) | (24,211,981) | (21,604,550) |
| Change in statutory deposits with central banks        | (1,444,512)  | (1,720,946)  | (439,080)    | (793,787)    |
| Change in deposits from customers                      | 48,455,300   | 32,463,265   | 36,268,301   | 14,506,786   |
| Change in deposits and placements from                 |              |              |              |              |
| financial institutions                                 | 8,251,705    | (2,873,602)  | 8,383,801    | (6,356,816)  |
| Change in reinsurance/retakaful assets and             |              |              |              |              |
| other insurance receivables                            | 205,732      | (381,933)    | -            | -            |
| Change in insurance/takaful contract liabilities       |              |              |              |              |
| and other insurance payables                           | (128,733)    | 1,837,964    | -            |              |
| Change in other operating activities                   | 1,289,583    | (1,228,314)  | 3,056,943    | (480,920)    |
| Exchange fluctuation                                   | (517,433)    | (296,032)    | (38,533)     | 450,392      |
| Cash generated from/(used in) operations               | 10,775,672   | (12,088,609) | 8,740,557    | (15,585,178) |
| Taxes and zakat paid                                   | (2,218,263)  | (1,287,096)  | (1,316,085)  | (323,965)    |
| Net cash generated from/(used in) operating activities | 8,557,409    | (13,375,705) | 7,424,472    | (15,909,143) |

# **MALAYAN BANKING BERHAD** (3813-K)

(Incorporated in Malaysia)

#### **CONDENSED FINANCIAL STATEMENTS AUDITED CASH FLOW STATEMENTS** FOR THE 4TH QUARTER AND FINANCIAL YEAR ENDED 31 DECEMBER 2013

|   | Gro                | up                     | Bar              | ık                     |
|---|--------------------|------------------------|------------------|------------------------|
|   | 31 December        | 31 December            | 31 December      | 31 December            |
|   | 2013               | 2012                   | 2013             | 2012                   |
|   |                    | (Restated)             |                  |                        |
|   | RM'000             | RM'000                 | RM'000           | RM'000                 |
| Cash flows from investing activities  |                    |                        |                  |                        |
| Dividend received   |                    |                        |                  |                        |
| - from securities   | 101,790            | 106,240                | 8,519            | 11,665                 |
| - from associates   | 84,297             | 75,683                 | 9,641            | 7,106                  |
| - from subsidiaries   | -                  | -                      | 990,434          | 848,943                |
| Purchase of property, plant and equipment   | (504,313)          | (439,635)              | (331,838)        | (247,028)              |
| Purchase of investment properties   | (2,042)            | -                      | -                | -                      |
| Proceeds from disposal of property, plant and   |                    |                        |                  |                        |
| equipment   | 8,138              | 18,625                 | 3,055            | 8,830                  |
| Purchase of intangible assets   | (394,314)          | (391,668)              | (343,641)        | (354,487)              |
| Purchase of additional ordinary shares in new and   |                    |                        |                  |                        |
| existing subsidiaries   | -                  | -                      | (1,869,860)      | (403,926)              |
| Transfer of intangible assets to a subsidiary   | -                  | -                      | 414,096          |                        |
| Transfer of property, plant and equipment   |                    |                        |                  |                        |
| to a subsidiary   | -                  | -                      | 42,424           | 7,363                  |
| Net effect from acquisition of subsidiaries   | (30,067)           | (47,676)               | -                | -                      |
| Proceeds from disposal of subsidiaries  | (37,122)           | 24,905                 | -                | -                      |
| Redemption of non-convertible bonds and capital   |                    |                        |                  |                        |
| repayment in associates   | 4,994              | -                      | 29,660           | -                      |
| Proceeds from transaction with non-controlling  |                    |                        |                  |                        |
| interests   | (111,251)          | 67,834                 |                  |                        |
| Net cash used in investing activities   | (879,890)          | (585,692)              | (1,047,510)      | (121,534)              |
| Cook flows from financing activities  |                    |                        |                  |                        |
| Cash flows from financing activities Proceeds from share issuance   | 2 755 602          | 6 720 065              | 2 755 602        | 6 729 065              |
| Net drawdown of borrowings  | 3,755,692          | 6,738,065<br>4,308,732 | 3,755,692        | 6,738,065<br>3,343,593 |
| S Contract of the contract of | 2,024,382          |                        | 1,489,144        |                        |
| Redemption of subordinated obligations Issuance of subordinated obligations   | (1,500,000)        | (5,517,550)            | (1,500,000)      | (5,517,550)            |
| Loans sold to Cagamas, net  | 500,000            | 4,832,966              | (24 500)         | 4,551,634              |
| •   | (315,705)          | (621,899)              | (31,500)         | (27,810)               |
| Rights issuance exercised by non-controlling interests<br>Dividends paid  | 8,159              | (3,944,958)            | -<br>(4.305.404) | (3,944,958)            |
| Dividends paid to non-controlling interests   | (4,365,481)        |                        | (4,365,481)      | (3,944,936)            |
| Net cash generated from/(used in) financing activities  | (60,451)<br>46,596 | (42,520)<br>5,752,836  | (652,145)        | 5,142,974              |
| rvet cash generated from/(used iii) ililancing activities   | 46,396             | 5,752,036              | (002,145)        | 5,142,974              |
| Net change in cash and cash equivalents   | 7,724,115          | (8,208,561)            | 5,724,817        | (10,887,703)           |
| Cash and cash equivalents at beginning of period *  | 43,146,218         | 50,388,584             | 26,705,536       | 36,522,118             |
| Cash and cash equivalents at end of period  | 50,870,333         | 42,180,023             | 32,430,353       | 25,634,415             |
| -   | ()                 | ()-                    |                  |                        |

Cash and cash equivalents included in the cash flow statements comprise the following amounts in Statements of Financial Position:

|  | Gro                           | up                            | Bank                          |                               |  |  |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|--|
|  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |  |
| Cash and short-term funds Deposits with financial institutions maturing within | 48,067,358                    | 40,018,633                    | 29,320,984                    | 23,153,242                    |  |  |
| 1 month  | 2,802,975                     | 2,161,390                     | 3,109,369                     | 2,481,173                     |  |  |
|  | 50,870,333                    | 42,180,023                    | 32,430,353                    | 25,634,415                    |  |  |
| * Cash and cash equivalents at beginning of period:                            |                               |                               |                               |                               |  |  |
| Cash and short-term funds as previously reported                               | 42,180,023                    | 51,022,866                    | 25,634,415                    | 37,031,903                    |  |  |
| Effects of foreign exchange rate changes                                       | 966,195                       | (634,282)                     | 1,071,121                     | (509,785)                     |  |  |
| As restated  | 43,146,218                    | 50,388,584                    | 26,705,536                    | 36,522,118                    |  |  |

# MALAYAN BANKING BERHAD (3813-K)

(Incorporated in Malaysia)

# Part A: Explanatory Notes Pursuant to Malaysian Financial Reporting Standard 134 ("MFRS 134") Interim Financial Reporting

#### A1. Basis of Preparation

The audited condensed interim financial statements for the Group and the Bank have been prepared under the historical cost convention except for the following assets and liabilities that are stated at fair values: financial investments available-for-sale, financial assets at fair value through profit or loss, derivative financial instruments and investment properties.

The audited condensed interim financial statements have been prepared in accordance with the requirements of Chapter 9, part K of the Listing Requirements of Bursa Malaysia Securities Berhad, MFRS 134 *Interim Financial Reporting* and IAS 34 *Interim Financial Reporting* issued by the International Accounting Standards Board ("IASB").

The audited condensed interim financial statements should be read in conjunction with the audited financial statements for the financial year ended 31 December 2012. These explanatory notes attached to the audited condensed interim financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the financial year ended 31 December 2012.

The audited condensed interim financial statements include Islamic banking and insurance business. Islamic banking refers generally to the acceptance of deposits, granting of financing and dealing in Islamic securities under the Shariah principles. Insurance business refers to the underwriting of general and life insurance business, the management of general and family takaful business and investment-linked business.

The audited condensed interim financial statements provide comparative information in respect of the previous financial year. However, when there is a retrospective application of an accounting policy, a retrospective restatement, or a reclassification of items in financial statements in the current financial year, the Group presents an additional statement of financial position at the beginning of the earliest period presented. In the current financial year, an additional statement of financial position as at 1 January 2012 is presented in the audited condensed interim financial statements due to the adoption of a revised accounting standard that resulted in changes in certain accounting policies which requires retrospective application. Further details are disclosed in Note A32.

To facilitate users of audited condensed interim financial statements in understanding the financial implication as a result of the changes made during the financial year, the Group has voluntarily disclosed and presented the related note to the opening statement of financial position as at 1 January 2012 in Note A16.

In addition, the Bank has also voluntarily presented additional statement of financial position as at 1 January 2012 and the related note to the opening statement of financial position as at 1 January 2012 in Note A16 for consistency in presentation with the Group.

The significant accounting policies and methods of computation applied by the Group and the Bank are consistent with those adopted in the most recent audited financial statements for the financial year ended 31 December 2012 except for adoption of the following Malaysian Financial Reporting Standards ("MFRSs"), amendments to MFRSs, Interpretations of the Issues Committee ("IC Interpretations") and Annual Improvements 2009-2011 Cycle with effective dates of 1 July 2012 and 1 January 2013:

- MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards Government Loans (Amendments to MFRS 1)
- MFRS 3 Business Combinations (IFRS Business Combinations issued by IASB March 2004)
- MFRS 7 Financial Instruments: Disclosures Offsetting Financial Assets and Financial Liabilities (Amendments to MFRS 7)
- MFRS 10 Consolidated Financial Statements
- MFRS 11 Joint Arrangements
- MFRS 12 Disclosure of Interests in Other Entities
- MFRS 13 Fair Value Measurement
- MFRS 101 Presentation of Financial Statements Presentation of Items of Other Comprehensive Income (Amendments to MFRS 101)
- MFRS 119 Employee Benefits (IAS 19 as amended by IASB in June 2011)
- MFRS 127 Consolidated and Separate Financial Statements (IAS 27 Consolidated and Separate Financial Statements revised by IASB in December 2013)
- MFRS 127 Separate Financial Statements (IAS 27 as amended by IASB in May 2011)
- MFRS 128 Investments in Associates and Joint Ventures (IAS 28 as amended by IASB in May 2011)
- IC Interpretation 20 Stripping Costs in the Production Phase of a Surface Mine

#### A1. Basis of Preparation (cont'd.)

#### Annual Improvements 2009-2011 Cycle:

- MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards Repeated application of MFRS 1 and borrowing costs
- MFRS 101 Presentation of Financial Statements Clarification of the requirements for comparative information
- MFRS 116 Property, Plant and Equipment Classification of servicing equipment
- MFRS 132 Financial Instruments: Presentation Tax effect of distribution to holders of equity instruments
- MFRS 134 Interim Financial Reporting Interim financial reporting and segment information for total assets and liabilities

Adoption of the above MFRSs, amendments to MFRSs, IC Interpretations and Annual Improvements 2009-2011 Cycle did not have any effect on the financial performance or position of the Group and the Bank, except for those discussed below:

# MFRS 101 Presentation of Financial Statements - Presentation of Items of Other Comprehensive Income (Amendments to MFRS 101)

The amendments to MFRS 101 introduce a grouping of items presented in other comprehensive income in statements of comprehensive income. Items that will be reclassified ("recycled") to profit or loss at a future point in time (e.g., net gain or loss on financial investments AFS) have to be presented separately from items that will not be reclassified (e.g., revaluation of land and buildings).

The amendments affected presentation only and had no impact on the Group's and the Bank's financial position or performance.

#### MFRS 10 Consolidated Financial Statements ("MFRS 10")

MFRS 10 replaces part of MFRS 127 Consolidated and Separate Financial Statements that deals with consolidated financial statements and IC Interpretation 112 Consolidation – Special Purpose Entities. Under MFRS 10, an investor controls an investee when (a) the investor has power over an investee, (b) the investor has exposure, or rights, to variable returns from its investment with the investee, and (c) the investor has ability to use its power over the investee to affect the amount of the investor's returns. Under MFRS 127 Consolidated and Separate Financial Statements, control was defined as the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

MFRS 10 includes detailed guidance to explain when an investor that owns less than 50 per cent of the voting shares in an investee has control over the investee. MFRS 10 requires the investor to take into account all relevant facts and circumstances, particularly the size of the investor sholding of voting rights relative to the size and dispersion of holdings of the other vote holders. The change in accounting policy has been made retrospectively and in accordance with the transitional provision of MFRS 10. The Group has assessed that adoption of MFRS 10 did not have any significant impact to the financial statements of the Group.

#### MFRS 13 Fair Value Measurement ("MFRS 13")

MFRS 13 establishes a single source of guidance under MFRS for all fair value measurements. MFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under MFRS. MFRS 13 defines fair value as an exit price. As a result of the guidance in MFRS 13, the Group re-assessed its policies for measuring fair values, in particular, its valuation inputs such as non-performance risk for fair value measurement of liabilities. MFRS 13 also requires fair value disclosures for financial instruments to be included in the interim financial report.

The fair value disclosures for financial instruments are disclosed in Note A30.

#### A1. Basis of Preparation (cont'd.)

#### MFRS 119 Employee Benefits (IAS 19 as amended by IASB in June 2011)

The Group applied MFRS 119 (Revised 2011) retrospectively in the current year in accordance with the transitional provisions set out in the revised standard. The opening statement of financial position of the earliest comparative period presented is 1 January 2012 and the comparative information have been accordingly restated.

MFRS 119 (Revised 2011) changes, amongst other things, the accounting for defined benefit plans. Some of the key changes that impacted the Group include the following:

- All past service costs are recognised at the earlier of when the amendment/curtailment occurs or when the related
  restructuring or termination costs are recognised. As a result, unvested past service costs can no longer be deferred
  and recognised over the future vesting period.
- The interest cost and expected return on plan assets used in the previous version of MFRS 119 are replaced with a net-interest amount under MFRS 119 (Revised 2011), which is calculated by applying the discount rate to the net defined benefit liability or asset at the start of each annual reporting period.

MFRS 119 (Revised 2011) has been applied retrospectively, with following permitted exceptions:

- The carrying amounts of other assets have not been adjusted for changes in employee benefit costs that were included before 1 January 2012.
- Sensitivity disclosures for the defined benefit obligation for comparative period (year ended 31 December 2012) have not been provided.

The financial impact of the adoption of this amendment on the Group's financial statements are disclosed in Note A32.

#### Change in Presentation of "Net income from insurance and takaful business" in income statement of the Group

In prior years, the Group reported other income (mainly comprised of investment income, realised gains/losses and fair value gains/losses) and other expenses (mainly comprised of management expenses and other operating expenses) relating to insurance and takaful business in the "Net income from insurance and takaful business", a line item on the face of the income statement of the Group.

Upon adoption of the new standards such as MFRS 10 Consolidated Financial Statements and MFRS 12 Disclosure of Interests in Other Entities, the Group decided to improve the presentation of "Net income from insurance and takaful business" by reclassifying other income (RM3.36 billion) and other expenses (RM4.06 billion) that form part of "Net income from insurance and takaful business" to respective line items in the income statement of the Group for the financial year ended 31 December 2012. The effects of reclassification are disclosed in Note A32.

#### New policy documents on Financial Reporting issued by Bank Negara Malaysia ("BNM")

The Financial Services Act 2013 ("FSA") and the Islamic Financial Services Act 2013 ("IFSA") came into force on 30 June 2013. The FSA and IFSA amalgamate several separate laws to govern the financial sector under a single legislative framework for the conventional and Islamic financial sectors respectively, namely, the Banking and Financial Institutions Act 1989, Islamic Banking Act 1983, Insurance Act 1996, Takaful Act 1984, Payment Systems Act 2003 and Exchange Control Act 1953 which are repealed on 30 June 2013.

#### A1. Basis of Preparation (cont'd.)

#### New policy documents on Financial Reporting issued by Bank Negara Malaysia ("BNM") (cont'd.)

Pursuant to the FSA and IFSA, BNM has issued new policy documents on Financial Reporting which set out the financial reporting requirements for both banking institutions (includes conventional and Islamic), and insurers and takaful operators. Banking institutions are required to comply with the new policy documents effective on 30 June 2013. While for insurers and takaful operators, the effective date to apply the new policy document is for financial year beginning on and after 30 June 2013, which is for the financial year beginning on 1 January 2014 for Maybank Group insurance and takaful business entities.

The main changes introduced and additional disclosures to be made under the new policy documents are:

- Statement of financial position and statement of comprehensive income for insurance and takaful businesses are
  required to be disclosed in interim reports and annual reports of banking institutions with insurance and takaful
  businesses, separately by the life business, family takaful business, general business and general takaful business;
- Presentation for Islamic financing and deposits from customer are required to be broken down by Shariah contracts;
   and
- Shariah non-compliance reporting is required to be included in the annual report of Islamic banking institutions.

The impact to the Group's and the Bank's financial statements as a result of these new policy documents is mainly additional disclosures which do not have any financial effects to the Group's and the Bank's financial results or financial position for the current financial year. The additional disclosures on operations of Islamic Banking Scheme and insurance and takaful businesses-related information are disclosed in Note A33 and Note A34, respectively.

# Capital Adequacy Framework (Capital Components) and Capital Adequacy Framework for Islamic Banks (Capital Components) - updated as of 28 November 2012

BNM has released the updated guidelines for Capital Adequacy Framework (Capital Components) and Capital Adequacy Framework for Islamic Banks (Capital Components) ("the Guidelines") on the computation of capital and capital adequacy ratios for conventional banks and Islamic banks respectively. All banking institutions are required to comply with the Guidelines effective from 1 January 2013 and subject to transitional arrangements.

The Group and the Bank have computed the new capital adequacy ratios for the current financial year in accordance with the Guidelines as disclosed in A28. The Group and the Bank are not required to restate their comparative capital adequacy ratios.

#### Standards and interpretations issued but not yet effective

The following are standards and interpretations issued by MASB, but not yet effective, up to the date of issuance of the Group's and the Bank's financial statements. The Group and the Bank intend to adopt these standards and interpretations, if applicable, when they become effective:

| Description   | Effective for annual periods beginning on or after |
|---|--|
| MFRS 9 Financial Instruments (IFRS 9 issued by IASB in November 2009) | To be announced by MASB                            |
| MFRS 9 Financial Instruments (IFRS 9 issued by IASB in October 2010)  | To be announced by MASB                            |

#### A1. Basis of Preparation (cont'd.)

| Description (central protection is a second part not yet encentre (central)   | Effective for annual periods beginning on or after |
|---|--|
| MFRS 9 Mandatory Effective Date of MFRS 9 and Transition Disclosures (Amendments to MFRS 9 and MFRS 7)  | To be announced by MASB                            |
| MFRS 9 Financial Instruments (Hedge Accounting and amendments to MFRS 9, MFRS 7 and MFRS 139)   | To be announced by MASB                            |
| MFRS 10 Consolidated Financial Statements - Investment Entities (Amendments to MFRS 10)   | 1 January 2014                                     |
| MFRS 12 Disclosure of Interest in Other Entities - Investment Entities (Amendments to MFRS 12)  | 1 January 2014                                     |
| MFRS 119 <i>Employee Benefits</i> - Defined Benefits Plans: Employee Contributions (Amendments to MFRS 119)   | 1 July 2014  |
| MFRS 127 Separate Financial Statements - Investment Entities (Amendments to MFRS 127)   | 1 January 2014                                     |
| MFRS 132 Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities (Amendments to MFRS 132)                       | 1 January 2014                                     |
| MFRS 136 Impairment of Assets - Recoverable Amount Disclosures for Non-Financial Assets (Amendments to MFRS 136)                                    | 1 January 2014                                     |
| MFRS 139 Financial Instruments: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting (Amendments to MFRS 139) | 1 January 2014                                     |
| IC Interpretation 21 Levies   | 1 January 2014                                     |
| Annual Improvements to MFRS 2010 - 2012 Cycle   | 1 July 2014  |
| Annual Improvements to MFRS 2011 - 2013 Cycle   | 1 July 2014  |

#### MFRS 9 Financial Instruments

MFRS 9 reflects the work on the replacement of MFRS 139 and the first phase applies to classification and measurement of financial assets and financial liabilities as defined in MFRS 139. The first phase of the standard was initially effective for annual periods beginning on or after 1 January 2013 but Amendments to MFRS 9: Mandatory Effective Date of MFRS 9 and Transitional Disclosures, issued in March 2012, moved the mandatory effective date to 1 January 2015 (see below for the latest amendment on the mandatory effective date). The adoption of the first phase of MFRS 9 will have an effect on the classification and measurement of the Group's financial assets, but will not have impact on classification and measurement of the Group's financial liabilities.

The new hedge accounting model under phase three of the standard, together with corresponding disclosures about risk management activity under MFRS 7 were developed in response to concerns raised by preparers of financial statements about the difficulty of appropriately reflecting their risk management activities. The new model represents a substantial overhaul of hedge accounting that will enable entities to better reflect their risk management activities in their financial statements. The MFRS 9 hedge accounting model, if adopted, applies prospectively with limited exceptions.

As part of the Amendments issued in February 2014, an entity is now allowed to change the accounting for liabilities that it has to measure at fair value, before applying any of the other requirements in MFRS 9. This change in accounting would mean that gains or loss caused by a change in the entity's own credit risk on such liabilities are no longer recognised in profit or loss. The Group and the Bank currently do not have any financial liabilities measured at fair value, other than derivatives.

#### A1. Basis of Preparation (cont'd.)

#### Standards and interpretations issued but not yet effective (cont'd.)

#### MFRS 9 Financial Instruments (cont'd.)

The Amendments in February 2014 also remove the mandatory effective date from MFRS 9. The IASB has decided that a mandatory date of 1 January 2015 would not allow sufficient time for entities to prepare and to apply the new standard because the second phase of the standard, i.e. the impairment methodology phase of IFRS 9 has not yet been completed. On 24 July 2013, the IASB tentatively decided to defer the mandatory effective date of IFRS 9 and that the mandatory effective date should be left open pending finalisation of the impairment and classification and measurement requirements. Nevertheless, IFRS 9 would still be available for early adoption.

The Group and the Bank will assess the financial implications of the new standard when the final standard including all phases are issued.

MFRS 10 Consolidated Financial Statements - Investment Entities (Amendments to MFRS 10), MFRS 12 Disclosure of Interest in Other Entities - Investment Entities (Amendments to MFRS 12) and MFRS 127 Separate Financial Statements - Investment Entities (Amendments to MFRS 127)

These amendments are effective for annual periods beginning on or after 1 January 2014 provide an exception to the consolidation requirement for entities that meet the definition of an investment entity under MFRS 10. The exception to consolidation requires investment entities to account for subsidiaries at fair value through profit or loss. The Group and the Bank do not anticipate significant impact to the financial statements upon adoption of this amendment as the Bank would not be qualified as an investment entity under amendments to MFRS 10.

#### MFRS 119 Employee Benefits - Defined Benefits Plans: Employee Contributions (Amendments to MFRS 119)

The amendments to MFRS 119 provide a practical expedient in accounting for contributions from employees or third parties to defined benefit plans. If the amount of the contributions is independent of the number of years of service, an entity is permitted to recognise such contributions as a reduction in the service cost in the period in which the related service is rendered, instead of attributing the contributions to the periods of service. However, if the amount of the contributions is dependent on the number of years of service, an entity is required to attribute those contributions to periods of service using the same attribution method required by MFRS 119 for the gross benefit (i.e. either based on the plan's contribution formula or on a straight-line basis). The amendments are effective for annual periods beginning on or after 1 July 2014 with earlier application is permitted.

# MFRS 132 Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities (Amendments to MFRS 132)

The amendments clarify the meaning of "currently has a legally enforceable right to set-off". It will be necessary to assess the impact to the Group and the Bank by reviewing settlement procedures and legal documentation to ensure that offsetting is still possible in cases where it has been achieved in the past. In certain cases, offsetting may no longer be achieved. In other cases, contracts may have to be renegotiated. The requirement that the right of set-off be available for all counterparties to the netting agreement may prove to be a challenge for contracts where only one party has the right to offset in the event of default.

The amendments also clarify the application of the MFRS 132 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. Offsetting on the grounds of simultaneous settlement is particularly relevant for the Group and the Bank as to where it engages in large numbers of sale and repurchase transactions. Currently, transactions settled through clearing systems are, in most cases, deemed to achieve simultaneous settlement. While many settlement systems are expected to meet the new criteria, some may not. Any changes in offsetting are expected to impact leverage ratios, regulatory capital requirements, etc. The Group and the Bank do not anticipate significant impact to the financial statements upon adoption of these amendments.

### A1. Basis of Preparation (cont'd.)

Standards and interpretations issued but not yet effective (cont'd.)

# MFRS 136 *Impairment of Assets* - Recoverable Amount Disclosures for Non-financial Assets (Amendments to MFRS 136)

The amendments address the unintended consequences of MFRS 13 on the disclosures required under MFRS 136. The amendments require the disclosure of recoverable amounts for the assets or CGUs for which impairment loss has been recognised or reversed during the period. The amendments are effective retrospectively for annual periods beginning on or after 1 January 2014 with earlier application permitted, provided MFRS 13 is also applied. The Group and the Bank do not anticipate significant impact to the financial statements upon adoption of the amendments, except for the additional disclosure requirements.

# MFRS 139 Financial Instruments: Recognition and Measurement - Novation of Derivatives and Continuation of Hedge Accounting (Amendments to MFRS 139)

The amendments provide relief from discontinuing hedge accounting when novation of a derivative designated as a hedging instrument meets certain criteria. These amendments are effective for annual periods beginning on or after 1 January 2014. The Group has not novated its derivatives during the current financial year. However, the amendments will be considered for future novations, if any.

#### IC Interpretation 21 Levies

The interpretation clarifies that an entity recognises a liability for a levy when the activity that triggers payment, as identified by the relevant legislation, occurs. For a levy that is triggered upon reaching a minimum threshold, the interpretation clarifies that no liability should be anticipated before the specified minimum threshold is reached. The Group and the Bank do not expect that the interpretation will have material financial impact in future financial statements.

#### **Annual Improvements to MFRS**

The following amendments are effective for annual periods beginning on or after 1 July 2014 with earlier application is permitted.

#### Annual Improvements to MFRS 2010 - 2012 Cycle

#### (i) MFRS 2 Share-based Payment

The amendment to MFRS 2 clarifies the definition of 'vesting conditions' by separately defining 'performance condition' and 'service condition' to ensure consistent classification of conditions attached to a share-based payment.

#### (ii) MFRS 3 Business Combinations

The amendment to MFRS 3 clarifies that when contingent consideration meets the definition of financial instrument, its classification as a liability or equity is determined by reference to MFRS 132 Financial Instruments: Presentation. The amendment also clarifies that contingent consideration that is classified as an asset or a liability shall be subsequently measured at fair value at each reporting date and changes in fair value shall be recognised in profit or loss.

#### (iii) MFRS 8 Operating Segments

The amendment to MFRS 8 requires the disclosure of judgements made in applying the aggregation criteria to operating segments. This includes a brief description of the operating segments that have been aggregated and the economic indicators that have been assessed in determining that the aggregated operating segments share similar economic characteristics. The amendment also clarifies that reconciliation of the total reportable segments' assets to the entity's assets is required if that amount is regularly provided to the chief operating decision maker.

### A1. Basis of Preparation (cont'd.)

Standards and interpretations issued but not yet effective (cont'd.)

#### Annual Improvements to MFRS 2010 - 2012 Cycle (cont'd.)

#### (iv) MFRS 13 Fair Value Measurement

The amendment relates to the IASB's Basis for Conclusions which is not an integral part of the Standard. The Basis for Conclusions clarifies that when IASB issued IFRS 13, it did not remove the practical ability to measure short-term receivables and payables with no stated interest rate at invoice amounts without discounting, if the effect of discounting is immaterial.

#### (v) MFRS 116 Property, Plant and Equipment and MFRS 138 Intangible Assets

The amendments clarify the accounting for the accumulated depreciation/ amortisation when an asset is revalued. It clarifies that:

- the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount
  of the asset; and
- the accumulated depreciation / amortisation is calculated as the difference between the gross carrying amount and the carrying amount of the asset after taking into account accumulated impairment losses.

#### (vi) MFRS 124 Related Party Disclosures

The amendment to MFRS 124 extends the definition of 'related party' to include an entity, or any member of a group of which it is a part, that provides key management personnel services to the reporting entity or to the parent of the reporting entity.

#### Annual Improvements to MFRS 2011 - 2013 Cycle

#### (i) MFRS 1 First-time Adoption of Malaysian Financial Reporting Standards

The amendment relates to the IASB's Basis for Conclusions which is not an integral part of the Standard. The Basis for Conclusions clarifies that a first-time adopter is permitted but not required to apply a new or revised Standard that is not yet mandatory but is available for early application.

### (ii) MFRS 3 Business Combinations

The amendment to MFRS 3 clarifies that MFRS 3 excludes from its scope the accounting for the formation of all types of joint arrangements (as defined in MFRS 11 *Joint Arrangements*) in the financial statements of the joint arrangement itself, but not to the parties to the joint arrangement for their interests in the joint arrangement.

#### (iii) MFRS 13 Fair Value Measurement

The amendment to MFRS 13 clarifies that the scope of the portfolio exception of MFRS 13 includes all contracts accounted for within the scope of MFRS 139 Financial Instruments: Recognition and Measurement or MFRS 9 Financial Instruments, regardless of whether they meet the definition of financial assets or financial liabilities as defined in MFRS 132 *Financial Instruments*: Presentation.

# (iv) MFRS 140 Investment Property

The amendment to MFRS 140 clarifies that the determination of whether an acquisition of investment property meets the definition of both a business combination as defined in MFRS 3 and investment property as defined in MFRS 140 requires the separate application of both Standards independently of each other.

The Group and the Bank do not expect that the amendments on the annual improvements for the above standards will have a significant financial implications in future financial statements.

#### A2. Significant Accounting Policies

The audited financial statements of the Group and the Bank for the financial year ended 31 December 2012 were prepared in accordance with MFRS and International Financial Reporting Standards ("IFRS"). The significant accounting policies adopted in preparing these audited condensed interim financial statements are consistent with those of the audited financial statements for the financial year ended 31 December 2012 except for those as disclosed in Note A1 above.

#### A3. Significant Accounting Estimates and Judgments

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of income, expenses, assets, liabilities, the accompanying disclosures and the disclosure of contingent liabilities. Although these estimates and judgments are based on management's best knowledge of current events and actions, actual results may differ. The most significant uses of judgments and estimates are as follows:

# (i) Fair Value Estimation of Financial Assets at Fair Value Through Profit or Loss (Note A10(i)), Financial Investments Available-For-Sale (Note A10(ii)) and Derivative Financial Instruments (Note A29)

The fair value of financial assets and derivatives that are not traded in an active market are determined using appropriate valuation techniques. Valuation techniques include the discounted cash flows method, options pricing models, credit models and other relevant valuation models.

#### (ii) Valuation of Investment Properties

The measurement of the fair value for investment properties is arrived at by reference to market evidence of transaction prices for similar properties and is performed by independent valuers who hold a recognised and relevant professional qualification and recent experience in the locations and category of the properties being valued.

#### (iii) Impairment of Goodwill

The Group tests annually whether the goodwill that has an indefinite life is impaired by measuring the recoverable amount of the goodwill based on the value-in-use method, which requires the use of estimates of future cash flow projections, terminal growth rates and discount rates. Changes to the assumptions used by management, particularly the discount rate and the terminal value, may affect the results of the impairment assessment.

#### (iv) Amortisation of Other Intangible Assets

The Group's and the Bank's intangible assets that can be separated and sold, and have a finite useful life are amortised over their estimated useful life. The determination of the estimated useful life of these intangible assets requires management's judgment which includes analysing the circumstances, the industry and market practice.

#### (v) Liabilities of Insurance Business

# (a) Life insurance and family takaful businesses

There are several sources of uncertainty that need to be considered in the estimation of life insurance and family takaful liabilities.

The main assumptions used relate to mortality, morbidity, longevity, expenses, withdrawal rates and discount rates.

These estimates, adjusted when appropriate to reflect the subsidiary's unique risk exposure, provide the basis for the valuation of future policy benefits payable.

For family takaful certificates, estimates are made for future deaths, disabilities, maturities, investment returns in accordance with the subsidiary's experience. The family takaful fund bases the estimate of expected number of deaths on applied mortality tables, adjusted where appropriate to reflect the fund's unique risk exposures. The estimated number of deaths determines the value of possible future benefits to be paid out, which will be factored into ensuring sufficient cover by reserves, which in return is monitored against current and future contributions.

#### A3. Significant Accounting Estimates and Judgments (cont'd.)

#### (v) Liabilities of Insurance Business (cont'd.)

#### (a) Life insurance and family takaful businesses (cont'd.)

For those certificates that cover risks related to disability, estimates are made based on recent past experience and emerging trends.

At each reporting date, these estimates are reassessed for adequacy and changes will be reflected as adjustments to the liability.

#### (b) General insurance and general takaful businesses

The principal uncertainty in the general insurance and general takaful businesses arises from the technical provisions which include the premium/contribution liabilities and claim liabilities.

Generally, claim liabilities are determined based upon historical claims experience, existing knowledge of events, the terms and conditions of the relevant policies and interpretation of circumstances. Particularly relevant is past experience with similar cases, historical claims, development trends, legislative changes, judicial decisions, economic conditions and claims handling procedures. It is certain that actual future contribution and claim liabilities will not exactly develop as projected and may vary from the projections.

#### (vi) Deferred Tax and Income Taxes

The Group and the Bank are subject to income taxes in many jurisdictions and significant judgment is required in estimating the provision for income taxes. There are many transactions and interpretations of tax law for which the final outcome will not be established until some time later. Liabilities for taxation are recognised based on estimates of whether additional taxes will be payable. The estimation process includes seeking advice on the tax treatment where appropriate. Where the final liability for taxation is different from the amounts that were initially recorded, the differences will affect the income tax and deferred tax provisions in the period in which the estimate is revised or the final liability is established.

Deferred tax assets are recognised for all deductible temporary differences, unused tax losses and unused tax credits to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, unused tax losses and unused tax credits can be utilised. Judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits, together with future tax planning strategies.

#### (vii) Impairment Losses on Loans, Advances and Financing

The Group and the Bank review its individually significant loans, advances and financing at each reporting date to assess whether an impairment loss should be recorded in the income statements. In particular, management's judgment is required in the estimation of the amount and timing of future cash flows when determining the impairment loss. In estimating these cash flows, the Group and the Bank make judgments about the borrower's or the customer's financial condition and the net realisable value of collateral. These estimates are based on assumptions about a number of factors and actual results may differ, resulting in future changes to the allowance for impairment losses.

Loans, advances and financing that have been assessed individually but for which no impairment is required and all individually insignificant loans, advances and financing are then assessed collectively, in groups of assets with similar credit risk characteristics, to determine whether allowances should be made due to incurred loss events for which there is objective evidence but whose effects of which are not yet evident. The collective assessment takes account of data from the loans, advances and financing portfolio (such as credit quality, levels of arrears, credit utilisation, loan to collateral ratios, etc.) and judgments on the effects of concentrations of risks (such as the performance of different individual groups).

#### A3. Significant Accounting Estimates and Judgments (cont'd.)

#### (viii) Impairment of Investments in Subsidiaries and Interests in Associates and Joint Ventures

The Group assesses whether there is any indication that its investment in subsidiaries and interest in associates and joint ventures may be impaired at each reporting date.

If indicators are present, these investments are subject to impairment review. The impairment review comprises a comparison of the carrying amounts of the investment and the investment's estimated recoverable amounts.

Judgments made by management in the process of applying the Group's accounting policies in respect of investment in subsidiaries and interest in associates and joint ventures are as follows:

- (a) The Group determines whether its investments are impaired following certain indicators of impairment such as, amongst others, prolonged shortfall between market value and carrying amount, significant changes with adverse effects on the investment and deteriorating financial performance of the investment due to observed changes in the economic environment; and
- (b) Depending on their nature and the location in which the investments relate to, judgments are made by management to select suitable methods of valuation such as, amongst others, discounted future cash flows or estimated fair value based on quoted market price of the most recent transactions.

Once a suitable method of valuation is selected, management makes certain assumptions concerning the future to estimate the recoverable amount of the specific individual investment. These assumptions and other key sources of estimation uncertainty at the reporting date, may have a significant risk of causing a material adjustment to the carrying amounts of the investments within the next financial year. Depending on the specific individual investment, assumptions made by management may include, amongst others, assumptions on expected future cash flows, revenue growth, terminal value, discount rate used for purposes of discounting future cash flows which incorporates the relevant risks, and expected future outcome of certain past trends.

#### Sensitivity to changes in assumptions

Management believes that no reasonably expected possible change in the key assumptions described above would cause the carrying amounts of the investments to materially exceed their recoverable amounts.

#### (ix) Impairment of Financial Investments Portfolio

The Group and the Bank reviews their financial investments AFS and financial investments HTM at each reporting date to assess whether there is any objective evidence that these investments are impaired. If there are indicators or objective evidence, the investments are subject to impairment review.

In carrying out the impairment review, the following management's judgment are required:

- (a) Determination whether the investment is impaired based on certain indicators such as, amongst others, prolonged decline in fair value, significant financial difficulties of the issuers or obligors, the disappearance of an active trading market and deterioration of the credit quality of the issuers or obligors; and
- (b) Determination of "significant" or "prolonged" requires judgment and management evaluation on various factors, such as historical fair value movement, the duration and extent of reduction in fair value.

#### A4. Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the audited annual financial statements for the financial year ended 31 December 2012 was not qualified.

#### A5. Seasonal or Cyclical Factors

The operations of the Group and of the Bank were not materially affected by any seasonal or cyclical factors during the 4th quarter and 12 months ended 31 December 2013.

#### A6. Unusual Items Due to Their Nature, Size or Incidence

During the 4th quarter and 12 months ended 31 December 2013, save as disclosed in Note A8 below, there were no unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group and of the Bank.

#### A7. Changes in Estimates

There were no material changes in estimates during the 4th quarter and 12 months ended 31 December 2013.

#### A8. Changes in Debt and Equity Securities

(i) The following are the changes in debt and equity securities that were issued by the Group and the Bank during the 4th guarter and 12 months ended 31 December 2013:

#### (a) Issuance of Shares

The issued and paid-up share capital of the Bank increased from RM8,440,046,735 as at 31 December 2012 to RM8,862,079,081 as at 31 December 2013 via:

- (A) issuance of 90,116,800 new ordinary shares of RM1 each, to eligible employees who exercised their options under the current Maybank Group Employees' Share Scheme ("ESS") which commenced on 23 June 2011, for a period of 7 years;
- (B) issuance of 121,700 new ordinary shares of RM1 each, to eligible employees under the Supplemental Restricted Share Unit ("SRSU") which is part of the current Maybank Group ESS;
- (C) issuance of 201,462,948 new ordinary shares (including 326,881 new ordinary shares issued to ESOS Trust Fund ("ETF") Pool) of RM1 each arising from the Dividend Reinvestment Plan ("DRP") relating to electable portion of the final dividend of 24.5 sen (net), comprising a franked dividend of 13.5 sen (net) and a singletier dividend of 11 sen in respect of the financial year ended 31 December 2012;
- (D) issuance of 130,326,898 new ordinary shares (including 209,946 new ordinary shares issued to ETF Pool) of RM1 each arising from the DRP relating to electable portion of the first single-tier interim dividend of 16.0 sen in respect of the financial year ended 31 December 2013; and
- (E) issuance of 4,000 new ordinary shares of RM1 each to be held in the ETF Pool pursuant to the current ESS.

#### (b) Issuance of USD200.0 million Senior Notes under USD5.0 billion Multicurrency Medium Term Note Programme

On 15 May 2013, Maybank issued USD200.0 million Senior Notes in nominal value under the USD5.0 billion Multicurrency Medium Term Note Programme.

# (c) Redemption of Islamic Subordinated Bonds of RM1.5 billion with a tenure of 12 years from issue date on a 12 non-callable 7 basis

On 15 May 2013, Maybank had fully redeemed the Islamic Subordinated Bonds of RM1.5 billion. The Islamic Subordinated Bonds were issued on 15 May 2006 under the Shariah principle of Bai' Bithaman Ajil.

#### A8. Changes in Debt and Equity Securities (cont'd.)

(i) The following are the changes in debt and equity securities that were issued by the Group and the Bank during the 4th quarter and 12 months ended 31 December 2013 (cont'd.):

# (d) Issuance/redemption of bonds and medium term notes by subsidiaries of PT Bank Internasional Indonesia Tbk

The issuance/redemption of bonds and medium term notes by subsidiaries of PT Bank Internasional Indonesia Tbk during the 12 months ended 31 December 2013 are as follows:

- (A) On 26 February 2013, PT BII Finance Center, a subsidiary of PT Bank Internasional Indonesia Tbk, which in turn a subsidiary of Maybank, issued Medium-term Notes V (MTN V) BII Finance with a nominal value of IDR200.0 billion (equivalent to RM54.0 million).
- (B) On 4 March 2013, PT Wahana Ottomitra Multiartha Tbk, a subsidiary of PT Bank Internasional Indonesia Tbk, which in turn a subsidiary of Maybank, redeemed Bonds V Series B of IDR120.0 billion (equivalent to RM32.4 million). The Bonds issued on 4 March 2011 under Bonds V WOM Finance Year 2011 With Fixed Interest Rate.
- (C) On 17 May 2013, PT BII Finance Center, a subsidiary of PT Bank Internasional Indonesia Tbk, which in turn a subsidiary of Maybank, redeemed Medium-term Notes IV of IDR300.0 billion (equivalent to RM81.0 million). The Medium-term Notes IV issued on 17 November 2011 under Medium-term notes IV BII Finance.
- (D) On 12 June 2013, PT BII Finance Center, a subsidiary of PT Bank Internasional Indonesia Tbk, which in turn a subsidiary of Maybank, redeemed Bonds I Series A of IDR101.0 billion (equivalent to RM27.3 million). The Bonds issued on 7 June 2012 under Bonds I BII Finance Year 2012 with Fixed Interest Rates.
- (E) On 19 June 2013, PT BII Finance Center, a subsidiary of PT Bank Internasional Indonesia Tbk, which in turn a subsidiary of Maybank, issued Bonds II BII Finance Year 2013 with a nominal value of IDR1,300.0 billion (equivalent to RM351.0 million). These Bonds II are series bonds consisting of Bonds II Series A with a nominal value of IDR775.0 billion (equivalent to RM209.3 million) and Bonds II Series B with a nominal value of IDR525.0 billion (equivalent to RM141.8 million).

#### (e) Issuance/redemption of medium term notes by Maybank Kim Eng Holdings Limited and its subsidiary

The issuance/redemption of medium term notes by Maybank Kim Eng Holdings Limited and its subsidiary during the 12 months ended 31 December 2013 are as follows:

- (A) On 28 January 2013, Maybank Kim Eng Holdings Limited, a subsidiary of Maybank, issued medium term notes amounting to SGD100 million (equivalent to RM259.5 million) under the SGD800 million Multicurrency Medium Term Note Programme.
- (B) On 28 May 2013, Maybank Kim Eng Securities Pte. Ltd., a subsidiary of Maybank Kim Eng Holdings Limited which in turn is a subsidiary of Maybank, issued medium term notes amounting to SGD50 million (equivalent to RM129.7 million) under the SGD800 million Multicurrency Medium Term Note Programme.
- (C) On 21 June 2013, Maybank Kim Eng Holdings Limited, a subsidiary of Maybank, redeemed medium term notes amounting to SGD150 million (equivalent to RM389.2 million) under the SGD800 million Multicurrency Medium Term Note Programme.

#### A8. Changes in Debt and Equity Securities (cont'd.)

- (i) The following are the changes in debt and equity securities that were issued by the Group and the Bank during the 4th quarter and 12 months ended 31 December 2013 (cont'd.):
  - (f) Issuance of Tier 2 Capital Subordinated Bonds of RM500.0 million by Etiga Insurance Berhad
    - On 5 July 2013, Etiqa Insurance Berhad, an indirect subsidiary of Maybank, issued Tier 2 Capital Subordinated Bonds of RM500.0 million in nominal value with a tenure of 10 years on a 10 non-callable 5 basis.
  - (g) Issuance of HKD1.55 billion Senior Notes under USD5.0 billion Multicurrency Medium Term Note Programme
    - On 23 September 2013, Maybank Hong Kong branch issued HKD1.55 billion Senior Notes in nominal value under the USD5.0 billion Multicurrency Medium Term Note Programme.
- (ii) The following are the changes in debt and equity securities that were issued by the Group and the Bank subsequent to the 4th quarter and 12 months ended 31 December 2013 and have not been reflected in the financial statements for the 4th quarter and 12 months ended 31 December 2013:
  - (a) Issuance of Tier 2 Subordinated Notes of RM1.6 billion pursuant to the RM7.0 billion Subordinated Note Programme
    - On 29 January 2014, Maybank issued RM1.6 billion Basel III-compliant Tier 2 Subordinated Notes with tenure of 10 years on a 10 non-callable 5 basis under the revised Subordinated Note Programme.
  - (b) Issuance of JPY30.0 billion Senior Fixed Rate Notes in nominal value pursuant to the USD5.0 billion Multicurrency Medium Term Note Programme

On 6 February 2014, Maybank issued JPY30.0 billion Senior Fixed Rate Notes with tenure of 5 years under the USD5.0 billion Multicurrency Medium Term Note Programme.

Save as disclosed above, there were no cancellations, share buy-backs, resale of shares bought back and repayment of debt and equity securities by the Group and the Bank.

#### A9. Dividends Paid

Dividends paid during the 4th quarter and 12 months ended 31 December 2013 are as follows:

(i) During the Annual General Meeting held on 28 March 2013, a final dividend in respect of the financial year ended 31 December 2012 of 18 sen less 25% taxation and 15 sen single-tier dividend on 8,449,810,735 ordinary shares of RM1.00 each, amounting to a net dividend paid of RM2,408,196,164 (net 28.5 sen per ordinary share) was approved by the shareholders.

The dividend consists of cash portion of 4 sen single-tier dividend per ordinary share and an electable portion of 29 sen (net 24.5 sen) per ordinary share, where the electable portion comprises of 11 sen single-tier dividend and 18 sen (net 13.5 sen) franked dividend per ordinary share of RM1.00 each. The electable portion could be elected to be reinvested in new Maybank shares in accordance with the Dividend Reinvestment Plan ("DRP").

The payment date for cash dividends and crediting of shares under the Dividend Reinvestment Plan was completed on 29 May 2013.

(ii) A first single-tier interim dividend, in respect of the financial year ending 31 December 2013 of 22.5 sen per share, was declared by the Bank on 21 August 2013.

The dividend consists of 6.5 sen to be paid in cash amounting to RM567,189,076 and an electable portion of 16.0 sen amounting to RM1,396,157,725 which can be elected to be reinvested in new ordinary shares in accordance with the DRP.

The payment date for cash dividends and crediting of shares under the Dividend Reinvestment Plan was completed on 25 October 2013.

(iii) Dividends paid by Maybank's subsidiaries to non-controlling interest amounting to RM60,451,000 during the 12 months ended 31 December 2013.

### A10. Financial Investments Portfolio

|  |       | Group                         |                               | Bank                          |                               |
|--|-------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|  | Note  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Financial assets at fair value through   |       |                               |                               |                               |                               |
| profit or loss                           | (i)   | 19,166,565                    | 29,156,692                    | 5,546,091                     | 10,719,937                    |
| Financial investments available-for-sale | (ii)  | 82,836,922                    | 60,792,374                    | 64,532,797                    | 47,366,309                    |
| Financial investments held-to-maturity   | (iii) | 5,668,174                     | 2,870,768                     | 5,354,097                     | 2,556,849                     |
|  | _     | 107,671,661                   | 92,819,834                    | 75,432,985                    | 60,643,095                    |

# (i) Financial assets at fair value through profit or loss

|                                       | Group                         |                               | Ва                            | ınk                           |
|---------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                                       | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| (a) Financial assets designated upon  |                               |                               |                               |                               |
| initial recognition                   | 11,177,612                    | 12,436,881                    | -                             | -                             |
| (b) Financial assets held-for-trading | 7,988,953                     | 16,719,811                    | 5,546,091                     | 10,719,937                    |
|                                       | 19,166,565                    | 29,156,692                    | 5,546,091                     | 10,719,937                    |

(a) Financial assets designated upon initial recognition are as follows:

|   | Gro                           | oup                           | Bank                          |                               |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|   | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| At fair value   |                               |                               |                               |                               |
| Money market instruments:   |                               |                               |                               |                               |
| Malaysian Government Securities Malaysian Government                          | 284,447                       | 383,210                       | -                             | -                             |
| Investment Issues   | 1,048,283                     | 1,015,317                     | -                             | -                             |
| Negotiable Islamic Certificates   |                               |                               |                               |                               |
| of Deposits   | 237,013                       | 409,798                       |                               |                               |
|   | 1,569,743                     | 1,808,325                     |                               |                               |
| Quoted securities: In Malaysia: Shares, warrants, trust units and loan stocks | _                             | 33,024                        | _                             | _                             |
| and loan stooks   |                               | 00,021                        |                               |                               |
| Outside Malaysia:<br>Shares, warrants, trust units                            |                               |                               |                               |                               |
| and loan stocks   | -                             | 57,783                        | -                             | -                             |
|   | -                             | 90,807                        |                               | -                             |
|   |                               |                               |                               |                               |

# A10. Financial Investments Portfolio (cont'd.)

- (i) Financial assets at fair value through profit or loss (cont'd.)
  - (a) Financial assets designated upon initial recognition are as follows (cont'd.):

|  | Group                         |                               | Bank                          |                               |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Unquoted securities: Shares, trust units and loan          |                               |                               |                               |                               |
| stocks in Malaysia   | -                             | 53,683                        | -                             | -                             |
| Private and Islamic debt                                   |                               | 40.000.004                    |                               |                               |
| securities in Malaysia                                     | 9,375,999                     | 10,309,201                    | -                             | -                             |
| Structured deposits  | 231,870                       | 174,865                       |                               |                               |
|  | 9,607,869                     | 10,537,749                    | -                             | -                             |
| Total financial assets designated upon initial recognition | 11,177,612                    | 12,436,881                    |                               |                               |

(b) Financial assets held-for-trading are as follows:

| Money market instruments:   Malaysian Government Securities   Malaysian Government Investment Issues   Sank Negara Malaysia Bills and Notes   Malaysian Monetary Notes   Malaysia   M |   | Group     |            | Bank      |           |
|--|---|-----------|------------|-----------|-----------|
| Money market instruments:         Malaysian Government Securities       545,022       273,752       545,022       273,752         Malaysian Government Treasury Bills       9,701       -       9,701       -         Malaysian Government Investment Issues       233,270       86,256       20,292       10,098         Bank Negara Malaysia Bills and Notes       2,096,486       5,945,044       2,096,486       5,945,044         Khazanah Bonds       44,950       50,399       44,950       50,399         Bank Negara Malaysia Monetary Notes       1,121,248       6,945,597       797,797       2,897,212         Foreign Government Treasury Bills       1,127       -       1,127       -       1,127       -       1,127       -  |   | 2013      | 2012       | 2013      | 2012      |
| Malaysian Government Securities         545,022         273,752         545,022         273,752           Malaysian Government Treasury Bills         9,701         -         9,701         -           Malaysian Government Investment Issues         233,270         86,256         20,292         10,098           Bank Negara Malaysia Bills and Notes         2,096,486         5,945,044         2,096,486         5,945,044           Khazanah Bonds         44,950         50,399         44,950         50,399           Bank Negara Malaysia Monetary Notes         1,121,248         6,945,597         797,797         2,897,212           Foreign Government Treasury Bills         1,127         -         1,127         -         1,127         -           Foreign Government Securities         418,568         196,235         261,875         -         -           Foreign Certificates of Deposits         -         132,982         -         -         -           Cagamas Bonds         10,128         43,781         10,128         43,781           Negotiable instruments of deposits         15,238         15,389         -         -           Quoted securities:         -         -         4,495,738         13,689,435         3,787,378         9,220,286  | At fair value                                 |           | 11         |           | 11111 000 |
| Malaysian Government Securities         545,022         273,752         545,022         273,752           Malaysian Government Treasury Bills         9,701         -         9,701         -           Malaysian Government Investment Issues         233,270         86,256         20,292         10,098           Bank Negara Malaysia Bills and Notes         2,096,486         5,945,044         2,096,486         5,945,044           Khazanah Bonds         44,950         50,399         44,950         50,399           Bank Negara Malaysia Monetary Notes         1,121,248         6,945,597         797,797         2,897,212           Foreign Government Treasury Bills         1,127         -         1,127         -         1,127         -           Foreign Government Securities         418,568         196,235         261,875         -         -           Foreign Certificates of Deposits         -         132,982         -         -         -           Cagamas Bonds         10,128         43,781         10,128         43,781           Negotiable instruments of deposits         15,238         15,389         -         -           Quoted securities:         -         -         4,495,738         13,689,435         3,787,378         9,220,286  | Money market instruments:                     |           |            |           |           |
| Malaysian Government Treasury Bills       9,701       -       9,701       -         Malaysian Government Investment Issues       233,270       86,256       20,292       10,098         Bank Negara Malaysia Bills and Notes       2,096,486       5,945,044       2,096,486       5,945,044         Khazanah Bonds       44,950       50,399       44,950       50,399         Bank Negara Malaysia Monetary Notes       1,121,248       6,945,597       797,797       2,897,212         Foreign Government Treasury Bills       1,127       -       1,127       -       1,127       -       <  | •   | 545,022   | 273,752    | 545,022   | 273,752   |
| Issues     233,270     86,256     20,292     10,098       Bank Negara Malaysia Bills and Notes     2,096,486     5,945,044     2,096,486     5,945,044       Khazanah Bonds     44,950     50,399     44,950     50,399       Bank Negara Malaysia Monetary Notes     1,121,248     6,945,597     797,797     2,897,212       Foreign Government Treasury Bills     1,127     -     1,127     -       Foreign Government Securities     418,568     196,235     261,875     -       Foreign Certificates of Deposits     -     132,982     -     -       Cagamas Bonds     10,128     43,781     10,128     43,781       Negotiable instruments of deposits     15,238     15,389     -     -       Quoted securities:       In Malaysia:       Shares, warrants, trust units       and loan stocks     476,290     412,620     -     4,269       Outside Malaysia:       Shares, warrants, trust units       and loan stocks     158,774     165,125     -     -  | Malaysian Government Treasury Bills           | •         | -          | •         | -         |
| Bank Negara Malaysia Bills and Notes         2,096,486         5,945,044         2,096,486         5,945,044           Khazanah Bonds         44,950         50,399         44,950         50,399           Bank Negara Malaysia Monetary Notes         1,121,248         6,945,597         797,797         2,897,212           Foreign Government Treasury Bills         1,127         -         1,127         -         1,127         -           Foreign Government Securities         418,568         196,235         261,875         -         -           Foreign Certificates of Deposits         -         132,982         -         -         -           Cagamas Bonds         10,128         43,781         10,128         43,781           Negotiable instruments of deposits         15,238         15,389         -         -           Quoted securities:         In Malaysia:         Shares, warrants, trust units and loan stocks         476,290         412,620         -         4,269           Outside Malaysia:         Shares, warrants, trust units and loan stocks         158,774         165,125         -         -         -  |   | 233.270   | 86.256     | 20.292    | 10.098    |
| Khazanah Bonds       44,950       50,399       44,950       50,399         Bank Negara Malaysia Monetary Notes       1,121,248       6,945,597       797,797       2,897,212         Foreign Government Treasury Bills       1,127       -       1,127       -         Foreign Government Securities       418,568       196,235       261,875       -         Foreign Certificates of Deposits       -       132,982       -       -         Cagamas Bonds       10,128       43,781       10,128       43,781         Negotiable instruments of deposits       15,238       15,389       -       -         Quoted securities:       In Malaysia:       Shares, warrants, trust units       476,290       412,620       -       4,269         Outside Malaysia:       Shares, warrants, trust units       476,290       412,620       -       4,269         Outside Malaysia:       Shares, warrants, trust units       -   |   | •         | ,          | •         | •         |
| Bank Negara Malaysia Monetary Notes       1,121,248       6,945,597       797,797       2,897,212         Foreign Government Treasury Bills       1,127       -       1,127       -         Foreign Government Securities       418,568       196,235       261,875       -         Foreign Certificates of Deposits       -       132,982       -       -         Cagamas Bonds       10,128       43,781       10,128       43,781         Negotiable instruments of deposits       15,238       15,389       -       -         Quoted securities:       1       1,495,738       13,689,435       3,787,378       9,220,286         Quoted securities:       In Malaysia:       Shares, warrants, trust units       476,290       412,620       -       4,269         Outside Malaysia:       Shares, warrants, trust units       476,290       412,620       -       4,269         Outside Malaysia:       Shares, warrants, trust units       -  | •   | , ,       |            | , ,       | , ,       |
| Foreign Government Treasury Bills  | Bank Negara Malaysia Monetary Notes           | 1,121,248 |            | •         | •         |
| Foreign Certificates of Deposits - 132,982   | • • •   | 1,127     | -          | 1,127     | -         |
| Cagamas Bonds       10,128       43,781       10,128       43,781         Negotiable instruments of deposits       15,238       15,389       -       -         4,495,738       13,689,435       3,787,378       9,220,286    Quoted securities: In Malaysia: Shares, warrants, trust units and loan stocks 476,290 412,620 - 4,269 Outside Malaysia: Shares, warrants, trust units and loan stocks 158,774 165,125 </td <td>Foreign Government Securities</td> <td>418,568</td> <td>196,235</td> <td>261,875</td> <td>-</td>   | Foreign Government Securities                 | 418,568   | 196,235    | 261,875   | -         |
| Negotiable instruments of deposits   15,238   15,389   -   -   -   | Foreign Certificates of Deposits              | -         | 132,982    | -         | -         |
| Quoted securities:     In Malaysia:       Shares, warrants, trust units and loan stocks     476,290     412,620     -     4,269       Outside Malaysia:     Shares, warrants, trust units and loan stocks     158,774     165,125     -     -  | Cagamas Bonds                                 | 10,128    | 43,781     | 10,128    | 43,781    |
| Quoted securities: In Malaysia: Shares, warrants, trust units and loan stocks  476,290  412,620  - 4,269  Outside Malaysia: Shares, warrants, trust units and loan stocks  158,774  165,125  | Negotiable instruments of deposits            | 15,238    | 15,389     |           |           |
| In Malaysia: Shares, warrants, trust units and loan stocks  476,290  412,620  - 4,269  Outside Malaysia: Shares, warrants, trust units and loan stocks  158,774  165,125   |   | 4,495,738 | 13,689,435 | 3,787,378 | 9,220,286 |
| Outside Malaysia: Shares, warrants, trust units and loan stocks  158,774  165,125  | In Malaysia:<br>Shares, warrants, trust units | 476,290   | 412.620    | _         | 4.269     |
|  | Outside Malaysia:                             | 6,200     | 112,020    |           | 1,200     |
| <b>635,064</b> 577,745 - 4,269   | and loan stocks                               | 158,774   | 165,125    |           |           |
|  |   | 635,064   | 577,745    |           | 4,269     |

# A10. Financial Investments Portfolio (cont'd.)

# (i) Financial assets at fair value through profit or loss (cont'd.)

(b) Financial assets held-for-trading are as follows (cont'd.):

|                                 | Gro         | up          | Bank        |             |
|---------------------------------|-------------|-------------|-------------|-------------|
|                                 | 31 December | 31 December | 31 December | 31 December |
|                                 | 2013        | 2012        | 2013        | 2012        |
|                                 | RM'000      | RM'000      | RM'000      | RM'000      |
| Unquoted securities:            |             |             |             |             |
| Private and Islamic debt        |             |             |             |             |
| securities in Malaysia          | 1,416,190   | 1,474,973   | 1,066,773   | 952,615     |
| Foreign private debt securities | 661,092     | 696,590     | 487,645     | 539,532     |
| Foreign Government Bonds        | 204,295     | -           | 204,295     | -           |
| Malaysian Government Bonds      | -           | 3,235       | -           | 3,235       |
| Credit linked note              | 386,954     | 261,960     | -           | <u>-</u>    |
| Equity linked note              | -           | 7,731       | -           | -           |
| Structured Deposits             | 189,620     | -           | -           | -           |
| Mutual funds                    | -           | 8,142       | -           | -           |
|                                 | 2,858,151   | 2,452,631   | 1,758,713   | 1,495,382   |
| Total financial assets held-    |             |             |             |             |
| for-trading                     | 7,988,953   | 16,719,811  | 5,546,091   | 10,719,937  |

# (ii) Financial investments available-for-sale

|  | Gro                           | oup                           | Bank                          |                               |  |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
|  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |
| At fair value, or at cost less impairment losses for certain unquoted equity instruments |                               |                               |                               |                               |  |
| Money market instruments:  |                               |                               |                               |                               |  |
| Malaysian Government Securities  | 5,376,329                     | 5,121,448                     | 5,334,570                     | 5,095,673                     |  |
| Sukuk Bank Negara Malaysia Ijarah  | -                             | 7,013                         | -                             | 7,013                         |  |
| Cagamas Bonds  | 335,958                       | 323,934                       | 335,958                       | 293,349                       |  |
| Foreign Government Securities  | 7,123,882                     | 8,294,004                     | 4,198,384                     | 5,602,205                     |  |
| Malaysian Government Investment Issues   | 12,873,722                    | 3,783,570                     | 7,304,355                     | 1,453,972                     |  |
| Foreign Government Treasury Bills  | 8,464,589                     | 5,170,641                     | 8,464,589                     | 4,735,477                     |  |
| Negotiable instruments of deposits   | 2,973,885                     | 1,441,463                     | 3,991,945                     | 4,557,768                     |  |
| Bankers' acceptances and Islamic   |                               |                               |                               |                               |  |
| accepted bills   | 1,782,763                     | 1,930,357                     | 1,756,523                     | 1,409,568                     |  |
| Khazanah Bonds   | 1,764,019                     | 1,710,195                     | 1,664,091                     | 1,530,073                     |  |
| Bank Negara Malaysia Monetary Notes  | -                             | 771,005                       | -                             | 503,994                       |  |
| Malaysian Government Treasury Bills  | 28,153                        | 65,113                        | 28,153                        | 65,113                        |  |
| Foreign Certificates of Deposits   | 32,292                        | 69,762                        | 32,292                        | 69,762                        |  |
|  | 40,755,592                    | 28,688,505                    | 33,110,860                    | 25,323,967                    |  |

# A10. Financial Investments Portfolio (cont'd.)

# (ii) Financial investments available-for-sale (cont'd.)

|   | Gro                           | up                            | Bank                          |                               |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|   | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Quoted securities: In Malaysia: Shares, warrants, trust units | 0.005.050                     | 0.470.004                     | 05.400                        | 77.040                        |
| and loan stocks   | 2,605,959                     | 2,470,261                     | 85,400                        | 77,318                        |
| Outside Malaysia:<br>Shares, warrants, trust units            |                               |                               |                               |                               |
| and loan stocks   | 271,424                       | 267,440                       | 8,112                         | 15,045                        |
|   | 2,877,383                     | 2,737,701                     | 93,512                        | 92,363                        |
| Unquoted securities: Shares, trust units and loan stocks      | 696,820                       | 626 996                       | 270 526                       | 202 004                       |
| in Malaysia<br>Shares, trust units and loan stocks            | ,                             | 636,886                       | 379,536                       | 382,884                       |
| outside Malaysia Private and Islamic debt securities          | 8,247                         | 15,703                        | 6,026                         | 5,711                         |
| in Malaysia   | 15,826,042                    | 14,216,359                    | 9,945,610                     | 8,343,202                     |
| Malaysian Government Bonds                                    | 1,049,980                     | 387,805                       | 857,172                       | 202,172                       |
| Foreign Government Bonds                                      | 5,526,754                     | 1,263,050                     | 5,442,869                     | 1,181,207                     |
| Foreign private and Islamic debt securities                   | 16,038,018                    | 12,818,785                    | 14,697,212                    | 11,834,803                    |
| Structured deposits   | 58,086                        | 27,580                        |                               | -                             |
|   | 39,203,947                    | 29,366,168                    | 31,328,425                    | 21,949,979                    |
| Total financial investments                                   |                               |                               |                               |                               |
| available-for-sale  | 82,836,922                    | 60,792,374                    | 64,532,797                    | 47,366,309                    |

# A10. Financial Investments Portfolio (cont'd.)

# (iii) Financial investments held-to-maturity

|  | Gro                           | oup                           | Bank                          |                               |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| At amortised cost less impairment losses     |                               |                               |                               |                               |
| Money market instruments:                    |                               |                               |                               |                               |
| Malaysian Government Securities              | 337,658                       | 101,423                       | 337,551                       | 101,314                       |
| Foreign Government Securities                | 376,652                       | 303,894                       | -                             | -                             |
| Malaysian Government Investment Issues       | 1,362,378                     | 40,907                        | 1,362,378                     | 40,907                        |
| Foreign Government Treasury Bills            | 468,262                       | -                             | -                             | -                             |
| Khazanah Bonds                               | 813,573                       | 784,033                       | 813,573                       | 784,033                       |
| Foreign Certificate of Deposit               | 91,260                        | -                             |                               | -                             |
| -  | 3,449,783                     | 1,230,257                     | 2,513,502                     | 926,254                       |
| Unquoted securities:                         |                               |                               |                               |                               |
| Private and Islamic debt securities          |                               |                               |                               |                               |
| in Malaysia                                  | 2,113,241                     | 1,578,372                     | 2,795,425                     | 1,578,338                     |
| Foreign Government Bonds                     | 122,425                       | 70,246                        | 62,220                        | 69,993                        |
| Foreign private and Islamic debt securities  | 16,500                        | 22,954                        | -                             | -                             |
| Others                                       | 2,044                         | 2,044                         | 2,044                         | 2,044                         |
| -  | 2,254,210                     | 1,673,616                     | 2,859,689                     | 1,650,375                     |
| Accumulated impairment losses                | (35,819)                      | (33,105)                      | (19,094)                      | (19,780)                      |
| Total financial investments held-to-maturity | 5,668,174                     | 2,870,768                     | 5,354,097                     | 2,556,849                     |

# A11. Loans, Advances and Financing

|   | Group                         |                               | Bank                          |                               |  |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
|   | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |
| Overdrafts/cashline                                     | 17,765,336                    | 16,805,906                    | 10,935,875                    | 10,846,799                    |  |
| Term loans  | ,,                            | -,,                           | .,,.                          | -,,                           |  |
| - Housing loans/financing                               | 88,740,412                    | 67,536,750                    | 40,332,480                    | 36,797,266                    |  |
| - Syndicated loans/financing                            | 25,671,242                    | 23,784,574                    | 22,323,927                    | 20,055,951                    |  |
| - Hire purchase receivables                             | 52,431,837                    | 52,768,286                    | 22,830,752                    | 26,773,064                    |  |
| - Lease receivables                                     | 20,929                        | 18,952                        | 3,272                         | 3,272                         |  |
| - Other loans/financing                                 | 181,341,680                   | 140,635,475                   | 94,617,421                    | 86,136,841                    |  |
| Credit card receivables                                 | 6,509,680                     | 6,141,586                     | 5,514,077                     | 5,193,373                     |  |
| Bills receivables                                       | 5,216,010                     | 5,239,068                     | 5,135,423                     | 5,123,928                     |  |
| Trust receipts  | 3,835,055                     | 3,025,183                     | 2,986,724                     | 2,457,392                     |  |
| Claims on customers under acceptance credits            | 11,310,833                    | 11,591,582                    | 6,890,688                     | 7,885,049                     |  |
| Loans/financing to financial institutions (Note x)      | 4,337,601                     | 3,498,525                     | 12,105,137                    | 3,137,467                     |  |
| Revolving credits                                       | 32,981,166                    | 27,321,888                    | 20,172,891                    | 16,902,982                    |  |
| Staff loans   | 2,777,136                     | 2,504,766                     | 1,078,108                     | 1,173,765                     |  |
| Loans to  |                               |                               |                               |                               |  |
| <ul> <li>Executive directors of subsidiaries</li> </ul> | 4,495                         | 3,633                         | 346                           | 89                            |  |
| Others  | 2,673,826                     | 2,384,062                     | -                             | -                             |  |
|   | 435,617,238                   | 363,260,236                   | 244,927,121                   | 222,487,238                   |  |
| Unearned interest and income                            | (74,237,088)                  | (45,461,972)                  | (2,568,362)                   | (3,188,888)                   |  |
| Gross loans, advances and financing                     | 361,380,150                   | 317,798,264                   | 242,358,759                   | 219,298,350                   |  |
| Allowances for impaired loans, advances and financing   |                               |                               |                               |                               |  |
| - Individual allowance                                  | (1,939,320)                   | (2,228,535)                   | (1,502,010)                   | (1,719,455)                   |  |
| - Collective allowance                                  | (3,823,303)                   | (3,744,994)                   | (2,885,470)                   | (2,726,849)                   |  |
| Net loans, advances and financing                       | 355,617,527                   | 311,824,735                   | 237,971,279                   | 214,852,046                   |  |
|   | ,,                            | ,,- 30                        | ,                             | ,,                            |  |

# (i) Loans, advances and financing analysed by type of customer are as follows:

|  | Group                         |                               | Bank                          |                               |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Domestic banking institutions  Domestic non-banking financial institutions | 1,912                         | 32,783                        | 7,320,684                     | 32,783                        |
| - Stockbroking companies   | 364                           | 328                           | 364                           | 328                           |
| - Others   | 16,199,389                    | 13,945,361                    | 14,354,628                    | 11,984,198                    |
| Domestic business enterprise   |                               |                               |                               |                               |
| - Small and medium enterprise  | 67,988,292                    | 58,977,824                    | 50,143,013                    | 44,736,984                    |
| - Others   | 75,691,335                    | 71,497,651                    | 52,282,888                    | 50,738,758                    |
| Government and statutory bodies  | 8,745,359                     | 6,127,317                     | 2,433,691                     | 2,541,100                     |
| Individuals  | 159,668,593                   | 140,187,914                   | 90,745,812                    | 89,603,634                    |
| Other domestic entities  | 3,553,363                     | 2,693,646                     | 348,604                       | 240,043                       |
| Foreign entities   | 29,531,543                    | 24,335,440                    | 24,729,075                    | 19,420,522                    |
| Gross loans, advances and financing  | 361,380,150                   | 317,798,264                   | 242,358,759                   | 219,298,350                   |

### A11. Loans, Advances and Financing (cont'd.)

# (ii) Loans, advances and financing analysed by geographical location are as follows:

|                                     | Group       |             | Bank        |             |
|-------------------------------------|-------------|-------------|-------------|-------------|
|                                     | 31 December | 31 December | 31 December | 31 December |
|                                     | 2013        | 2012        | 2013        | 2012        |
|                                     | RM'000      | RM'000      | RM'000      | RM'000      |
| Malaysia                            | 224,392,074 | 201,304,578 | 145,129,943 | 139,271,620 |
| Singapore                           | 81,162,326  | 68,857,389  | 80,410,679  | 68,234,190  |
| Indonesia                           | 28,576,749  | 26,319,888  | -           | -           |
| Labuan Offshore                     | 6,799,926   | 5,157,739   | 1,551,035   | -           |
| Hong Kong SAR                       | 9,310,531   | 7,130,389   | 9,126,352   | 7,039,787   |
| United States of America            | 954,907     | 1,014,176   | 954,445     | 1,013,744   |
| People's Republic of China          | 2,796,912   | 1,448,137   | 2,796,912   | 1,448,137   |
| Vietnam                             | 388,768     | 409,880     | 340,355     | 379,544     |
| United Kingdom                      | 1,397,833   | 1,315,839   | 1,397,754   | 1,315,781   |
| Brunei                              | 318,179     | 288,102     | 318,179     | 288,102     |
| Cambodia                            | 895,358     | 732,966     | -           | -           |
| Bahrain                             | 287,965     | 307,445     | 287,965     | 307,445     |
| Philippines                         | 2,781,552   | 2,396,795   | -           | -           |
| Papua New Guinea                    | 167,495     | 152,330     | -           | -           |
| Thailand                            | 1,072,617   | 934,561     | -           | -           |
| Laos                                | 45,140      | -           | 45,140      | -           |
| Others                              | 31,818      | 28,050      | -           |             |
| Gross loans, advances and financing | 361,380,150 | 317,798,264 | 242,358,759 | 219,298,350 |

# (iii) Loans, advances and financing analysed by interest/profit rate sensitivity are as follows:

|                                     | Group                         |                               | Bar                           | Bank                          |  |
|-------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
|                                     | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |
| Fixed rate                          |                               |                               |                               |                               |  |
| - Housing loans/financing           | 13,906,768                    | 11,752,382                    | 11,221,554                    | 8,777,190                     |  |
| - Hire purchase receivables         | 46,181,266                    | 43,062,478                    | 21,015,764                    | 23,746,588                    |  |
| - Other fixed rate loans/financing  | 56,572,652                    | 50,705,753                    | 41,692,920                    | 34,011,928                    |  |
| Variable rate                       |                               |                               |                               |                               |  |
| - Base lending rate plus            | 129,042,645                   | 113,308,022                   | 89,281,956                    | 87,141,642                    |  |
| - Cost plus                         | 48,681,566                    | 42,241,585                    | 43,204,043                    | 37,316,635                    |  |
| - Other variable rates              | 66,995,253                    | 56,728,044                    | 35,942,522                    | 28,304,367                    |  |
| Gross loans, advances and financing | 361,380,150                   | 317,798,264                   | 242,358,759                   | 219,298,350                   |  |

### A11. Loans, Advances and Financing (cont'd.)

### (iv) Loans, advances and financing analysed by economic purpose are as follows:

|                                     | Group       |             | Bank        |             |
|-------------------------------------|-------------|-------------|-------------|-------------|
|                                     | 31 December | 31 December | 31 December | 31 December |
|                                     | 2013        | 2012        | 2013        | 2012        |
|                                     | RM'000      | RM'000      | RM'000      | RM'000      |
| Purchase of securities              | 31,545,546  | 25,836,241  | 12,824,405  | 13,308,681  |
| Purchase of transport vehicles      | 47,901,056  | 44,540,248  | 20,865,446  | 23,287,778  |
| Purchase of landed properties       |             |             |             |             |
| - Residential                       | 65,773,530  | 57,851,502  | 48,640,714  | 44,803,229  |
| - Non-residential                   | 29,271,455  | 23,967,059  | 24,169,305  | 20,748,526  |
| Purchase of fixed assets (excluding |             |             |             |             |
| landed properties)                  | 4,692,156   | 4,350,342   | 4,609,831   | 4,298,286   |
| Personal use                        | 8,137,882   | 7,786,900   | 6,285,258   | 6,334,909   |
| Credit card                         | 6,717,193   | 6,433,326   | 5,726,412   | 5,450,367   |
| Purchase of consumer durables       | 452,606     | 316,948     | 451,881     | 316,338     |
| Construction                        | 13,206,415  | 13,913,607  | 9,526,319   | 10,878,595  |
| Mergers and acquisitions            | 3,922,495   | 3,989,396   | 3,922,495   | 3,989,396   |
| Working capital                     | 126,731,269 | 111,828,565 | 90,334,005  | 75,121,156  |
| Others                              | 23,028,547  | 16,984,130  | 15,002,688  | 10,761,089  |
| Gross loans, advances and financing | 361,380,150 | 317,798,264 | 242,358,759 | 219,298,350 |

### (v) The maturity profile of loans, advances and financing are as follows:

|                                     | Group                         |                               | Bank                          |                               |
|-------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                                     | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Within one year                     | 103,617,415                   | 87,158,292                    | 77,819,709                    | 66,393,924                    |
| One year to three years             | 48,189,831                    | 44,301,625                    | 36,423,888                    | 32,875,684                    |
| Three years to five years           | 50,776,490                    | 44,782,443                    | 35,223,650                    | 28,706,237                    |
| After five years                    | 158,796,414                   | 141,555,904                   | 92,891,512                    | 91,322,505                    |
| Gross loans, advances and financing | 361,380,150                   | 317,798,264                   | 242,358,759                   | 219,298,350                   |

### (vi) Movements in impaired loans, advances and financing ("impaired loans") are as follows:

|  | Group       |             | Bank        |             |
|--|-------------|-------------|-------------|-------------|
|  | 31 December | 31 December | 31 December | 31 December |
|  | 2013        | 2012        | 2013        | 2012        |
|  | RM'000      | RM'000      | RM'000      | RM'000      |
| Gross impaired loans at 1 January              | 5,654,352   | 8,036,844   | 4,162,301   | 6,245,836   |
| Newly impaired                                 | 4,485,865   | 4,154,947   | 2,687,492   | 2,651,324   |
| Reclassified as non-impaired                   | (1,260,300) | (2,144,303) | (661,304)   | (1,509,585) |
| Amount recovered                               | (1,840,674) | (2,106,649) | (1,270,299) | (1,691,603) |
| Amount written off                             | (1,579,965) | (2,291,938) | (1,105,782) | (1,533,675) |
| Converted to financial investments             |             |             |             |             |
| available-for-sale                             | (152,544)   | (13,792)    | (152,544)   | (13,792)    |
| Exchange differences and expenses debited      | 54,169      | 21,457      | 116,967     | 53,289      |
| Disposal of a subsidiary                       | -           | (2,214)     | -           | -           |
| Transferred to a newly incorporated subsidiary | -           | -           | -           | (39,493)    |
| Gross impaired loans at 31 December            | 5,360,903   | 5,654,352   | 3,776,831   | 4,162,301   |
| Less: Individual allowance                     | (1,939,320) | (2,228,535) | (1,502,010) | (1,719,455) |
| Net impaired loans, advances and financing     | 3,421,583   | 3,425,817   | 2,274,821   | 2,442,846   |
| Ratio of net impaired loans                    | 0.95%       | 1.09%       | 0.94%       | 1.12%       |

# A11. Loans, Advances and Financing (cont'd.)

### (vii) Impaired loans, advances and financing by economic purpose are as follows:

|  | Group       |             | Bank        |             |
|--|-------------|-------------|-------------|-------------|
|  | 31 December | 31 December | 31 December | 31 December |
|  | 2013        | 2012        | 2013        | 2012        |
|  | RM'000      | RM'000      | RM'000      | RM'000      |
| Purchase of securities                 | 66,448      | 69,999      | 31,499      | 39,201      |
| Purchase of transport vehicles         | 227,798     | 228,932     | 96,811      | 88,835      |
| Purchase of landed properties          |             |             |             |             |
| - Residential                          | 454,877     | 566,412     | 343,461     | 464,062     |
| - Non-residential                      | 119,014     | 139,013     | 95,277      | 86,285      |
| Purchase of fixed assets (excluding    |             |             |             |             |
| landed properties)                     | 346         | -           | -           | -           |
| Personal use                           | 120,696     | 121,789     | 49,749      | 76,925      |
| Credit card                            | 76,022      | 77,528      | 49,433      | 58,058      |
| Purchase of consumer durables          | 8           | 232         | 6           | 230         |
| Construction                           | 197,055     | 227,472     | 153,846     | 136,180     |
| Working capital                        | 3,542,034   | 3,504,561   | 2,549,415   | 2,697,689   |
| Others                                 | 556,605     | 718,414     | 407,334     | 514,836     |
| Impaired loans, advances and financing | 5,360,903   | 5,654,352   | 3,776,831   | 4,162,301   |

# (viii) Impaired loans, advances and financing by geographical distribution are as follows:

|  | Group                         |                               | Bar                           | Bank                          |  |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
|  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |
| Malaysia                               | 3,795,548                     | 4,007,515                     | 3,258,707                     | 3,469,194                     |  |
| Singapore                              | 243,157                       | 363,344                       | 229,187                       | 289,364                       |  |
| Indonesia                              | 797,355                       | 572,768                       | -                             | -                             |  |
| Labuan Offshore                        | 46,349                        | 138,160                       | -                             | -                             |  |
| Hong Kong SAR                          | 17,601                        | 16,367                        | 16,706                        | 15,531                        |  |
| United States of America               | 462                           | 431                           | -                             | -                             |  |
| People's Republic of China             | 1,598                         | -                             | 1,598                         | -                             |  |
| Vietnam                                | 15,437                        | 19,051                        | 15,437                        | 19,051                        |  |
| United Kingdom                         | 241,583                       | 277,477                       | 241,583                       | 277,477                       |  |
| Brunei                                 | 6,567                         | 2,107                         | 6,567                         | 2,107                         |  |
| Cambodia                               | 52,689                        | 31,653                        | -                             | _                             |  |
| Bahrain                                | 7,046                         | 89,577                        | 7,046                         | 89,577                        |  |
| Philippines                            | 80,933                        | 83,971                        | -                             | -                             |  |
| Papua New Guinea                       | 754                           | -                             | -                             | -                             |  |
| Thailand                               | 25,478                        | 25,486                        | -                             | -                             |  |
| Others                                 | 28,346                        | 26,445                        | -                             | -                             |  |
| Impaired loans, advances and financing | 5,360,903                     | 5,654,352                     | 3,776,831                     | 4,162,301                     |  |

#### A11. Loans, Advances and Financing (cont'd.)

(ix) Movements in the allowances for impaired loans, advances and financing are as follows:

| Gro              | au  | Bank  |  |  |
|------------------|---|---|--|--|
| 31 December 2013 | 31 December 2012  | 31 December<br>2013   | 31 December 2012   |  |
| RM'000           | RM'000  | RM'000  | RM'000   |  |
|                  |   |   |  |  |
| , ,              | , ,   | , ,   | 2,102,421  |  |
| ,                | , ,   | •   | 985,402  |  |
| . , ,            | , ,   | , , ,   | (368,351)  |  |
|                  |   | , , ,   | (904,764)  |  |
| (13,663)         | , , ,   | (12,001)  | (57,882)   |  |
| -                | (2,720)   | -   | (26,922)   |  |
| 1 224            | (22,002)  | 21 206  | (36,822)<br>(549)  |  |
|                  |   |   | 1,719,455  |  |
| 1,939,320        | 2,220,333   | 1,302,010   | 1,719,433  |  |
| Gro              | ир  | Bar   | nk   |  |
| 31 December      | 31 December   | 31 December   | 31 December  |  |
| 2013             | 2012  | 2013  | 2012   |  |
| RM'000           | RM'000  | RM'000  | RM'000   |  |
| 3,744,994        | 4,169,974   | 2,726,849   | 3,097,366  |  |
| 845,532          | 628,222   | 550,371   | 205,091  |  |
| (37,769)         | -   | · -   | -  |  |
| (707,370)        | (1,069,222)   | (427,096)   | (628,911)  |  |
| 13,663           | 60,216  | 12,001  | 57,882   |  |
| -                | -   | -   | (5,488)  |  |
| (35,747)         | (44,196)  | 23,345  | 909  |  |
| 3,823,303        | 3,744,994   | 2,885,470   | 2,726,849  |  |
|                  |   |   |  |  |
| 1.06%            | 1.19%   | 1.20%   | 1.25%  |  |
|                  | 31 December 2013 RM'000  2,228,535 920,763 (324,954) (872,595) (13,663) | 2013 RM'000 RM'000  2,228,535 2,813,107 920,763 1,172,015 (324,954) (437,932) (872,595) (1,222,716) (13,663) (60,216) - (2,720) 1,234 (33,003) 1,939,320 2,228,535   Group  31 December 31 December 2013 RM'000  3,744,994 4,169,974 845,532 628,222 (37,769) - (707,370) (1,069,222) 13,663 60,216 - (35,747) (44,196) 3,823,303 3,744,994 | 31 December 2013 RM'000 RM'000 RM'000  2,228,535 2,813,107 1,719,455 920,763 1,172,015 722,580 (324,954) (437,932) (270,734) (872,595) (1,222,716) (678,686) (13,663) (60,216) (12,001) - (2,720) 1,234 (33,003) 21,396  1,939,320 2,228,535 1,502,010  Group Bar 31 December 2013 RM'000 RM'000  3,744,994 4,169,974 2,726,849 845,532 628,222 550,371 (37,769) (707,370) (1,069,222) (427,096) 13,663 60,216 12,001 - (35,747) (44,196) 23,345 3,823,303 3,744,994 2,885,470 |  |

<sup>(</sup>x) Included in the Bank's loans/financing to financial institutions are the financing granted to Maybank Islamic Berhad ("MIB"), a subsidiary of the Bank under Restricted Profit-Sharing Investment Account ("RPSIA") amounting to RM8,336.6 million (31 December 2012: RM685.0 million). The RPSIA is a contract based on the Mudharabah principle between two parties to provide financing where the Bank acts as the investor who solely provides capital to MIB and the business venture is managed solely by MIB as an entrepreneur. The profit of the business venture is shared between both parties based on pre-agreed ratios. Losses, if any, are borne by the Bank.

#### A12. Other Assets

|                                     | Group                         |                               | Bank                          |                               |
|-------------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                                     | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Other debtors                       | 5,989,578                     | 4,038,562                     | 4,862,054                     | 2,528,814                     |
| Amount due from brokers and clients | 1,536,260                     | 2,001,113                     | -                             | -                             |
| Development properties              | 75,251                        | 60,287                        | -                             | -                             |
| Prepayments and deposits            | 787,472                       | 469,615                       | 421,354                       | 148,248                       |
| Tax recoverable                     | 27,253                        | 1,070                         | · -                           | -                             |
| Foreclosed properties               | 90,104                        | 109,610                       | 36,029                        | 36,001                        |
|                                     | 8,505,918                     | 6,680,257                     | 5,319,437                     | 2,713,063                     |

# A13. Deposits from Customers

# (i) By type of deposit

|   | Group                         |                               | Bar                           | ık                            |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|   | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Fixed deposits and negotiable instruments of deposits |                               |                               |                               |                               |
| - One year or less                                    | 220,782,166                   | 196,782,059                   | 142,237,799                   | 125,296,329                   |
| <ul> <li>More than one year</li> </ul>                | 14,760,420                    | 8,647,667                     | 14,075,299                    | 7,880,567                     |
|   | 235,542,586                   | 205,429,726                   | 156,313,098                   | 133,176,896                   |
| Money market deposits                                 | 14,177,439                    | 16,650,666                    | 14,177,439                    | 16,650,666                    |
| Savings deposits                                      | 56,735,219                    | 50,360,812                    | 39,300,089                    | 35,261,690                    |
| Demand deposits                                       | 86,001,254                    | 71,743,387                    | 61,212,708                    | 49,689,559                    |
| Structured deposits *                                 | 3,154,312                     | 2,970,919                     | 2,667,046                     | 2,623,268                     |
|   | 395,610,810                   | 347,155,510                   | 273,670,380                   | 237,402,079                   |

<sup>\*</sup> Structured deposits represent time deposits with embedded foreign exchange and commodity-linked time deposits.

# (ii) By type of customer

|  | Group       |             | Bank        |             |
|--|-------------|-------------|-------------|-------------|
|  | 31 December | 31 December | 31 December | 31 December |
|  | 2013        | 2012        | 2013        | 2012        |
|  | RM'000      | RM'000      | RM'000      | RM'000      |
| Business enterprises                   | 183,775,722 | 157,471,152 | 128,843,008 | 106,585,963 |
| Individuals                            | 162,631,813 | 151,607,808 | 125,901,762 | 114,881,786 |
| Government and statutory bodies Others | 17,908,268  | 15,575,973  | 5,464,782   | 5,596,117   |
|  | 31,295,007  | 22,500,577  | 13,460,828  | 10,338,213  |
|  | 395,610,810 | 347,155,510 | 273,670,380 | 237,402,079 |

# (iii) The maturity structure of fixed deposits and negotiable instruments of deposits are as follows:

|                           | Group                         |                               | Bank                          |                               |
|---------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                           | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Due within six months     | 176,430,070                   | 164,637,372                   | 111,663,342                   | 100,671,865                   |
| Six months to one year    | 44,352,096                    | 32,144,687                    | 30,574,457                    | 24,624,463                    |
| One year to three years   | 14,272,102                    | 8,111,389                     | 13,954,438                    | 7,733,734                     |
| Three years to five years | 488,318                       | 536,278                       | 120,861                       | 146,834                       |
|                           | 235,542,586                   | 205,429,726                   | 156,313,098                   | 133,176,896                   |

# A14. Deposits and Placements from Financial Institutions

|                              | Group                         |                               | Bank                          |                               |
|------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                              | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Licensed banks               | 38,230,867                    | 30,144,507                    | 34,285,883                    | 26,106,904                    |
| Licensed finance companies   | 405,180                       | 383,162                       | 239,360                       | 337,539                       |
| Licensed investment banks    | 66,778                        | 236,162                       | 66,778                        | 218,162                       |
| Other financial institutions | 3,436,256                     | 3,123,545                     | 2,990,556                     | 2,536,171                     |
|                              | 42,139,081                    | 33,887,376                    | 37,582,577                    | 29,198,776                    |

# A14. Deposits and Placements from Financial Institutions (cont'd.)

The maturity structure of deposits and placements from financial institutions are as follows:

|                    | Gro                           | Group                         |                               | nk                            |
|--------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|                    | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| One year or less   | 39,547,359                    | 32,037,435                    | 35,105,495                    | 27,524,525                    |
| More than one year | 2,591,722                     | 1,849,941                     | 2,477,082                     | 1,674,251                     |
|                    | 42,139,081                    | 33,887,376                    | 37,582,577                    | 29,198,776                    |

# A15. Borrowings, Subordinated Obligations and Capital Securities

|  | Group            |                  | Bank             |                  |
|--|------------------|------------------|------------------|------------------|
|  | 31 December 2013 | 31 December 2012 | 31 December 2013 | 31 December 2012 |
|  | RM'000           | RM'000           | RM'000           | RM'000           |
| (i) Borrowings                         |                  |                  |                  |                  |
| (a) Secured                            |                  |                  |                  |                  |
| - Less than one year                   |                  |                  |                  |                  |
| - Denominated in THB                   | 259,138          | -                | -                | -                |
| - Denominated in PHP                   | 3,530            | 7,058            | -                | -                |
| - Denominated in SGD                   | -                | 146,856          | -                | -                |
| - Denominated in IDR                   | 292,697          | 286,822          | -                | -                |
| - Denominated in VND                   | 1,631            | -                | -                | -                |
|  | 556,996          | 440,736          | -                | _                |
| - More than one year                   | <u> </u>         |                  | ,                |                  |
| - Denominated in SGD                   | 383,087          | -                | -                | -                |
| - Denominated in PHP                   | 914              | -                | -                | -                |
| - Denominated in IDR                   | 1,025,832        | 879,005          | -                | -                |
|  | 1,409,833        | 879,005          | -                | -                |
|  | , ,              |                  |                  |                  |
| Total secured borrowings               | 1,966,829        | 1,319,741        | -                | -                |
| (1)                                    |                  |                  |                  |                  |
| (b) Unsecured                          |                  |                  |                  |                  |
| - Less than one year                   | 4 007 500        | 000 040          | 4 000 004        | 400 440          |
| - Denominated in USD                   | 1,967,560        | 266,013          | 1,868,634        | 162,140          |
| - Denominated in CNY                   | 215,632          | -                | 215,632          | -                |
| - Denominated in SGD                   | 611,395          | 476,228          | -                | -                |
| - Denominated in THB                   | 294,834          | 217,551          | -                | -                |
| - Denominated in HKD                   |                  | 4,732            | -                | -                |
| - Denominated in IDR                   | 217,052          | -                | -                | -                |
| - Denominated in VND                   |                  | 4,998            | -                | -                |
| - Denominated in PHP                   | 21,626           | <del></del> -    | <u> </u>         |                  |
|  | 3,328,099        | 969,522          | 2,084,266        | 162,140          |
| - More than one year                   |                  |                  |                  |                  |
| - Denominated in USD                   | 5,308,000        | 6,056,400        | 5,308,000        | 5,939,872        |
| - Denominated in HKD                   | 1,456,623        | 747,264          | 1,456,623        | 747,264          |
| <ul> <li>Denominated in JPY</li> </ul> | 469,500          | 533,443          | 469,500          | 533,443          |
| - Denominated in SGD                   | -                | 87,563           | -                | -                |
| - Denominated in IDR                   | 792,754          | 999,653          | -                | -                |
| - Denominated in PHP                   |                  | 680              | -                | -                |
|  | 8,026,877        | 8,425,003        | 7,234,123        | 7,220,579        |
| Total unsecured borrowings             | 11,354,976       | 9,394,525        | 9,318,389        | 7,382,719        |
| ·                                      |                  | 2,20.,020        | 2,2.2,220        | .,302,           |
| Total borrowings                       | 13,321,805       | 10,714,266       | 9,318,389        | 7,382,719        |

# A15. Borrowings, Subordinated Obligations and Capital Securities (cont'd.)

|   | Gro                           | oup                           | Bank                          |                               |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
|   | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| (ii) Subordinated obligations                 |                               |                               |                               |                               |
| Unsecured                                     |                               |                               |                               |                               |
| - More than one year                          |                               |                               |                               |                               |
| - Denominated in RM                           | 6,649,102                     | 7,663,139                     | 5,143,014                     | 6,652,357                     |
| - Denominated in USD                          | 2,649,720                     | 2,468,888                     | 2,649,720                     | 2,468,888                     |
| - Denominated in SGD                          | 2,611,684                     | 2,517,605                     | 2,611,684                     | 2,517,605                     |
| - Denominated in IDR                          | 734,070                       | 860,409                       | -                             | -                             |
|   | 12,644,576                    | 13,510,041                    | 10,404,418                    | 11,638,850                    |
| (iii) Capital Securities                      |                               |                               |                               |                               |
| Unsecured                                     |                               |                               |                               |                               |
| - More than one year                          |                               |                               |                               |                               |
| - Denominated in RM                           | 4,332,172                     | 4,619,518                     | 4,619,886                     | 4,619,518                     |
| - Denominated in SGD                          | 1,588,737                     | 1,530,833                     | 1,588,737                     | 1,530,833                     |
|   | 5,920,909                     | 6,150,351                     | 6,208,623                     | 6,150,351                     |
| A16. Other Liabilities                        |                               |                               |                               |                               |
|   |                               |                               | Group                         |                               |
|   |                               | 31 December                   | 31 December                   | 1 January                     |
|   |                               | 2013                          | 2012                          | 2012                          |
|   |                               |                               | (Restated)                    | (Restated)                    |
|   |                               | RM'000                        | RM'000                        | RM'000                        |
| Due to brokers and clients                    |                               | 1,459,900                     | 1,841,282                     | 1,216,056                     |
| Deposits, other creditors and accruals        |                               | 6,289,871                     | 7,330,193                     | 4,808,852                     |
| Defined benefit pension plans                 |                               | 356,842                       | 451,737                       | 378,749                       |
| Provisions for commitments and contingencies  |                               | 76,421                        | 100,549                       | 108,078                       |
| Profit equalisation reserves (IBS operations) |                               | 16,977                        | 59,852                        | 59,852                        |
| Finance lease liabilities                     |                               | 85,691                        | -                             | -                             |
|   |                               | 8,285,702                     | 9,783,613                     | 6,571,587                     |
|   |                               |                               | Bank                          |                               |
|   |                               | 31 December                   | 31 December                   | 1 January                     |
|   |                               | 2013                          | 2012                          | 2012                          |
|   |                               | RM'000                        | RM'000                        | RM'000                        |
| Deposits, other creditors and accruals        |                               | 9,412,263                     | 8,545,055                     | 6,243,291                     |
| Provisions for commitments and contingencies  |                               | 73,086                        | 100,368                       | 107,887                       |
| _   |                               | 9,485,349                     | 8,645,423                     | 6,351,178                     |
|   |                               |                               |                               |                               |

## A17. Interest Income

|   | 4th Quarter Ended   |                                   | 4th Quarter Ended Cumulative 12 Months E |                                   |  |
|---|---------------------|-----------------------------------|--|-----------------------------------|--|
|   | 31 December<br>2013 | 31 December<br>2012<br>(Restated) | 31 December<br>2013                      | 31 December<br>2012<br>(Restated) |  |
| Group   | RM'000              | `RM'000                           | RM'000                                   | `RM'000                           |  |
| Loans, advances and financing Money at call and deposits and placements | 3,277,148           | 3,204,042                         | 12,913,228                               | 12,338,824                        |  |
| with financial institutions Financial assets purchased under            | 141,855             | 107,804                           | 606,921                                  | 573,167                           |  |
| resale agreements   | 2,249               | 1,060                             | 10,958                                   | 3,835                             |  |
| Financial assets at FVTPL   | 155,978             | 167,917                           | 675,163                                  | 684,174                           |  |
| Financial investments available-for-sale                                | 571,050             | 477,870                           | 2,072,035                                | 1,636,381                         |  |
| Financial investments held-to-maturity                                  | 38,813              | 36,657                            | 104,637                                  | 294,653                           |  |
|   | 4,187,093           | 3,995,350                         | 16,382,942                               | 15,531,034                        |  |
| (Amortisation of premiums) / accretion                                  |                     |                                   |  |                                   |  |
| of discounts, net   | (16,215)            | 7,130                             | (76,471)                                 | 120,675                           |  |
|   | 4,170,878           | 4,002,480                         | 16,306,471                               | 15,651,709                        |  |

|  | 4th Quarter Ended             |                               | Cumulative 12 Months Ende     |                               |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| Bank   | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Loans, advances and financing Money at call and deposits and placements with | 2,355,812                     | 2,319,026                     | 9,189,785                     | 8,888,091                     |
| financial institutions   | 235,503                       | 100,095                       | 739,917                       | 540,712                       |
| Financial assets purchased under   |                               |                               |                               |                               |
| resale agreements  | 220                           | 584                           | 1,809                         | 1,508                         |
| Financial assets at FVTPL  | 17,644                        | 11,943                        | 71,890                        | 89,337                        |
| Financial investments available-for-sale                                     | 478,314                       | 388,045                       | 1,706,857                     | 1,305,724                     |
| Financial investments held-to-maturity                                       | 38,423                        | 22,998                        | 101,759                       | 240,699                       |
| ·  | 3,125,916                     | 2,842,691                     | 11,812,017                    | 11,066,071                    |
| (Amortisation of premiums) / accretion                                       |                               |                               |                               |                               |
| of discounts, net  | (13,510)                      | 5,738                         | (67,241)                      | 128,423                       |
|  | 3,112,406                     | 2,848,429                     | 11,744,776                    | 11,194,494                    |

Included in interest income for the 12 months financial year ended 31 December 2013 was interest on impaired assets amounting to approximately RM149,347,000 (31 December 2012: RM145,373,000) for the Group and RM117,375,000 (31 December 2012: RM111,339,000) for the Bank.

## A18. Interest Expense

|   | 4th Quarter Ended |                      | <b>Cumulative 12 Months Ende</b> |                      |
|---|-------------------|----------------------|----------------------------------|----------------------|
|   | 31 December 2013  | 31 December 2012     | 31 December 2013                 | 31 December 2012     |
| Group   | RM'000            | (Restated)<br>RM'000 | RM'000                           | (Restated)<br>RM'000 |
| Deposits and placements from financial institutions | 71,643            | 96,691               | 280,692                          | 511,490              |
| Deposits from customers                             | 1,423,345         | 1,161,206            | 5,158,190                        | 4,537,756            |
| Floating rate certificates of deposits              | 8,575             | 3,880                | 22,645                           | 9,477                |
| Borrowings  | 107,107           | 98,855               | 432,379                          | 389,155              |
| Subordinated notes                                  | 119,465           | 121,980              | 482,643                          | 429,075              |
| Subordinated bonds                                  | 5,205             | 18,909               | 35,955                           | 91,374               |
| Capital securities                                  | 84,350            | 101,165              | 384,562                          | 401,286              |
| Net interest on derivatives                         | (32,280)          | (3,093)              | (75,875)                         | (14,589)             |
|   | 1,787,410         | 1,599,593            | 6,721,191                        | 6,355,024            |
|   | 4th Quart         | er Ended             | Cumulative 12 Months Ende        |                      |
|   | 31 December       | 31 December          | 31 December                      | 31 December          |

|   | 4th Quarter Ended |             | Cumulative 12 Months End |             |
|---|-------------------|-------------|--------------------------|-------------|
|   | 31 December       | 31 December | 31 December              | 31 December |
|   | 2013              | 2012        | 2013                     | 2012        |
| Bank  | RM'000            | RM'000      | RM'000                   | RM'000      |
| Deposits and placements from financial institutions | 81,054            | 98,263      | 301,250                  | 505,239     |
| Deposits from customers                             | 1,058,521         | 874,146     | 3,872,671                | 3,494,521   |
| Floating rate certificates of deposits              | 8,575             | 3,880       | 22,645                   | 9,477       |
| Borrowings  | 38,131            | 35,519      | 152,333                  | 134,435     |
| Subordinated notes                                  | 100,227           | 100,079     | 391,887                  | 355,246     |
| Subordinated bonds                                  | -                 | 18,909      | 27,762                   | 91,374      |
| Capital securities                                  | 101,889           | 101,165     | 402,101                  | 401,286     |
| Net interest on derivatives                         | (22,851)          | (6,301)     | (73,664)                 | (32,576)    |
|   | 1,365,546         | 1,225,660   | 5,096,985                | 4,959,002   |

# A19. Net Income from Insurance and Takaful Business

| 31 December 2013 2012 (Restated)  Group RM'000 RM'000                                  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>(Restated)<br>RM'000 |
|--|-------------------------------|---|
| (Restated)   |                               | (Restated)                                  |
|  | RM'000                        | ,   |
| Group RM'000 RM'000  | RM'000                        | RM'000                                      |
| Tim ood  |                               |   |
| Gross earned premiums <b>984,573</b> 1,403,006   | 4,927,794                     | 5,472,743                                   |
| Premium ceded to reinsurers (118,458) (183,526)  | (986,448)                     | (954,774)                                   |
| Net earned premiums         866,115         1,219,480                                  | 3,941,346                     | 4,517,969                                   |
| Gross benefits and claims paid (920,630) (652,313)                                     | (3,409,164)                   | (2,906,725)                                 |
| Claims ceded to reinsurers 152,158 144,756   | 347,217                       | 259,179                                     |
| Gross change to contract liabilities 341,427 (556,161)                                 | (183,857)                     | (2,009,116)                                 |
| Change in contract liabilities ceded to reinsurers (169,672) 147,268                   | (59,954)                      | 572,957                                     |
| Net benefits and claims         (596,717)         (916,450)                            | (3,305,758)                   | (4,083,705)                                 |
| Net fee and commission expenses (57,346) (87,245)                                      | (284,639)                     | (354,231)                                   |
| Change in expense liabilities (33,480) (12,828)  | (51,615)                      | (84,155)                                    |
| Taxation of life and takaful fund 6,187 (11,373)                                       | (38,498)                      | (44,214)                                    |
| Net fee and commission expenses, change in expense liablities and taxation of life and |                               |   |
| takaful fund (84,639) (111,446)  | (374,752)                     | (482,600)                                   |
| Total net income from insurance and takaful business 184,759 191,584                   | 260,836                       | (48,336)                                    |

## A20. Non-Interest Income

|  | 4th Quart           | 4th Quarter Ended                 |                     | Cumulative 12 Months Ended        |  |  |
|--|---------------------|-----------------------------------|---------------------|-----------------------------------|--|--|
|  | 31 December<br>2013 | 31 December<br>2012<br>(Restated) | 31 December<br>2013 | 31 December<br>2012<br>(Restated) |  |  |
| Group  | RM'000              | RM'000                            | RM'000              | RM'000                            |  |  |
| (a) Fee income:                                  |                     |                                   |                     |                                   |  |  |
| Commission                                       | 241,597             | 217,478                           | 941,806             | 815,654                           |  |  |
| Service charges and fees                         | 423,474             | 347,471                           | 1,365,211           | 1,272,984                         |  |  |
| Underwriting fees                                | 56,776              | 23,490                            | 125,120             | 90,642                            |  |  |
| Brokerage income                                 | 149,682             | 134,550                           | 762,630             | 539,826                           |  |  |
| Fees on loans, advances and financing            | 97,152              | 108,515                           | 349,140             | 453,465                           |  |  |
| •  | 968,681             | 831,504                           | 3,543,907           | 3,172,571                         |  |  |
| (b) Investment income:                           |                     |                                   |                     |                                   |  |  |
| Net gain on disposal of financial assets         |                     |                                   |                     |                                   |  |  |
| at FVTPL   | 61,451              | 94,548                            | 281,508             | 309,153                           |  |  |
| Net gain on disposal of financial                |                     |                                   |                     |                                   |  |  |
| investments available-for-sale                   | 95,382              | 83,962                            | 917,780             | 693,719                           |  |  |
| Net loss on redemption of                        |                     |                                   |                     |                                   |  |  |
| financial investments held-to-maturity           | -                   | (16,615)                          | (1)                 | (62)                              |  |  |
| Net gain on disposal of associates               | -                   | 319                               | -                   | 8,989                             |  |  |
| Net (loss)/gain on disposal of subsidiaries      | (9,338)             | (8,149)                           | (9,338)             | 806                               |  |  |
|  | 147,495             | 154,065                           | 1,189,949           | 1,012,605                         |  |  |
| (c) Gross dividend income from financial         |                     |                                   |                     |                                   |  |  |
| investments portfolio                            | 20,694              | 33,889                            | 101,790             | 106,240                           |  |  |
| investments portiono                             | 20,034              | 33,009                            | 101,790             | 100,240                           |  |  |
| (d) Unrealised (loss)/gain on revaluation of:    |                     |                                   |                     |                                   |  |  |
| Financial assets at FVTPL                        | (147,857)           | 57,289                            | (490,859)           | 50,479                            |  |  |
| Derivatives                                      | 10,906              | (92,191)                          | (452,145)           | 27,758                            |  |  |
|  | (136,951)           | (34,902)                          | (943,004)           | 78,237                            |  |  |
|  |                     |                                   |                     |                                   |  |  |
| (e) Other income:                                |                     |                                   |                     |                                   |  |  |
| Foreign exchange gain, net                       | 240,347             | 70,447                            | 1,732,308           | 579,288                           |  |  |
| Rental income                                    | 11,062              | 11,677                            | 38,153              | 42,930                            |  |  |
| Gain on disposal of property, plant and equipmer |                     | 629                               | 4,303               | 7,638                             |  |  |
| Gain on disposal of foreclosed properties        | 16,487              | 2,286                             | 25,470              | 2,747                             |  |  |
| Sale of development properties                   | 930                 | 4,124                             | 3,287               | 20,347                            |  |  |
| Others   | 54,549              | 89,605                            | 185,899             | 306,107                           |  |  |
|  | 327,458             | 178,768                           | 1,989,420           | 959,057                           |  |  |
| Total non-interest income                        | 1,327,377           | 1,163,324                         | 5,882,062           | 5,328,710                         |  |  |
|  |                     |                                   |                     |                                   |  |  |

# A20. Non-Interest Income (cont'd.)

|  | 4th Quarter Ended             |                               | Cumulative 12 Months Ended    |                               |  |
|--|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| Bank   | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |
| (a) Fee income:                                      |                               |                               |                               |                               |  |
| Commission   | 209,379                       | 191,518                       | 820,187                       | 717,311                       |  |
| Service charges and fees                             | 261,568                       | 265,917                       | 986,170                       | 990,463                       |  |
| Underwriting fees                                    | 17,434                        | 9,020                         | 60,344                        | 50,105                        |  |
| Brokerage income                                     | 16                            | 548                           | 109                           | 1,725                         |  |
| Fees on loans, advances and financing                | 53,119                        | 49,249                        | 150,718                       | 182,084                       |  |
|  | 541,516                       | 516,252                       | 2,017,528                     | 1,941,688                     |  |
| (b) Investment income:                               |                               |                               |                               |                               |  |
| Net gain on disposal of financial assets<br>at FVTPL | 12 000                        | 70 540                        | 127 626                       | 125 607                       |  |
| Net gain on disposal of financial                    | 12,909                        | 70,548                        | 137,636                       | 135,607                       |  |
| investments available-for-sale                       | 15,667                        | 43,487                        | 306,577                       | 372,298                       |  |
| Net loss on redemption of                            | 13,007                        | 45,407                        | 300,377                       | 372,230                       |  |
| financial investments held-to-maturity               | -                             | (16,615)                      | (1)                           | (62)                          |  |
| Net gain on disposal of subsidiaries                 | 484                           | 341                           | 1,184                         | 341                           |  |
| Gain on liquidation of an associate                  | -                             | -                             | 24,667                        | -                             |  |
|  | 29,060                        | 97,761                        | 470,063                       | 508,184                       |  |
|  |                               |                               |                               |                               |  |
| (c) Gross dividend income from:                      |                               |                               |                               |                               |  |
| Financial investments portfolio                      | 1,110                         | 4,979                         | 8,519                         | 11,665                        |  |
| Subsidiaries   | 536,100                       | 596,002                       | 990,434                       | 848,943                       |  |
| Associates   | F27 240                       | 654                           | 9,641                         | 7,106                         |  |
|  | 537,210                       | 601,635                       | 1,008,594                     | 867,714                       |  |
| (d) Unrealised gain/(loss) on revaluation of:        |                               |                               |                               |                               |  |
| Financial assets at FVTPL                            | 5,140                         | 5,126                         | (17,755)                      | 21,794                        |  |
| Derivatives  | 7,939                         | (73,690)                      | (453,740)                     | 9,306                         |  |
|  | 13,079                        | (68,564)                      | (471,495)                     | 31,100                        |  |
| (e) Other income:                                    |                               |                               |                               |                               |  |
| Foreign exchange gain, net                           | 206,730                       | 50,568                        | 1,587,217                     | 445,441                       |  |
| Rental income  | 6,033                         | 5,741                         | 23,175                        | 23,067                        |  |
| Gain on disposal of property, plant                  | -,                            | -,                            | ,                             | ,                             |  |
| and equipment  | 3,524                         | 66                            | 2,499                         | 4,928                         |  |
| Gain on disposal of foreclosed properties            | -                             | -                             | · -                           | 85                            |  |
| Others   | 13,284                        | 60,064                        | 46,536                        | 110,008                       |  |
|  | 229,571                       | 116,439                       | 1,659,427                     | 583,529                       |  |
| Total non-interest income                            | 1,350,436                     | 1,263,523                     | 4,684,117                     | 3,932,215                     |  |
| Total Holl interest income                           | 1,000,400                     | 1,200,020                     | 7,007,117                     | 0,002,210                     |  |

# A21. Overhead Expenses

| 4th Quarter Ended |  | Cumulative 12 Months Ended   |  |  |
|-------------------|--|--|--|--|
| 31 December       | 31 December  | 31 December  | 31 December  |  |
| 2013              | 2012   | 2013   | 2012   |  |
|                   | (Restated)   |  | (Restated)   |  |
| RM'000            | RM'000   | RM'000   | RM'000   |  |
|                   |  |  |  |  |
| 919,799           | 838,097  | 3,712,214  | 3,548,526  |  |
| 101,207           | 94,825   | 420,441  | 399,760  |  |
| 25,984            | 20,837   | 105,584  | 99,902   |  |
| 161,656           | 163,160  | 705,645  | 660,700  |  |
| 1,208,646         | 1,116,919  | 4,943,884  | 4,708,888  |  |
|                   | 31 December<br>2013<br>RM'000<br>919,799<br>101,207<br>25,984<br>161,656 | 31 December 2013 2012 (Restated) RM'000 RM'000 RM'000 2012 (Restated) 20 | 31 December 2013 2012 2013 (Restated) RM'000 |  |

## A21. Overhead Expenses (cont'd.)

|   | 4th Quarto<br>31 December<br>2013 |           |           | onths Ended<br>31 December<br>2012<br>(Restated) |  |
|---|-----------------------------------|-----------|-----------|--|--|
| Group (cont'd.)                         | RM'000                            | RM'000    | RM'000    | RM'000   |  |
| (b) Establishment costs                 |                                   |           |           |  |  |
| Depreciation of property, plant and     |                                   |           |           |  |  |
| equipment                               | 70,246                            | 58,574    | 268,692   | 223,646  |  |
| Amortisation of intangible assets       | 64,695                            | 32,487    | 206,483   | 146,221  |  |
| Rental of leasehold land and premises   | 68,349                            | 66,928    | 253,988   | 249,529  |  |
| Repairs and maintenance of property,    |                                   |           |           |  |  |
| plant and equipment                     | 31,961                            | 42,035    | 145,294   | 140,792  |  |
| Information technology expenses         | 148,308                           | 166,369   | 633,896   | 574,434  |  |
| Others                                  | 18,254                            | (39,377)  | 38,285    | (23,803)   |  |
|   | 401,813                           | 327,016   | 1,546,638 | 1,310,819  |  |
| (c) Marketing expenses                  |                                   |           |           |  |  |
| Advertisement and publicity             | 162,224                           | 144,454   | 505,362   | 432,469  |  |
| Others                                  | 49,576                            | 85,084    | 205,271   | 196,471  |  |
|   | 211,800                           | 229,538   | 710,633   | 628,940  |  |
| (d) Administration and general expenses |                                   |           |           |  |  |
| Fees and brokerage                      | 207,199                           | 138,911   | 664,026   | 544,362  |  |
| Administrative expenses                 | 179,158                           | 149,265   | 637,987   | 522,571  |  |
| General expenses                        | 106,114                           | 140,901   | 386,662   | 514,375  |  |
| Cost of development property            | 640                               | 3,202     | 2,145     | 13,924   |  |
| Others                                  | 18,877                            | 4,434     | 35,950    | (11,460)   |  |
|   | 511,988                           | 436,713   | 1,726,770 | 1,583,772  |  |
| Total overhead expenses                 | 2,334,247                         | 2,110,186 | 8,927,925 | 8,232,419  |  |
| Cost to income ratio ("CIR") 1          | 49.5%                             | 48.8%     | 47.8%     | 48.6%  |  |

Cost to income ratio ("CIR") is computed using the total cost over the net income and after incorporating the effect of change in presentation of "Net income from insurance and takaful business" in the income statement. Total cost of the Group is the total overhead expenses, excluding amortisation of intangible assets for PT Bank Internasional Indonesia Tbk and Maybank Kim Eng Holdings Limited. Income refers to net income amount, as stated on the face of income statement.

|   | 4th Quarter Ended             |                               | Cumulative 12 Months Ende     |                               |  |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| Bank                                      | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |
| (a) Personnel expenses                    |                               |                               |                               |                               |  |
| Salaries, allowances and bonuses          | 544,728                       | 503,784                       | 2,248,921                     | 2,237,359                     |  |
| Pension costs - defined contribution plan | 72,047                        | 73,995                        | 318,527                       | 322,647                       |  |
| ESS expenses                              | 16,462                        | 16,660                        | 79,458                        | 79,274                        |  |
| Other staff related expenses              | 116,388                       | 86,659                        | 366,348                       | 355,384                       |  |
| ·<br>-                                    | 749,625                       | 681,098                       | 3,013,254                     | 2,994,664                     |  |
| (b) Establishment costs                   |                               |                               |                               |                               |  |
| Depreciation of property, plant and       |                               |                               |                               |                               |  |
| equipment                                 | 40,638                        | 31,872                        | 142,546                       | 119,155                       |  |
| Amortisation of intangible assets         | 32,813                        | 16,009                        | 100,210                       | 47,629                        |  |
| Rental of leasehold land and premises     | 34,940                        | 27,442                        | 113,406                       | 104,742                       |  |
| Repairs and maintenance of property,      |                               |                               |                               |                               |  |
| plant and equipment                       | 18,232                        | 22,439                        | 70,481                        | 68,714                        |  |
| Information technology expenses           | 172,292                       | 124,447                       | 615,457                       | 453,575                       |  |
| Others                                    | 1,681                         | 1,484                         | 5,881                         | 6,152                         |  |
|   | 300,596                       | 223,693                       | 1,047,981                     | 799,967                       |  |

# A21. Overhead Expenses (cont'd.)

|   | 4th Quarte                    | r Ended                       | Cumulative 12 Months Ended    |                               |  |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|--|
| Bank (cont'd.)                                  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |  |
| Baint (cont a.)                                 | Killi 000                     | 11111 000                     | 11111 000                     | Till 000                      |  |
| (c) Marketing expenses                          |                               |                               |                               |                               |  |
| Advertisement and publicity                     | 92,416                        | 92,851                        | 246,052                       | 222,810                       |  |
| Others  | 39,240                        | 76,778                        | 170,854                       | 168,990                       |  |
|   | 131,656                       | 169,629                       | 416,906                       | 391,800                       |  |
| (d) Administration and general expenses         |                               |                               |                               |                               |  |
| Fees and brokerage                              | 141,895                       | 117,778                       | 469,001                       | 436,067                       |  |
| Administrative expenses                         | 76,070                        | 70,767                        | 256,313                       | 244,838                       |  |
| General expenses                                | 36,324                        | 16,315                        | 151,453                       | 126,386                       |  |
| Others  | 12,219                        | (2,389)                       | 23,372                        | 1,505                         |  |
|   | 266,508                       | 202,471                       | 900,139                       | 808,796                       |  |
| (e) Overhead expenses allocated to subsidiaries | (199,146)                     | (172,589)                     | (786,949)                     | (591,437)                     |  |
| Total overhead expenses                         | 1,249,239                     | 1,104,302                     | 4,591,331                     | 4,403,790                     |  |
| Cost to income ratio ("CIR") <sup>2</sup>       | 40.3%                         | 38.3%                         | 40.5%                         | 43.3%                         |  |

<sup>&</sup>lt;sup>2</sup> Cost to income ratio ("CIR") is computed using the total cost over the net income. Income refers to net income amount, as stated on the face of income statement.

# A22. Allowances for Impairment Losses on Loans, Advances and Financing, net

|  | 4th Quarte<br>31 December<br>2013 | er Ended<br>31 December<br>2012<br>(Restated) | Cumulative 12 M<br>31 December<br>2013 | Months Ended<br>31 December<br>2012<br>(Restated) |
|--|-----------------------------------|---|--|---|
| Group  | RM'000                            | RM'000  | RM'000                                 | RM'000  |
| Allowances for loans, advances and financing: - collective allowance made, net | 18,599                            | 43,858  | 807,763                                | 628,222   |
| - individual allowance made  | 255,471                           | 380,789                                       | 920,763                                | 1,172,015   |
| - individual allowance written back  | (196,494)                         | (72,693)                                      | (324,954)                              | (437,932)   |
| Bad debts and financing written off  | 64,660                            | 35,492  | 146,579                                | 120,433   |
| Bad debts and financing recovered  | (245,093)                         | (274,573)                                     | (826,151)                              | (851,722)   |
| Allowance for other debts  | 48,322<br>(54,535)                | 97,822<br>210,695                             | 5,586<br>729,586                       | 48,231<br>679,247                                 |
|  | (34,333)                          | 210,093                                       | 729,300                                | 019,241   |
|  | 4th Quarte                        | er Ended                                      | Cumulative 12 M                        | Months Ended                                      |
|  | 31 December                       | 31 December                                   | 31 December                            | 31 December                                       |
|  | 2013                              | 2012  | 2013                                   | 2012  |
| Bank   | RM'000                            | RM'000  | RM'000                                 | RM'000  |
| Allowances for loans, advances and financing:                                  |                                   |   |  |   |
| <ul> <li>collective allowance made, net</li> </ul>                             | (2,721)                           | (51,259)                                      | 550,371                                | 205,091   |
| <ul> <li>individual allowance made</li> </ul>                                  | 183,895                           | 347,424                                       | 722,580                                | 985,402   |
| <ul> <li>individual allowance written back</li> </ul>                          | (167,002)                         | (57,721)                                      | (270,734)                              | (368,351)   |
| Bad debts and financing written off  | 18,919                            | 25,332  | 90,529                                 | 104,447   |
| Bad debts and financing recovered  | (132,129)                         | (195,025)                                     | (592,896)                              | (660,391)   |
| Allowance for other debts  | 9                                 | 1,892   | 2,294                                  | 2,646   |
|  | (99,029)                          | 70,643  | 502,144                                | 268,844   |
|  |                                   |   |  |   |

#### A23. Segment Information

#### By business segments

The Group determines and presents operating segments based on information provided to the Board and senior management of the Group.

The Group is organised into four (4) operating segments based on services and products available within the Group as follows:

### (a) Community Financial Services ("CFS"), Malaysia

### (i) Consumer Banking

Consumer banking comprises the full range of products and services offered to individuals in Malaysia, including savings and fixed deposits, remittance services, current accounts, consumer loans such as housing loans and personal loans, hire purchases, unit trusts, bancassurance products and credit cards.

#### (ii) Small, Medium Enterprise ("SME") Banking

Small, Medium Enterprise Banking comprises the full range of products and services offered to small and medium enterprises in Malaysia. The products and services offered including long-term loans such as project financing, short-term credit such as overdrafts and trade financing, and fee-based services such as cash management and custodian services.

#### (iii) Business Banking

Business Banking comprises the full range of products and services offered to commercial enterprises in Malaysia. The products and services offered including long-term loans such as project financing, short-term credit such as overdrafts and trade financing, and fee-based services such as cash management and custodian services.

#### (b) Global Banking ("GB")

### (i) Corporate Banking Malaysia

Corporate Banking comprises the full range of products and services offered to business customers in the region, ranging from large corporate and the public sector. The products and services offered include long-term loans such as project financing, short-term credit such as overdrafts and trade financing, and fee-based services such as cash management and custodian services.

#### (ii) Global Markets Malaysia

Global Markets comprise the full range of products and services relating to treasury activities and services, including foreign exchange, money market, derivatives and trading of capital market.

### A23. Segment Information (cont'd.)

#### (b) Global Banking ("GB") (cont'd.)

### (iii) Investment Banking (Maybank IB and Maybank Kim Eng)

Investment Banking comprises the investment banking and securities broking business. This segment focuses on business needs of mainly large corporate customers and financial institutions. The products and services offered to customers include corporate advisory services, bond issuance, equity issuance, syndicated acquisition advisory services, debt restructuring advisory services, and share and futures dealings.

### (c) Insurance, Takaful and Asset Management

Insurance, Takaful and Asset Management comprise the business of underwriting all classes of general and life insurance businesses, offshore investment life insurance business, general takaful and family takaful businesses, asset and fund management, nominee and trustee services and custodian services.

#### (d) International banking

On the International front, the domestic CFS business is driven in-country whilst the wholesale banking for each country has a reporting line to the Global Banking ("GB"). For purpose of management information reporting, the GB performance is shown separately and comprises Corporate Banking and Global Markets in Malaysia as well as the Investment Banking business, whilst the International Banking performance comprises both the wholesale banking and CFS business outside of Malaysia, for example, Singapore and Indonesia.

# A23. Segment Information (cont'd.)

By Business Segments

|   |  | <b>\</b>                       | 00                          |                                 |                                    |  |                                     |   |
|---|--|--------------------------------|-----------------------------|---------------------------------|------------------------------------|--|-------------------------------------|---|
| Twelve Months Ended<br>31 December 2013   | Community<br>Financial<br>Services<br>RM'000 | Corporate<br>Banking<br>RM'000 | Global<br>Markets<br>RM'000 | Investment<br>Banking<br>RM'000 | International<br>Banking<br>RM'000 | Insurance,<br>Takaful<br>and Asset<br>Management<br>RM'000 | Head Office<br>and Others<br>RM'000 | Total<br>RM'000   |
| Net interest income and income from IBS - External - Inter-segment  | 5,818,529<br>-                               | 1,649,605<br>-                 | 847,536<br>-                | 209,072<br>2,396                | 3,718,720<br>(27,433)              | 866,122<br>65,194  | (714,122)<br>(40,157)               | 12,395,462<br>-   |
| -   | 5,818,529                                    | 1,649,605                      | 847,536                     | 211,468                         | 3,691,287                          | 931,316  | (754,279)                           | 12,395,462  |
| Net interest income and income from IBS Net income from insurance and takaful business  | 5,818,529<br>-                               | 1,649,605<br>-                 | 847,536<br>-                | 211,468                         | 3,691,287<br>-                     | 931,316<br>260,836   | (754,279)<br>-                      | 12,395,462<br>260,836   |
| Non-interest income   | 1,499,494                                    | 620,819                        | 847,980                     | 1,324,807                       | 1,638,938                          | 359,607  | (409,583)                           | 5,882,062   |
| Net income  | 7,318,023                                    | 2,270,424                      | 1,695,516                   | 1,536,275                       | 5,330,225                          | 1,551,759  | (1,163,862)                         | 18,538,360  |
| Overhead expenses   | (3,699,767)                                  | (418,407)                      | (239,924)                   | (1,060,218)                     | (2,762,770)                        | (746,839)  | -                                   | (8,927,925)   |
| Operating profit before impairment losses (Allowances for)/writeback of impairment losses on loans, advances and financing, net   | 3,618,256<br>(393,788)                       | 1,852,017<br>(237,911)         | 1,455,592                   | 476,057<br>(2,537)              | 2,567,455<br>(102,686)             | 804,920<br>7,336   | (1,163,862)                         | 9,610,435   |
| Allowances for impairment losses on financial investments, net  | _  | _                              | (58,978)                    | (12,451)                        | (65,727)                           | (13,366)   | _                                   | (150,522)   |
| Operating profit  | 3,224,468                                    | 1,614,106                      | 1,396,614                   | 461,069                         | 2,399,042                          | 798,890  | (1,163,862)                         | 8,730,327   |
| Share of profits in associates and joint ventures   | -  | -                              | -                           | 738                             | 137,665                            | 864  | (1,100,002)                         | 139,267   |
| Profit before taxation and zakat Taxation and zakat Profit after taxation and zakat Non-controlling interests Profit for the year | 3,224,468                                    | 1,614,106                      | 1,396,614                   | 461,807                         | 2,536,707                          | 799,754  | (1,163,862)<br>-<br>-               | 8,869,594<br>(2,098,261)<br>6,771,333<br>(218,942)<br>6,552,391 |
| Included in overhead expenses are:  |  |                                |                             |                                 |                                    |  |                                     |   |
| Depreciation of property, plant and equipment<br>Amortisation of intangible assets  | (98,864)<br>(61,321)                         | (8,792)<br>(12,662)            | (5,598)<br>(7,488)          | (40,309)<br>(40,022)            | (100,664)<br>(58,062)              | (14,465)<br>(26,928)                                       | -                                   | (268,692)<br>(206,483)  |

# A23. Segment Information (cont'd.)

By Business Segments (cont'd.)

## 

| Twelve Months Ended<br>31 December 2012   | Community<br>Financial<br>Services<br>RM'000 | Corporate<br>Banking<br>RM'000 | Global<br>Markets<br>RM'000 | Investment<br>Banking<br>RM'000 | International<br>Banking<br>RM'000 | Insurance,<br>Takaful<br>and Asset<br>Management<br>RM'000 | Head Office<br>and Others<br>RM'000 | Total<br>RM'000   |
|---|--|--------------------------------|-----------------------------|---------------------------------|------------------------------------|--|-------------------------------------|---|
| Net interest income and income from IBS - External - Inter-segment  | 5,385,159<br>-                               | 1,624,966<br>-                 | 731,744<br>-                | 261,965<br>2,508                | 3,544,969<br>(25,897)              | 846,802<br>23,049  | (902,661)<br>340                    | 11,492,944<br>-   |
|   | 5,385,159                                    | 1,624,966                      | 731,744                     | 264,473                         | 3,519,072                          | 869,851  | (902,321)                           | 11,492,944  |
| Net interest income and income from IBS  Net income from insurance and takaful business  Non-interest income                      | 5,385,159<br>-<br>1,485,365                  | 1,624,966<br>-<br>676,051      | 731,744<br>-<br>979,720     | 264,473<br>-<br>1,014,562       | 3,519,072<br>-<br>1,617,994        | 869,851<br>(48,336)<br>580,986                             | (902,321)<br>-<br>(1,025,968)       | 11,492,944<br>(48,336)<br>5,328,710                             |
| Net income  | 6,870,524                                    | 2,301,017                      | 1,711,464                   | 1,279,035                       | 5,137,066                          | 1,402,501  | (1,928,289)                         | 16,773,318  |
| Overhead expenses   | (3,546,727)                                  | (403,703)                      | (232,825)                   | (928,602)                       | (2,508,000)                        | (612,562)  | -                                   | (8,232,419)   |
| Operating profit before impairment losses (Allowances for)/writeback of impairment losses   | 3,323,797                                    | 1,897,314                      | 1,478,639                   | 350,433                         | 2,629,066                          | 789,939  | (1,928,289)                         | 8,540,899   |
| on loans, advances and financing, net Allowances for impairment losses on   | (299,559)                                    | 92,066                         | -                           | 3,860                           | (445,931)                          | (29,683)   | -                                   | (679,247)   |
| financial investments, net  | -  | -                              | (5,092)                     | (9,757)                         | (39,805)                           | (63,172)   | -                                   | (117,826)   |
| Operating profit  | 3,024,238                                    | 1,989,380                      | 1,473,547                   | 344,536                         | 2,143,330                          | 697,084  | (1,928,289)                         | 7,743,826   |
| Share of profits in associates and joint ventures   |  | -                              | -                           | 1,684                           | 150,275                            | 517  | -                                   | 152,476   |
| Profit before taxation and zakat Taxation and zakat Profit after taxation and zakat Non-controlling interests Profit for the year | 3,024,238                                    | 1,989,380                      | 1,473,547                   | 346,220                         | 2,293,605                          | 697,601  | (1,928,289)<br><b>–</b><br>         | 7,896,302<br>(1,977,618)<br>5,918,684<br>(172,764)<br>5,745,920 |
| Included in overhead expenses are:  |  |                                |                             |                                 |                                    |  |                                     |   |
| Depreciation of property, plant and equipment<br>Amortisation of intangible assets  | (85,071)<br>(27,369)                         | (6,640)<br>(5,855)             | (3,181)<br>(5,415)          | (39,163)<br>(44,523)            | (83,787)<br>(57,833)               | (5,804)<br>(5,226)   | -<br>-                              | (223,646)<br>(146,221)  |

#### A24. Carrying Amount of Revalued Assets

The Group's and the Bank's property and equipment are stated at cost less accumulated depreciation and accumulated impairment losses, if any. There was no change in the valuation of property and equipment that were brought forward from the previous audited annual financial statements for the financial year ended 31 December 2012.

### A25. Subsequent Events

There were no material events subsequent to the reporting date, other than as disclosed in Note A8(ii) and B6.

### A26. Changes in the Composition of the Group

The changes to the composition of the Group during the 12 months ended 31 December 2013 are as follows:

- (i) (a) Proposed acquisition of 858,499 ordinary shares of Saudi Riyal ("SAR") 10 each in Anfaal Capital ("Anfaal") by Maybank Investment Bank Berhad ("Maybank IB"), a wholly-owned subsidiary of Maybank, representing 17.17% of the ordinary share capital of Anfaal; and
  - (b) Proposed assignment of the subordinated loan of SAR2,070,000 from Al Numu Real Estate Company ("Al Numu") to Maybank IB
    - [(a) and (b) collectively referred to as the "Proposals"]

Maybank had on 19 September 2013 announced that all the conditions precedent in the Share Purchase Agreement ("SPA") in relation to the Proposals had been fulfilled. As such, the Proposals have been completed on 30 September 2013, being the completion date agreed upon between Maybank IB, Al Numu and Anfaal in accordance with the terms of the SPA.

Further details of the acquisition are disclosed in Note B6.

### (ii) Acquisition of PT Maybank GMT Asset Management (formerly known as PT GMT Aset Manajemen)

Maybank had on 26 August 2013 announced that Maybank Asset Management Sdn Bhd ("MAM"), a wholly owned subsidiary of Maybank Asset Management Group Berhad (formerly known as Aseamlease Berhad) ("MAMG"), had on even date, completed the acquisition of 31,680 ordinary shares of PT Maybank GMT Asset Management (formerly known as PT GMT Aset Manajemen) ("GMT") representing 99% of the issued and paid up share capital of GMT ("Acquisition"). MAMG is a wholly owned subsidiary of Maybank.

The Acquisition is not expected to have any material impact on the earnings, net assets and gearing of Maybank for the financial year ended 31 December 2013.

# A27. Commitments and Contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions.

The risk-weighted exposures of the Group and the Bank as at the following reporting dates are as follows:

|  | As at 31 December 2013       |   |  | As at 31 December 2012       |   |  |  |
|--|------------------------------|---|--|------------------------------|---|--|--|
| Group  | Full<br>commitment<br>RM'000 | Credit<br>equivalent<br>amount*<br>RM'000 | Risk-<br>weighted<br>amount*<br>RM'000 | Full<br>commitment<br>RM'000 | Credit<br>equivalent<br>amount*<br>RM'000 | Risk-<br>weighted<br>amount*<br>RM'000 |  |
| Contingent liabilities Direct credit substitutes                                 | 12,294,758                   | 11,889,416                                | 7,616,259                              | 9,835,215                    | 9,330,230                                 | 5,923,432                              |  |
| Certain transaction-related contingent items                                     | 14,849,519                   | 7,341,034                                 | 4,687,252                              | 12,386,664                   | 6,086,424                                 | 4,548,217                              |  |
| Short-term self-liquidating trade-related contingencies                          | 4,133,782                    | 939,225                                   | 653,222                                | 4,149,665                    | 968,455                                   | 702,003                                |  |
| Obligations under underwriting agreements  | 30,000                       | 15,000                                    | 3,000                                  | 30,000                       | 15,000                                    | 3,000                                  |  |
|  | 31,308,059                   | 20,184,675                                | 12,959,733                             | 26,401,544                   | 16,400,109                                | 11,176,652                             |  |
| Commitments Irrevocable commitments to extend credit: - Maturity within one year | 102,118,957                  | 15,282,805                                | 10,240,767                             | 92,616,125                   | 15,352,562                                | 9,652,404                              |  |
| - Maturity exceeding one year  | 26,685,600                   | 22,230,898                                | 9,877,562                              | 34,602,180                   | 20,418,739                                | 8,169,932                              |  |
|  | 128,804,557                  | 37,513,703                                | 20,118,329                             | 127,218,305                  | 35,771,301                                | 17,822,336                             |  |
| Miscellaneous commitments and contingencies                                      | 10,429,751                   | 438,052                                   | 211,879                                | 9,773,807                    | 798,322                                   | 201,617                                |  |
| Total credit-related commitments<br>and contingencies                            | 170,542,367                  | 58,136,430                                | 33,289,941                             | 163,393,656                  | 52,969,732                                | 29,200,605                             |  |
| <u>Derivative financial instruments</u><br>Foreign exchange related contracts:   |                              |   |  |                              |   |  |  |
| - Less than one year   | 131,531,710                  | 3,256,512                                 | 867,241                                | 95,679,030                   | 1,897,261                                 | 520,511                                |  |
| <ul><li>One year to less than five years</li><li>Five years and above</li></ul>  | 16,198,153<br>1,959,984      | 3,033,341<br>15,189                       | 1,072,652<br>11,113                    | 18,646,950<br>1,780,543      | 3,391,757<br>1,780,543                    | 1,444,007<br>891,778                   |  |
| Tive years and above   | 149,689,847                  | 6,305,042                                 | 1,951,006                              | 116,106,523                  | 7,069,561                                 | 2,856,296                              |  |
| Interest rate related contracts:   |                              |   |  |                              |   |  |  |
| <ul><li>Less than one year</li><li>One year to less than five years</li></ul>    | 22,432,115<br>70,825,618     | 735,818<br>2,162,852                      | 277,530<br>748,432                     | 19,401,506<br>63,714,009     | 550,359<br>1,824,999                      | 199,287<br>569,365                     |  |
| - Five years and above   | 18,581,046                   | 2,191,070                                 | 871,753                                | 16,401,202                   | 9,974                                     | 2,286                                  |  |
|  | 111,838,779                  | 5,089,740                                 | 1,897,715                              | 99,516,717                   | 2,385,332                                 | 770,938                                |  |
| Equity and commodity related contracts:  |                              |   |  |                              |   |  |  |
| - Less than one year   | 801,936                      | -<br>14,011                               | -<br>7 240                             | 260,907                      | -   | -                                      |  |
| <ul><li>One year to less than five years</li><li>Five years and above</li></ul>  | 922,441<br>33,663            | 14,011                                    | 7,219<br>-                             | 365,646<br>30,198            | -   | -                                      |  |
| •  | 1,758,040                    | 14,011                                    | 7,219                                  | 656,751                      | -   | -                                      |  |
| Credit related contracts: - Five years and above                                 | -                            | -   | -                                      | 21,388                       | -   | -                                      |  |
| Total treasury-related commitments and contingencies                             | 263,286,666                  | 11,408,793                                | 3,855,940                              | 216,301,379                  | 9,454,893                                 | 3,627,234                              |  |
| Total commitments and contingencies  | 433,829,033                  | 69,545,223                                | 37,145,881                             | 379,695,035                  | 62,424,625                                | 32,827,839                             |  |

# A27. Commitments and Contingencies (cont'd.)

|   | As at 31 December 2013                                |  |  | As at 31 December 2012                               |  |  |  |
|---|---|--|--|--|--|--|--|
|   | Full<br>commitment                                    | Credit<br>equivalent<br>amount*                | Risk-<br>weighted<br>amount*               | Full commitment                                      | Credit<br>equivalent<br>amount*            | Risk-<br>weighted<br>amount*           |  |
| Bank  | RM'000  | RM'000   | RM'000                                     | RM'000   | RM'000                                     | RM'000                                 |  |
| Contingent liabilities Direct credit substitutes Certain transaction-related                                    | 10,344,133  | 9,957,772                                      | 5,799,117                                  | 7,442,874  | 7,442,874                                  | 4,459,633                              |  |
| contingent items Short-term self-liquidating  | 12,775,293  | 6,322,016                                      | 3,754,051                                  | 10,752,852   | 5,156,128                                  | 3,749,803                              |  |
| trade-related contingencies   | 3,739,333   | 777,478  | 494,551                                    | 3,775,633  | 652,838                                    | 390,388                                |  |
|   | 26,858,759  | 17,057,266                                     | 10,047,719                                 | 21,971,359   | 13,251,840                                 | 8,599,824                              |  |
| Commitments Irrevocable commitments to extend credit: - Maturity within one year - Maturity exceeding one year  | 84,328,505<br>19,612,994                              | 12,991,311<br>18,532,016                       | 8,569,659<br>8,112,467                     | 74,529,072<br>29,371,486                             | 12,760,456<br>16,843,478                   | 7,776,780<br>6,482,755                 |  |
|   | 103,941,499   | 31,523,327                                     | 16,682,126                                 | 103,900,558  | 29,603,934                                 | 14,259,535                             |  |
| Miscellaneous commitments and contingencies   | 10,261,298  | 246,154  | 89,410                                     | 9,616,211  | 613,053                                    | 149,236                                |  |
| Total credit-related commitments and contingencies  | 141,061,556   | 48,826,747                                     | 26,819,255                                 | 135,488,128  | 43,468,827                                 | 23,008,595                             |  |
| <u>Derivative financial instruments</u><br>Foreign exchange related contracts:                                  |   |  |  |  |  |  |  |
| - Less than one year - One year to less than five years   | 128,323,975<br>15,139,124                             | 3,154,265<br>2,874,342                         | 792,147<br>968,379                         | 90,499,688   | 1,842,737<br>3,289,005                     | 501,780<br>1,354,451                   |  |
| - Five years and above  | 3,201,700<br>146,664,799                              | 15,189<br>6,043,796                            | 11,113<br>1,771,639                        | 1,780,543<br>109,651,531                             | 1,780,543<br>6,912,285                     | 890,710<br>2,746,941                   |  |
|   | 140,004,799   | 0,043,790                                      | 1,771,039                                  | 109,031,331  | 0,912,203                                  | 2,740,941                              |  |
| Interest rate related contracts: - Less than one year - One year to less than five years - Five years and above | 23,397,950<br>69,313,334<br>18,506,046<br>111,217,330 | 620,364<br>2,034,705<br>2,191,070<br>4,846,139 | 261,083<br>660,798<br>871,753<br>1,793,634 | 18,785,656<br>58,128,406<br>16,340,036<br>93,254,098 | 510,253<br>1,589,845<br>9,974<br>2,110,072 | 188,501<br>393,724<br>2,286<br>584,511 |  |
| Equity and commodity related contracts:   |   |  |  |  |  |  |  |
| - Less than one year  | 705,972   | -  |  | 260,907  | -  | -                                      |  |
| - One year to less than five years  | 136,575<br>842,547                                    | 14,011<br>14,011                               | 7,219<br>7,219                             | 144,716<br>405,623                                   | -  | <u>-</u>                               |  |
|   | 042,347   | 14,011   | 7,219                                      | 405,025  |  | <u>-</u>                               |  |
| Total treasury-related commitments and contingencies  | 258,724,676   | 10,903,946                                     | 3,572,492                                  | 203,311,252  | 9,022,357                                  | 3,331,452                              |  |
| Total commitments and contingencies   | 399,786,232   | 59,730,693                                     | 30,391,747                                 | 338,799,380  | 52,491,184                                 | 26,340,047                             |  |

<sup>\*</sup> The credit equivalent amount and the risk-weighted amount are arrived at using credit conversion factors and risk-weights respectively as specified by Bank Negara Malaysia.

#### A27. Commitments and Contingencies (cont'd.)

(i) The Group's and the Bank's derivative financial instruments are subject to market, credit and liquidity risk, as follows:

### Market Risk

Market risk on derivatives is the potential loss to the value of these contracts due to changes in price of the underlying items such as equities, interest rates, foreign exchange, credit spreads, commodities or other indices. The notional or contractual amounts provide only the volume of transactions outstanding at the reporting date and do not represent the amount at risk. Exposure to market risk may be reduced through offsetting items from on and off-balance sheet positions.

### Credit Risk

Credit risk arises from the possibility that a counterparty may be unable to meet the terms of a contract in which the Bank and certain subsidiaries have a gain position. As at 31 December 2013, the amount of credit risk in the Group, measured in terms of the cost to replace the profitable contracts, was RM3,944.7 million (31 December 2012: RM2,880.5 million). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

### Liquidity Risk

Liquidity risk on derivatives is the risk that the derivative position cannot be closed out promptly. Exposure to liquidity risk is reduced through contracting derivatives where the underlying items are widely traded.

## (ii) Cash requirements of the derivatives

Cash requirements of the derivatives may arise from margin requirements to post cash collateral with counterparties as fair value moves beyond the agreed upon threshold limits in the counterparties' favour, or upon downgrade in the Bank's credit ratings. As at 31 December 2013, the Group and the Bank have posted cash collateral of RM850.4 million (31 December 2012: RM321.0 million) on their derivative contracts.

- (iii) There have been no changes since the end of the previous financial year in respect of the following:
  - (a) the types of derivative financial contracts entered into and the rationale for entering into such contracts, as well as the expected benefits accruing from these contracts:
  - (b) the risk management policies in place for mitigating and controlling the risks associated with these derivative financial contracts; and
  - (c) the related accounting policies.

### A28. Capital Adequacy

## (a) Capital Adequacy Framework

- (i) Bank Negara Malaysia ("BNM") had on 28 November 2012 released the updated guidelines for Capital Adequacy Framework (Capital Components) and Capital Adequacy Framework for Islamic Banks (Capital Components) on the computation of capital and capital adequacy ratios for conventional banks and Islamic banks respectively commencing from 1 January 2013 and subjected to transitional arrangements as set out in paragraphs 36.1 to 36.17 of the said frameworks.
- (ii) The minimum regulatory capital adequacy ratios are set out as follows:

| Calendar Year | Common Equity Tier 1 (CET1) Capital Ratio | Tier 1 Capital Ratio | Total Capital Ratio |
|---------------|---|----------------------|---------------------|
| 2013          | 3.5%                                      | 4.5%                 | 8.0%                |
| 2014          | 4.0%                                      | 5.5%                 | 8.0%                |
| 2015 onwards  | 4.5%                                      | 6.0%                 | 8.0%                |

#### A28. Capital Adequacy (cont'd.)

### (a) Capital Adequacy Framework (cont'd.)

(iii) Total risk-weighted assets ("RWA") shall be calculated as the sum of credit RWA, market RWA, operational RWA and large exposure risk requirements as determined in accordance with the Capital Adequacy Framework (Basel II - Risk Weighted Assets) and Capital Adequacy Framework for Islamic Banks (Risk-Weighted Assets) issued by BNM on 28 November 2012 for conventional banks and Islamic banks respectively.

The sum of the above shall be further adjusted to take into account any profit-sharing investment accounts ("PSIA") recognised as risk absorbent for capital adequacy purposes, in the manner stipulated under the Guidelines on Recognition and Measurement of PSIA as Risk Absorbent as updated by BNM on 26 July 2011.

Any exposures which are deducted in the calculation of CET1 Capital, Tier 1 Capital and Total Capital shall not be subjected to any further capital charges in the computation of RWA.

### (b) Compliance and Application of Capital Adequacy Ratios

The capital adequacy ratios of the Group and the Bank are computed in accordance with BNM's updated guidelines for Capital Adequacy Framework (Capital Components) and Capital Adequacy Framework (Basel II - Risk Weighted Assets) issued on 28 November 2012. The total RWA are computed based on the following approaches:

- (A) Credit risk under Internal Ratings-Based Approach
- (B) Market risk under Standardised Approach
- (C) Operational risk under Basic Indicator Approach

The minimum regulatory capital adequacy requirements for CET1, Tier 1 and Total Capital are 3.5%, 4.5% and 8% of total RWA.

On an entity level basis, the computation of capital adequacy ratios of the banking subsidiaries of the Group are as follows:

- (i) For Maybank Islamic Berhad, the computation of capital adequacy ratios are based on BNM's updated guidelines for Capital Adequacy Framework for Islamic Banks (Capital Components) and Capital Adequacy Framework for Islamic Banks (Risk-Weighted Assets) issued on 28 November 2012. The total RWA are computed based on the following approaches:
  - (A) Credit risk under Internal Ratings-Based Approach
  - (B) Market risk under Standardised Approach
  - (C) Operational risk under Basic Indicator Approach

The minimum regulatory capital adequacy requirements for CET1, Tier 1 and Total Capital are 3.5%, 4.5% and 8% of total RWA.

- (ii) For Maybank Investment Bank Berhad, the computation of capital adequacy ratios are based on BNM's updated guidelines for Capital Adequacy Framework (Capital Components) and Capital Adequacy Framework (Basel II -Risk - Weighted Assets) issued on 28 November 2012. The RWA are computed based on the following approaches:
  - (A) Credit risk under Standardised Approach
  - (B) Market risk under Standardised Approach
  - (C) Operational risk under Basic Indicator Approach

The minimum regulatory capital adequacy requirements for CET1, Tier 1 and Total Capital are 3.5%, 4.5% and 8% of total RWA.

- (iii) For PT Bank Internasional Indonesia Tbk, the computation of capital adequacy ratio is in accordance with local requirements, which is based on the Basel II capital accord. The total RWA are computed based on the following approaches:
  - (A) Credit risk under Standardised Approach
  - (B) Market risk under Standardised Approach
  - (C) Operational risk under Basic Indicator Approach

The minimum regulatory capital adequacy requirement for PT Bank Internasional Indonesia Tbk is 9% - 10% of total RWA.

### A28. Capital Adequacy (cont'd.)

### (c) The capital adequacy ratios of the Group and the Bank as at the following dates:

Capital adequacy disclosures relating to dates prior to 1 January 2013 are calculated in accordance with the then prevailing BNM's Risk-Weighted Capital Adequacy Framework and are thus not directly comparable to those pertaining to 31 December 2012 which are calculated in accordance with BNM's updated guidelines for Capital Adequacy Framework (Capital Components) and Capital Adequacy Framework for Islamic Banks (Capital Components).

With effect from 30 June 2013, the amount of declared dividend to be deducted in the calculation of CET1 Capital under a Dividend Reinvestment Plan ("DRP") shall be determined in accordance with BNM's Implementation Guidance on Capital Adequacy Framework (Capital Components) ("Implementation Guidance") issued on 8 May 2013. Under the said Implementation Guidance, where a portion of the dividend may be reinvested under a DRP (the electable portion), the amount of declared dividend to be deducted in the calculation of CET1 Capital may be reduced as follows:

- (i) where an irrevocable written undertaking from the shareholder has been obtained to reinvest the electable portion of the dividend; or
- (ii) where there is no irrevocable written undertaking provided, the average of the preceding 3-year take-up rates subject to the amount being not more than 50% of the total electable portion of the dividend.

In addition, the cash portion of the declared dividend will be deducted in the calculation of CET1.

In respect of the financial year ended 31 December 2013, the Board has proposed the payment of a final single-tier dividend of 31 sen per ordinary share, which consists of cash portion of 4 sen and an electable portion of 27 sen per ordinary share of RM1.00 each. The electable portion can be elected to be reinvested by shareholders in new Maybank Shares in accordance with the DRP.

Based on the above, the capital adequacy ratios of the Group and the Bank are as follows:

|  | Gro                           | up                  | Ban                           | k                   |
|--|-------------------------------|---------------------|-------------------------------|---------------------|
|  | 31 December<br>2013           | 31 December<br>2012 | 31 December<br>2013           | 31 December<br>2012 |
| CET1 Capital Ratio<br>Tier 1 Capital Ratio<br>Total Capital Ratio                                      | 11.253%<br>13.059%<br>15.664% | -<br>-<br>-         | 15.925%<br>15.925%<br>15.925% | -<br>-<br>-         |
| Before deducting proposed dividend:  |                               |                     |                               |                     |
| Core Capital Ratio<br>Risk-Weighted Capital Ratio  | <u> </u>                      | 13.66%<br>17.47%    | -<br>-                        | 17.43%<br>17.43%    |
| After deducting proposed dividend:   |                               |                     |                               |                     |
| Core Capital Ratio: - full electable portion paid in cash - full electable portion reinvested          | <u> </u>                      | 12.81%<br>13.54%    | -<br>-                        | 16.27%<br>17.27%    |
| Risk-Weighted Capital Ratio: - full electable portion paid in cash - full electable portion reinvested | <u>-</u>                      | 16.62%<br>17.35%    | <u>-</u>                      | 16.27%<br>17.27%    |

# A28. Capital Adequacy (cont'd.)

# (d) Components of capital:

| At 31 December 2013   | Group<br>RM'000 | Bank<br>RM'000 |
|---|-----------------|----------------|
| CET1 Capital  |                 |                |
| Paid-up share capital   | 8,862,079       | 8,862,079      |
| Share premium   | 19,030,227      | 19,030,227     |
| Retained profits  | 8,908,590       | 4,257,076      |
| Other reserves  | 6,382,362       | 9,268,717      |
| Qualifying non-controlling interests  | 112,628         | -              |
| Less: Shares held-in-trust  | (107,248)       | (107,248)      |
| CET1 capital before regulatory adjustments                                      | 43,188,638      | 41,310,851     |
| Less: Regulatory adjustments applied on CET1 Capital:                           | (8,449,692)     | (5,364,790)    |
| Deferred tax assets   | (1,623,489)     | (1,053,598)    |
| Goodwill  | (4,924,662)     | (81,015)       |
| Other intangibles   | (1,088,882)     | (446,805)      |
| Profit equalisation reserve   | (34,456)        | -              |
| Shortfall of total eligible provision over total expected loss                  | (778,203)       | (39,421)       |
| Regulatory adjustments due to insufficient Additional Tier 1 and Tier 2 Capital | -               | (3,743,951)    |
| Total CET1 Capital  | 34,738,946      | 35,946,061     |
| Additional Tier 1 Capital   |                 |                |
| Capital securities  | 5,490,972       | 5,490,972      |
| Qualifying CET1 and Additional Tier 1 capital instruments held by third parties | 82,848          | -              |
| Less: Regulatory adjustment due to insufficient Tier 2 Capital                  | · -             | (5,490,972)    |
| Total Tier 1 Capital  | 40,312,766      | 35,946,061     |
|   |                 |                |
| Tier 2 Capital  |                 |                |
| Subordinated obligations  | 10,319,618      | 10,319,618     |
| Qualifying CET1, Additional Tier 1 and Tier 2 capital instruments held          | 40.000          |                |
| by third parties  | 12,099          | -              |
| Collective allowance <sup>1</sup>   | 535,331         | 247,746        |
| Less: Regulatory adjustment not deducted from CET1 Capital or Additional Tier 1 |                 |                |
| Capital provided under the transitional arrangements <sup>2</sup>               | (2,824,682)     | (10,567,364)   |
| Total Tier 2 Capital  | 8,042,366       |                |
|   | 10.055.105      |                |
| Total Capital   | 48,355,132      | 35,946,061     |

### A28. Capital Adequacy (cont'd.)

### (d) Components of capital (cont'd.):

| At 31 December 2012  | Group<br>RM'000 | Bank<br>RM'000 |
|--|-----------------|----------------|
| Eligible Tier 1 Capital                                      |                 |                |
| Paid-up share capital  | 8,440,046       | 8,440,046      |
| Share premium  | 15,639,646      | 15,639,646     |
| Other reserves   | 15,354,878      | 13,139,299     |
| Capital securities   | 6,093,421       | 6,093,421      |
| Less: Shares held-in-trust                                   | (102,405)       | (102,405)      |
| Total Tier 1 Capital   | 45,425,586      | 43,210,007     |
| Less: Deferred tax assets                                    | (1,281,136)     | (810,015)      |
| Goodwill   | (5,588,553)     | (81,015)       |
| Deductions in excess of Tier 2 Capital                       | <u> </u>        | (6,299,127)    |
| Total Eligible Tier 1 Capital                                | 38,555,897      | 36,019,850     |
| Eligible Tier 2 Capital                                      |                 |                |
| Subordinated obligations                                     | 13,394,620      | 11,546,020     |
| Collective allowance <sup>1</sup>                            | 728,806         | 294,552        |
| Surplus of total expected loss over total eligible provision | (664,291)       | (267,512)      |
| Total Tier 2 Capital (subject to limits)                     | 13,459,135      | 11,573,060     |
| Less: Investment in subsidiaries and associates <sup>2</sup> | (2,709,503)     | (17,872,187)   |
| Total deductions   | (2,709,503)     | (17,872,187)   |
| Total deductions from Tier 2 Capital                         | (2,709,503)     | (11,573,060)   |
| Total Eligible Tier 2 Capital                                | 10,749,632      |                |
| Capital base   | 49,305,529      | 36,019,850     |

<sup>&</sup>lt;sup>1</sup> Excludes collective allowance for impaired loans, advances and financing restricted from Tier 2 Capital / Eligible Tier 2 Capital of the Group and the Bank.

The capital adequacy ratios of the Group consist of Total Capital / capital base and RWA derived from consolidated balances of the Bank and its subsidiaries, excluding the investments in insurance entities and associates.

The capital adequacy ratios of the Bank consist of Total Capital / capital base and RWA derived from the Bank and its wholly-owned offshore banking subsidiary, Maybank International (L) Ltd., excluding the cost of investment in subsidiaries and associates (except for Myfin Berhad, Maybank International (L) Ltd. and Mayban Agro Fund Sdn Bhd as disclosed above).

<sup>&</sup>lt;sup>2</sup> Included in current financial year's Tier 2 regulatory adjustments, and comparative year's deduction from Total Tier 2 Capital are the cost of investment in subsidiaries and associates, except for: (i) Myfin Berhad of RM18,994,000 as its business, assets and liabilities have been transferred to the Bank; (ii) Maybank International (L) Ltd. of RM176,385,000 and (iii) Mayban Agro Fund Sdn Bhd of RM11,041,000, as its assets are included in the Bank's RWA. For the Group, the cost of investment in insurance entities and associates are deducted from Total Capital / capital base.

# A28. Capital Adequacy (cont'd.)

# (e) The capital adequacy ratios of the banking subsidiaries of the Group are as follows:

|   | Maybank Islamic<br>Berhad     | Maybank Investment<br>Bank Berhad | PT Bank Internasional<br>Indonesia Tbk |
|---|-------------------------------|-----------------------------------|--|
| At 31 December 2013   |                               |                                   |  |
| CET1 Capital Ratio<br>Tier 1 Capital Ratio<br>Total Capital Ratio | 11.761%<br>11.761%<br>13.711% | 45.920%<br>45.920%<br>45.920%     | -<br>12.716%                           |
| At 31 December 2012   |                               |                                   |  |
| Before deducting proposed dividends*:                             |                               |                                   |  |
| Core Capital Ratio<br>Risk-Weighted Capital Ratio                 | 10.83%<br>12.59%              | 40.30%<br>40.30%                  | 12.83%                                 |
| After deducting proposed dividends:                               |                               |                                   |  |
| Core Capital Ratio Risk-Weighted Capital Ratio                    | 10.83%<br>12.59%              | 30.10%<br>30.10%                  | -<br>12.83%                            |

<sup>\*</sup> In arriving at the capital base used in the ratio calculations of banking subsidiaries of the Group, the proposed dividend for the respective financial year were not deducted.

# A28. Capital Adequacy (cont'd.)

# (f) The breakdown of RWA by each major risk categories are as follows:

### At 31 December 2013

| At 31 December 2013  | Group<br>RM'000                                    | Bank<br>RM'000   | Maybank Islamic<br>Berhad<br>RM'000  | Maybank Investment<br>Bank Berhad<br>RM'000                      | PT Bank Internasional<br>Indonesia Tbk<br>RM'000                         |
|--|--|--|--|--|--|
| Standardised Approach exposure   | 43,834,264   | 22,077,993   | 3,902,334  | 253,347  | 27,053,526   |
| Internal Ratings-Based Approach exposure after scaling factor  | 226,139,730  | 178,911,435  | 42,043,918   |  |  |
| Total RWA for credit risk Total RWA for credit risk  | 269,973,994  | 200,989,428  | 45,946,252   | 253,347  | 27,053,526   |
| absorbed by Malayan Banking Berhad*  | -  | -  | (1,210,230)  | _  | _  |
| Total RWA for market risk  | 7,928,149  | 5,338,195  | 729,512  | 196,959  | 232,889  |
| Total RWA for operational risk   | 30,801,508   | 19,400,252   | 3,619,234  | 876,244  | 3,227,265  |
| Total RWA  | 308,703,651  | 225,727,875  | 49,084,768   | 1,326,550  | 30,513,680   |
| At 31 December 2012  |  |  |  |  |  |
| <del></del>  |  |  |  |  |  |
| <del></del>  | Group<br>RM'000                                    | Bank<br>RM'000   | Maybank Islamic<br>Berhad<br>RM'000  | Maybank Investment<br>Bank Berhad<br>RM'000                      | PT Bank Internasional<br>Indonesia Tbk<br>RM'000                         |
| Standardised Approach exposure   | •  |  | Berhad   | Bank Berhad  | Indonesia Tbk  |
|  | RM'000   | RM'000   | Berhad<br>RM'000   | Bank Berhad<br>RM'000  | Indonesia Tbk<br>RM'000  |
| Standardised Approach exposure Internal Ratings-Based Approach   | <b>RM'000</b><br>60,849,458                        | <b>RM'000</b><br>27,460,623  | Berhad<br>RM'000<br>2,411,358  | Bank Berhad<br>RM'000  | Indonesia Tbk<br>RM'000  |
| Standardised Approach exposure Internal Ratings-Based Approach exposure after scaling factor  Total RWA for credit risk  | RM'000<br>60,849,458<br>184,779,754                | <b>RM'000</b> 27,460,623 154,769,118                                 | Berhad<br>RM'000<br>2,411,358<br>32,563,904  | Bank Berhad<br>RM'000<br>813,260                                 | Indonesia Tbk<br>RM'000<br>24,835,685                                    |
| Standardised Approach exposure Internal Ratings-Based Approach exposure after scaling factor  Total RWA for credit risk Total RWA for credit risk absorbed by Malayan Banking Berhad* Total RWA for market risk                                | RM'000<br>60,849,458<br>184,779,754<br>245,629,212 | <b>RM'000</b> 27,460,623 154,769,118                                 | Berhad<br>RM'000<br>2,411,358<br>32,563,904<br>34,975,262                                      | Bank Berhad<br>RM'000<br>813,260                                 | Indonesia Tbk<br>RM'000<br>24,835,685                                    |
| Standardised Approach exposure Internal Ratings-Based Approach exposure after scaling factor  Total RWA for credit risk Total RWA for credit risk absorbed by Malayan Banking Berhad* Total RWA for market risk Total RWA for operational risk | RM'000<br>60,849,458<br>184,779,754<br>245,629,212 | RM'000<br>27,460,623<br>154,769,118<br>182,229,741                   | Berhad<br>RM'000<br>2,411,358<br>32,563,904<br>34,975,262<br>(127,317)<br>747,905<br>2,959,425 | Bank Berhad<br>RM'000<br>813,260<br>-<br>813,260                 | Indonesia Tbk<br>RM'000<br>24,835,685<br>-<br>24,835,685                 |
| Standardised Approach exposure Internal Ratings-Based Approach exposure after scaling factor  Total RWA for credit risk Total RWA for credit risk absorbed by Malayan Banking Berhad* Total RWA for market risk                                | RM'000<br>60,849,458<br>184,779,754<br>245,629,212 | RM'000<br>27,460,623<br>154,769,118<br>182,229,741<br>-<br>6,200,948 | Berhad<br>RM'000<br>2,411,358<br>32,563,904<br>34,975,262<br>(127,317)<br>747,905              | Bank Berhad<br>RM'000<br>813,260<br>-<br>813,260<br>-<br>200,322 | Indonesia Tbk<br>RM'000<br>24,835,685<br>-<br>24,835,685<br>-<br>637,943 |

<sup>\*</sup> In accordance with BNM's guideline on the recognition and measurement of Restricted Profit Sharing Investment Account ("RPSIA") as Risk Absorbent, the credit risk on the assets funded by the RPSIA are excluded from the capital adequacy ratios calculation.

## **A29.** Derivative Financial Instruments

The following tables summarise the contractual or underlying principal amounts of trading derivatives and financial instruments held for hedging purposes. The principal or contractual amounts of these instruments reflect the volume of transactions outstanding at the reporting date, and do not represent amounts at risk.

Derivative financial instruments are revalued on a gross position basis and the unrealised gains or losses are reflected in "Derivative Financial Instruments" Assets and Liabilities respectively.

|  |                       | < Fai            | oup<br>r Value>       |                       | < Fai            | ank<br>r Value>       |
|--|-----------------------|------------------|-----------------------|-----------------------|------------------|-----------------------|
|  | Principal<br>Amount   | Assets<br>Amount | Liabilities<br>Amount | Principal<br>Amount   | Assets<br>Amount | Liabilities<br>Amount |
| At 31 December 2013  | RM'000                | RM'000           | RM'000                | RM'000                | RM'000           | RM'000                |
| <u>Trading derivatives</u><br>Foreign exchange related               |                       |                  |                       |                       |                  |                       |
| contracts  |                       |                  |                       |                       |                  |                       |
| Currency forwards: - Less than one year                              | 10 020 752            | 204 270          | (125.007)             | 16 12E 00E            | 274 420          | (101 691)             |
| - One year to three years  | 19,029,752<br>403,658 | 391,278<br>6,902 | (125,097)<br>(14,537) | 16,125,005<br>403,577 | 274,429<br>6,901 | (101,681)<br>(14,537) |
| - More than three years  | 260,669               | 5,253            | (12,386)              | 260,669               | 5,253            | (12,386)              |
| mere man unee yeare  | 19,694,079            | 403,433          | (152,020)             | 16,789,251            | 286,583          | (128,604)             |
| Currency swaps:  |                       |                  | (100,000)             |                       |                  | (===,===,             |
| - Less than one year   | 91,496,189            | 1,459,828        | (1,600,516)           | 91,374,670            | 1,440,008        | (1,504,364)           |
| <ul> <li>One year to three years</li> </ul>                          | 844,032               | 9,608            | (381)                 | 844,032               | 9,608            | (381)                 |
| <ul> <li>More than three years</li> </ul>                            | 186,622               | 12,952           |                       | 186,622               | 12,952           |                       |
|  | 92,526,843            | 1,482,388        | (1,600,897)           | 92,405,324            | 1,462,568        | (1,504,745)           |
| Currency spots:  | 44757.000             | 0.000            | (0.044)               | 44 700 077            | 0.740            | (0.044)               |
| - Less than one year   | 14,757,296            | 3,668            | (9,014)               | 14,786,077            | 3,718            | (9,044)               |
| Currency options:  |                       |                  |                       |                       |                  |                       |
| - Less than one year   | 1,668,456             | 22,892           | (13,790)              | 1,668,456             | 22,892           | (13,790)              |
| 2000 tilail 0110 year  | 1,000,100             |                  | (10,100)              | 1,000,100             |                  | (10,100)              |
| Cross currency interest rate   |                       |                  |                       |                       |                  |                       |
| swaps:   |                       |                  |                       |                       |                  |                       |
| <ul> <li>Less than one year</li> </ul>                               | 4,067,782             | 868,421          | (211,248)             | 3,857,532             | 836,839          | (183,344)             |
| <ul> <li>One year to three years</li> </ul>                          | 7,009,536             | 253,935          | (236,446)             | 6,927,934             | 255,795          | (189,430)             |
| <ul> <li>More than three years</li> </ul>                            | 6,665,397             | 139,447          | (241,220)             | 7,071,297             | 166,405          | (241,220)             |
|  | 17,742,715            | 1,261,803        | (688,914)             | 17,856,763            | 1,259,039        | (613,994)             |
| Interest rate related contracts                                      |                       |                  |                       |                       |                  |                       |
| Interest rate related contracts                                      |                       |                  |                       |                       |                  |                       |
| Interest rate swaps: - Less than one year                            | 15,329,470            | 25,585           | (43,202)              | 16,185,305            | 26,970           | (43,203)              |
| - One year to three years  | 32,388,613            | 162,138          | (225,915)             | 31,507,494            | 160,220          | (208,782)             |
| - More than three years  | 45,961,585            | 463,117          | (579,248)             | 46,945,901            | 486,182          | (595,142)             |
| , , , , , , , , , , , , , , , , , , ,                                | 93,679,668            | 650,840          | (848,365)             | 94,638,700            | 673,372          | (847,127)             |
| Interest rate futures:   |                       |                  |                       | ,                     |                  |                       |
| - Less than one year   | 5,380,100             | 4,189            | (22)                  | 5,490,100             | 4,189            | (22)                  |
| <ul> <li>One year to three years</li> </ul>                          | 5,877,399             |                  | (150)                 | 5,897,399             |                  | (150)                 |
|  | 11,257,499            | 4,189            | (172)                 | 11,387,499            | 4,189            | (172)                 |
| Interest rate entires  |                       |                  |                       |                       |                  |                       |
| Interest rate options:   | EE4 072               | 4 744            |                       | EE4 072               | 4 744            |                       |
| <ul><li>Less than one year</li><li>One year to three years</li></ul> | 554,073<br>1,954,192  | 1,744<br>2,108   | -<br>(9,355)          | 554,073<br>1,954,192  | 1,744<br>2,108   | (9,355)               |
| - More than three years  | 1,820,126             | 2,100            | (302,172)             | 1,954,192             | 2,100            | (212,824)             |
| More than three years  | 4,328,391             | 3,852            | (311,527)             | 3,753,391             | 3,852            | (222,179)             |
|  | .,520,001             | 3,002            | (0.1,021)             | 5,. 55,001            |                  | <u> </u>              |

# A29. Derivative Financial Instruments (cont'd.)

|  |                               |                            | roup<br>ir Value>         |                               |                      | ank<br>r Value>           |
|--|-------------------------------|----------------------------|---------------------------|-------------------------------|----------------------|---------------------------|
| At 31 December 2013 (cont'd.)  | Principal<br>Amount<br>RM'000 | Assets<br>Amount<br>RM'000 | Liabilities Amount RM'000 | Principal<br>Amount<br>RM'000 | Assets Amount RM'000 | Liabilities Amount RM'000 |
| Trading derivatives (cont'd.) Equity related derivatives Index futures:  |                               |                            |                           |                               |                      |                           |
| - Less than one year   | 20,184                        | 228                        | -                         | -                             | -                    | -                         |
| <ul> <li>More than three years</li> </ul>                                | 33,663                        | 4,757                      |                           | -                             |                      |                           |
|  | 53,847                        | 4,985                      |                           |                               |                      |                           |
| Equity options: - Less than one year - One year to three years           | 124,080<br>465,942            | 5,062<br>16,132            | (14,785)<br>(5,739)       | 48,300<br>101,005             | 5,062<br>5,208       | (4,992)<br>(5,208)        |
| - More than three years  | 200,000                       | 2,325                      | (3,733)                   | 101,005                       | 3,200                | (3,200)                   |
|  | 790,022                       | 23,519                     | (20,524)                  | 149,305                       | 10,270               | (10,200)                  |
| <u>Commodity related contracts</u><br>Commodity options:                 |                               | ,                          |                           | ·                             |                      |                           |
| - Less than one year   | 27,580                        | 1                          | (1)                       | 27,580                        | 1                    | (1)                       |
| - One year to three years  | 256,499                       | 1,890                      | (1,885)                   | 35,570                        | 1,885                | (1,885)                   |
|  | 284,079                       | 1,891                      | (1,886)                   | 63,150                        | 1,886                | (1,886)                   |
| Commodity swaps: - Less than one year                                    | 630,092                       | 9,582                      | (9,366)                   | 630,092                       | 9,582                | (9,366)                   |
| Hedging derivatives Interest rate related contracts Interest rate swaps: |                               |                            |                           |                               |                      |                           |
| - Less than one year   | 1,168,472                     | 3,853                      | (48,152)                  | 1,168,472                     | 3,853                | (48,107)                  |
| <ul> <li>One year to three years</li> </ul>                              | 436,849                       | 1,305                      | (21,080)                  | 252,849                       | -                    | (19,475)                  |
| <ul> <li>More than three years</li> </ul>                                | 967,900                       | 12,344                     | (7,910)                   | 16,419                        | 297                  | (12)                      |
| Foreign exchange related contracts Cross currency interest rate          | 2,573,221                     | 17,502                     | (77,142)                  | 1,437,740                     | 4,150                | (67,594)                  |
| swaps:   |                               |                            |                           |                               |                      |                           |
| - Less than one year   | 512,235                       | 5,319                      | (29,593)                  | 512,235                       | 5,319                | (29,593)                  |
| <ul> <li>One year to three years</li> </ul>                              | 2,083,822                     | 43,482                     | (97,699)                  | 1,942,292                     | 7,366                | (97,699)                  |
| <ul> <li>More than three years</li> </ul>                                | 704,401                       | 5,347                      | (76,471)                  | 704,401                       | 5,347                | (76,471)                  |
|  | 3,300,458                     | 54,148                     | (203,763)                 | 3,158,928                     | 18,032               | (203,763)                 |
| Total derivative   | 200 000 000                   | 0.041.005                  | (0.00=.005)               | 050 701 070                   | 0.700 105            | (0.000.100                |
| assets / (liabilities)   | 263,286,666                   | 3,944,692                  | (3,937,380)               | 258,724,676                   | 3,760,133            | (3,632,464)               |

# A29. Derivative Financial Instruments (cont'd.)

|  |                       | Group<br>< Fair Value> |                       |                       |                  | ank<br>· Value>       |
|--|-----------------------|------------------------|-----------------------|-----------------------|------------------|-----------------------|
| N. 04 D  | Principal<br>Amount   | Assets<br>Amount       | Liabilities<br>Amount | Principal<br>Amount   | Assets<br>Amount | Liabilities<br>Amount |
| At 31 December 2012  | RM'000                | RM'000                 | RM'000                | RM'000                | RM'000           | RM'000                |
| Trading derivatives Foreign exchange related                         |                       |                        |                       |                       |                  |                       |
| <u>contracts</u>   |                       |                        |                       |                       |                  |                       |
| Currency forward   |                       |                        |                       |                       |                  |                       |
| - Less than one year   | 17,931,505            | 55,353                 | (121,763)             | 15,004,518            | 50,619           | (102,114)             |
| - One year to three years  | 307,943               | 4,128                  | (3,954)               | 307,943               | 4,128            | (3,954)               |
| - More than three years  | 236,062               | 2,322                  | (1,248)               | 236,062               | 2,322            | (1,248)               |
| Currency aware   | 18,475,510            | 61,803                 | (126,965)             | 15,548,523            | 57,069           | (107,316)             |
| Currency swaps   | 64 567 060            | 064 446                | (750.046)             | 60 457 933            | 052.462          | (762 20E)             |
| <ul><li>Less than one year</li><li>One year to three years</li></ul> | 64,567,969<br>342,969 | 961,146<br>6,887       | (759,016)<br>(7,283)  | 62,457,833<br>319,497 | 953,162<br>6,704 | (763,205)<br>(7,283)  |
| - More than three years  | 219,423               | 1,770                  | (2,044)               | 219,423               | 1,770            | (2,044)               |
| - More than three years  | 65,130,361            | 969,803                | (768,343)             | 62,996,753            | 961,636          | (772,532)             |
| Currency spots   | 00,100,001            | 909,003                | (100,040)             | 02,990,799            | 301,030          | (112,002)             |
| - Less than one year   | 6,340,973             | 979                    | (2,355)               | 6,340,973             | 979              | (2,360)               |
| 2000 111011 0110 7001  |                       | 0.0                    | (=,000)               | 0,010,010             | 0.0              | (=,000)               |
| Currency options   |                       |                        |                       |                       |                  |                       |
| - Less than one year   | 2,984,579             | 8,617                  | (5,668)               | 2,984,579             | 8,617            | (5,668)               |
|  |                       |                        |                       |                       |                  |                       |
| Cross currency interest rate   |                       |                        |                       |                       |                  |                       |
| swaps  |                       |                        |                       |                       |                  |                       |
| <ul> <li>Less than one year</li> </ul>                               | 2,174,209             | 86,411                 | (13,332)              | 2,031,990             | 61,234           | -                     |
| - One year to three years  | 9,119,061             | 277,161                | (147,441)             | 8,426,014             | 255,495          | (123,314)             |
| - More than three years  | 7,108,208             | 456,930                | (38,661)              | 6,807,708             | 456,930          | (38,661)              |
|  | 18,401,478            | 820,502                | (199,434)             | 17,265,712            | 773,659          | (161,975)             |
| Interest rate valeted contracts                                      |                       |                        |                       |                       |                  |                       |
| Interest rate related contracts Interest rate swaps                  |                       |                        |                       |                       |                  |                       |
| - Less than one year   | 14,669,864            | 54,680                 | (24,895)              | 14,654,014            | 51,680           | (38,980)              |
| - One year to three years  | 27,815,331            | 127,052                | (150,011)             | 26,207,026            | 127,787          | (145,252)             |
| - More than three years  | 44,295,713            | 514,800                | (731,117)             | 44,164,209            | 544,443          | (732,653)             |
| more than three years  | 86,780,908            | 696,532                | (906,023)             | 85,025,249            | 723,910          | (916,885)             |
| Interest rate futures  |                       | 000,002                | (000,020)             | 00,020,210            | 0,0.0            | (0.0,000)             |
| - Less than one year   | 1,217,263             | 2                      | -                     | 1,217,263             | 2                | _                     |
| - One year to three years  | 764,613               | 1                      | -                     | 764,613               | 1                | -                     |
| ,  | 1,981,876             | 3                      | -                     | 1,981,876             | 3                | -                     |
|  |                       |                        |                       |                       |                  |                       |
| Interest rate options  |                       |                        |                       |                       |                  |                       |
| - Less than one year   | 2,695,396             | 10,029                 | (499)                 | 2,695,396             | 10,029           | (499)                 |
| - One year to three years  | 375,270               | 1,400                  | (440)                 | 375,270               | 1,400            | (440)                 |
| - More than three years  | 1,651,417             | 4,395                  | (191,387)             | 1,251,417             | 4,395            | (128,992)             |
|  | 4,722,083             | 15,824                 | (192,326)             | 4,322,083             | 15,824           | (129,931)             |

# A29. Derivative Financial Instruments (cont'd.)

|   | Group<br>< Fair Value> |                           |                                   |                     | Bank<br>< Fair Value>     |                                   |
|---|------------------------|---------------------------|-----------------------------------|---------------------|---------------------------|-----------------------------------|
|   | Principal<br>Amount    | < Fai<br>Assets<br>Amount | r value><br>Liabilities<br>Amount | Principal<br>Amount | < Fai<br>Assets<br>Amount | r value><br>Liabilities<br>Amount |
| At 31 December 2012 (cont'd.)                     | RM'000                 | RM'000                    | RM'000                            | RM'000              | RM'000                    | RM'000                            |
| Trading derivatives (cont'd.)                     |                        |                           |                                   |                     |                           |                                   |
| Equity related contracts                          |                        |                           |                                   |                     |                           |                                   |
| Index futures - More than three years             | 30,198                 | 4,545                     |                                   |                     |                           |                                   |
| - More than three years                           | 30,190                 | 4,545                     |                                   |                     |                           |                                   |
| Equity options                                    |                        |                           |                                   |                     |                           |                                   |
| - Less than one year                              | 222,813                | 582                       | (22,577)                          | 222,813             | 548                       | -                                 |
| - One year to three years                         | 53,841                 | 6,092                     | (6,779)                           | 53,841              | 6,092                     | (6,779)                           |
| - More than three years                           | 48,246                 | 322                       | (322)                             | 48,245              | 322                       | (322)                             |
|   | 324,900                | 6,996                     | (29,678)                          | 324,899             | 6,962                     | (7,101)                           |
| Commodity related contracts                       |                        |                           |                                   |                     |                           |                                   |
| Commodity options                                 |                        |                           |                                   |                     |                           |                                   |
| <ul> <li>One year to three years</li> </ul>       | 263,559                | 3,121                     | (3,035)                           | 42,630              | 3,035                     | (3,035)                           |
| Commodity swaps                                   |                        |                           |                                   |                     |                           |                                   |
| - Less than one year                              | 38,094                 | 590                       | (590)                             | 38,094              | 590                       | (590)                             |
| - Less than one year                              | 30,094                 | 590                       | (590)                             | 30,094              | 590                       | (590)                             |
| Credit-related contract                           |                        |                           |                                   |                     |                           |                                   |
| Credit default swaps                              |                        |                           |                                   |                     |                           |                                   |
| - More than three years                           | 21,388                 | _                         | (2,015)                           | -                   | -                         | -                                 |
| ·   |                        |                           |                                   |                     |                           |                                   |
| Hedging derivatives                               |                        |                           |                                   |                     |                           |                                   |
| Interest rate related contracts                   |                        |                           |                                   |                     |                           |                                   |
| Interest rate swaps                               |                        |                           |                                   |                     |                           |                                   |
| - Less than one year                              | 818,983                | -                         | (1,869)                           | 218,983             | -                         | (1,869)                           |
| - One year to three years                         | 2,234,750              |                           | (80,089)                          | 1,384,750           | -                         | (80,089)                          |
| - More than three years                           | 2,978,117              | 21,472                    | (25,882)                          | 321,157             |                           | (21,560)                          |
|   | 6,031,850              | 21,472                    | (107,840)                         | 1,924,890           |                           | (103,518)                         |
| Foreign exchange related                          |                        |                           |                                   |                     |                           |                                   |
| contracts   |                        |                           |                                   |                     |                           |                                   |
| Cross currency interest rate                      |                        |                           |                                   |                     |                           |                                   |
| swaps - Less than one year                        | 1,679,795              | 191,777                   | -                                 | 1,679,795           | 191,777                   | _                                 |
| - Cess than one year<br>- One year to three years | 2,179,835              | 71,600                    | (10,766)                          | 1,921,203           | 61,758                    | -<br>(10,767)                     |
| - More than three years                           | 913,992                | 6,328                     | (21,941)                          | 913,993             | 6,329                     | (21,939)                          |
| More than three years                             | 4,773,622              | 269,705                   | (32,707)                          | 4,514,991           | 259,864                   | (32,706)                          |
| Total derivative                                  | 1,110,022              | 200,700                   | (02,101)                          | 1,017,001           | 200,004                   | (02,700)                          |
| assets / (liabilities)                            | 216,301,379            | 2,880,492                 | (2,376,979)                       | 203,311,252         | 2,812,148                 | (2,243,617)                       |
| ,   |                        |                           |                                   |                     |                           |                                   |

### A30. Fair Value Measurements of Financial Instruments

### Fair value hierarchy

The Group and the Bank classify its financial instruments measured at fair value according to the following hierarchy, reflecting the significance of the inputs in making the fair value measurements:

# (a) Level 1: Quoted prices

Refers to financial instruments which are regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, and those prices which represent actual and regularly occurring market transactions in an arm's length basis. Such financial instruments include actively traded government securities, listed derivatives and cash products traded on exchange.

### (b) Level 2: Valuation techniques using observable inputs

Refers to inputs other than quoted prices included those within Level 1 that are observable for the asset or liability, either directly (i.e. prices) or indirectly (i.e. derived from prices). Examples of Level 2 financial instruments include over-the-counter ("OTC") derivatives, corporate and other government bonds and illiquid equities.

### (c) Level 3: Valuation techniques using significant unobservable inputs

Refers to financial instruments where fair value is measured using significant unobservable market inputs. The valuation technique is consistent with the Level 2. The chosen valuation technique incorporates the Banks' own assumptions and data. Examples of Level 3 instruments include corporate bonds in illiquid markets and private equity investments.

The following table shows the Group's and the Bank's financial assets and financial liabilities that are measured at fair value analysed by level within the fair value hierarchy as at 31 December 2013 and 31 December 2012.

| Group<br>At 31 December 2013   | Quoted<br>Market Price<br>(Level 1)<br>RM'000 | Valuation tec<br>Observable<br>Inputs<br>(Level 2)<br>RM'000 | hnique using Unobservable Inputs (Level 3) RM'000 | Total<br>RM'000                               |
|--|---|--|---|---|
| Financial assets measured at fair value:   |   |  |   |   |
| Financial assets held-for-trading Money market instruments Non-money market instruments  | 722,702<br>-<br>722,702                       | 6,689,677<br>4,495,738<br>2,193,939                          | 576,574<br>-<br>576,574                           | 7,988,953<br>4,495,738<br>3,493,215           |
| Financial assets designated at fair value through profit or loss  Money market instruments  Non-money market instruments         | -   | 11,020,675<br>1,569,743<br>9,450,932                         | 156,937<br>-<br>156,937                           | 11,177,612<br>1,569,743<br>9,607,869          |
| Financial investments available-for-sale Money market instruments Non-money market instruments                                   | 2,906,759<br>-<br>2,906,759                   | 79,263,823<br>40,755,592<br>38,508,231                       | 666,340<br>-<br>666,340                           | 82,836,922<br>40,755,592<br>42,081,330        |
| Derivative assets Foreign exchange related contracts Interest rate related contracts Equity and commodity related contracts      | 69<br>-<br>-<br>69<br>3,629,530               | 3,912,772<br>3,226,578<br>676,383<br>9,811                   | 31,851<br>1,754<br>-<br>30,097                    | 3,944,692<br>3,228,332<br>676,383<br>39,977   |
| Financial liabilities measured at fair value:  |   |  |   |   |
| Derivative liabilities Foreign exchange related contracts Interest rate related contracts Equity and commodity related contracts | 9,791<br>-<br>-<br>9,791                      | 3,611,395<br>2,666,365<br>935,132<br>9,898                   | 316,194<br>2,033<br>302,074<br>12,087             | 3,937,380<br>2,668,398<br>1,237,206<br>31,776 |

# A30. Fair Value Measurements of Financial Instruments (cont'd.)

|   |                                     | Valuation tec                     | <u>hnique using</u>                 |            |
|---|-------------------------------------|-----------------------------------|-------------------------------------|------------|
| Group   | Quoted<br>Market Price<br>(Level 1) | Observable<br>Inputs<br>(Level 2) | Unobservable<br>Inputs<br>(Level 3) | Total      |
| At 31 December 2012                           | RM'000                              | RM'000                            | RM'000                              | RM'000     |
| Financial assets measured at fair value:      |                                     |                                   |                                     |            |
| Financial assets held-for-trading             | 727,817                             | 15,722,302                        | 269,692                             | 16,719,811 |
| Money market instruments                      | - 1                                 | 13,689,435                        | -                                   | 13,689,435 |
| Non-money market instruments                  | 727,817                             | 2,032,867                         | 269,692                             | 3,030,376  |
| Financial assets designated at fair value     |                                     |                                   |                                     |            |
| through profit or loss                        | 90,807                              | 12,117,527                        | 228,547                             | 12,436,881 |
| Money market instruments                      | -                                   | 1,808,325                         | -                                   | 1,808,325  |
| Non-money market instruments                  | 90,807                              | 10,309,202                        | 228,547                             | 10,628,556 |
| Financial investments available-for-sale      | 2,667,882                           | 57,339,653                        | 784,839                             | 60,792,374 |
| Money market instruments                      | -                                   | 28,549,272                        | 139,233                             | 28,688,505 |
| Non-money market instruments                  | 2,667,882                           | 28,790,381                        | 645,606                             | 32,103,869 |
| ·   |                                     |                                   |                                     |            |
| Derivative assets                             | -                                   | 2,861,433                         | 19,059                              | 2,880,492  |
| Foreign exchange related contracts            | -                                   | 2,130,403                         | 1,006                               | 2,131,409  |
| Interest rate related contracts               | -                                   | 729,911                           | 3,920                               | 733,831    |
| Equity and commodity related contracts        | -                                   | 1,119                             | 14,133                              | 15,252     |
|   | 3,486,506                           | 88,040,915                        | 1,302,137                           | 92,829,558 |
| Financial liabilities measured at fair value: |                                     |                                   |                                     |            |
| Derivative liabilities                        |                                     | 2,175,613                         | 201,366                             | 2,376,979  |
| Foreign exchange related contracts            | -                                   | 1,135,068                         | 404                                 | 1,135,472  |
| Interest rate related contracts               | -                                   | 1,015,416                         | 190,773                             | 1,206,189  |
| Equity and commodity related contracts        | -                                   | 23,114                            | 10,189                              | 33,303     |
| Credit related contracts                      | -                                   | 2,015                             | -                                   | 2,015      |

# A30. Fair Value Measurements of Financial Instruments (cont'd.)

|  |   | Valuation tec  | hnique using                                  |   |
|--|---|--|---|---|
|  | Quoted  | Observable   | Unobservable                                  |   |
|  | Market Price  | Inputs   | Inputs  |   |
| Bank   | (Level 1)   | (Level 2)  | (Level 3)                                     | Total   |
| At 31 December 2013  | RM'000  | RM'000   | RM'000  | RM'000  |
| Financial assets measured at fair value:   |   |  |   |   |
| Financial assets held-for-trading  |   | 5,546,091  |   | 5,546,091   |
| Money market instruments   | -   | 3,787,378  | -   | 3,787,378   |
| Non-money market instruments   | -   | 1,758,713  | -   | 1,758,713   |
| Financial investments available-for-sale   | 171,192   | 64,029,334   | 332,271                                       | 64,532,797  |
| Money market instruments   | -   | 33,110,860   | -   | 33,110,860  |
| Non-money market instruments   | 171,192   | 30,918,474   | 332,271                                       | 31,421,937  |
| Derivative assets  | 69  | 3,746,248  | 13,816  | 3,760,133   |
| Foreign exchange related contracts   |   | 3,051,103  | 1,729   | 3,052,832   |
| Interest rate related contracts  | -   | 685,563  | -   | 685,563   |
| Equity and commodity related contracts   | 69  | 9,582  | 12,087  | 21,738  |
|  | 171,261   | 73,321,673   | 346,087                                       | 73,839,021  |
|  | 171,201   | 73,321,073   | 340,007                                       | 73,039,021  |
| Financial liabilities measured at fair value:  |   |  |   |   |
| Derivative liabilities   |   | 3,405,922  | 226,542                                       | 3,632,464   |
| Foreign exchange related contracts   | -   | 2,472,211  | 1,729   | 2,473,940   |
| Interest rate related contracts  | -   | 924,346  | 212,726                                       | 1,137,072   |
| Equity and commodity related contracts   | -   | 9,365  | 12,087  | 21,452  |
|  |   |  |   |   |
|  |   | Valuation tec  | hnique using                                  |   |
|  | Quoted  | Valuation tec  | hnique using<br>Unobservable                  |   |
|  | Market Price  | Observable Inputs  | Unobservable<br>Inputs                        |   |
| Bank   | Market Price<br>(Level 1)   | Observable<br>Inputs<br>(Level 2)  | Unobservable<br>Inputs<br>(Level 3)           | Total   |
| Bank<br>At 31 December 2012  | Market Price  | Observable Inputs  | Unobservable<br>Inputs                        | Total<br>RM'000   |
|  | Market Price<br>(Level 1)   | Observable<br>Inputs<br>(Level 2)  | Unobservable<br>Inputs<br>(Level 3)           |   |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading   | Market Price<br>(Level 1)   | Observable<br>Inputs<br>(Level 2)  | Unobservable<br>Inputs<br>(Level 3)           |   |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading  Money market instruments   | Market Price<br>(Level 1)<br>RM'000<br>4,269  | Observable<br>Inputs<br>(Level 2)<br>RM'000  | Unobservable<br>Inputs<br>(Level 3)           | <b>RM'000</b> 10,719,937 9,220,286  |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading   | Market Price<br>(Level 1)<br>RM'000   | Observable<br>Inputs<br>(Level 2)<br>RM'000  | Unobservable<br>Inputs<br>(Level 3)           | <b>RM'000</b>   |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading  Money market instruments   | Market Price<br>(Level 1)<br>RM'000<br>4,269  | Observable<br>Inputs<br>(Level 2)<br>RM'000  | Unobservable<br>Inputs<br>(Level 3)<br>RM'000 | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309  |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments  | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003                 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735  | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967  |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading  Money market instruments  Non-money market instruments  Financial investments available-for-sale   | Market Price<br>(Level 1)<br>RM'000<br>4,269  | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270   | Unobservable<br>Inputs<br>(Level 3)<br>RM'000 | RM'000<br>10,719,937<br>9,220,286<br>1,499,651<br>47,366,309  |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments  | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003                 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535   | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342  |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments   | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003                 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735  | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967  |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments  Derivative assets  | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003                 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535  2,798,322  | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342<br>2,812,148   |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading    Money market instruments    Non-money market instruments  Financial investments available-for-sale    Money market instruments    Non-money market instruments  Derivative assets    Foreign exchange related contracts  | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003                 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382 46,745,270 25,184,735 21,560,535  2,798,322 2,061,420   | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342<br>2,812,148<br>2,061,824                                      |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments  Derivative assets Foreign exchange related contracts Interest rate related contracts   | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003<br>-<br>158,003 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535  2,798,322 2,061,420 735,817 1,085                                  | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342<br>2,812,148<br>2,061,824<br>739,737<br>10,587                 |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments  Derivative assets Foreign exchange related contracts Interest rate related contracts   | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003                 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535  2,798,322 2,061,420 735,817  | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342<br>2,812,148<br>2,061,824<br>739,737                           |
| At 31 December 2012  Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments  Derivative assets Foreign exchange related contracts Interest rate related contracts   | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003<br>-<br>158,003 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535  2,798,322 2,061,420 735,817 1,085                                  | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342<br>2,812,148<br>2,061,824<br>739,737<br>10,587                 |
| Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments  Derivative assets Foreign exchange related contracts Interest rate related contracts Equity and commodity related contracts Financial liabilities measured at fair value:  Derivative liabilities                                     | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003<br>-<br>158,003 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535  2,798,322 2,061,420 735,817 1,085  60,259,260                      | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342<br>2,812,148<br>2,061,824<br>739,737<br>10,587<br>60,898,394   |
| Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments  Derivative assets Foreign exchange related contracts Interest rate related contracts Equity and commodity related contracts  Financial liabilities measured at fair value:  Derivative liabilities Foreign exchange related contracts | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003<br>-<br>158,003 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535  2,798,322 2,061,420 735,817 1,085  60,259,260  2,104,645 1,082,153 | Unobservable Inputs (Level 3) RM'000          | RM'000  10,719,937 9,220,286 1,499,651  47,366,309 25,323,967 22,042,342  2,812,148 2,061,824 739,737 10,587  60,898,394  2,243,617 1,082,557 |
| Financial assets measured at fair value:  Financial assets held-for-trading Money market instruments Non-money market instruments  Financial investments available-for-sale Money market instruments Non-money market instruments  Derivative assets Foreign exchange related contracts Interest rate related contracts Equity and commodity related contracts Financial liabilities measured at fair value:  Derivative liabilities                                     | Market Price<br>(Level 1)<br>RM'000<br>4,269<br>-<br>4,269<br>158,003<br>-<br>158,003 | Observable Inputs (Level 2) RM'000  10,715,668 9,220,286 1,495,382  46,745,270 25,184,735 21,560,535  2,798,322 2,061,420 735,817 1,085  60,259,260                      | Unobservable Inputs (Level 3) RM'000          | 10,719,937<br>9,220,286<br>1,499,651<br>47,366,309<br>25,323,967<br>22,042,342<br>2,812,148<br>2,061,824<br>739,737<br>10,587<br>60,898,394   |

## A30. Fair Value Measurements of Financial Instruments (cont'd.)

# Valuation techniques

The valuation techniques used for the financial instruments that are not determined by reference to quoted prices (Level 1), are described below:

### Derivatives

The fair values of the Group's and the Bank's derivative instruments are derived using discounted cash flows analysis, option pricing and benchmarking models.

Financial assets designated at fair value through profit or loss, financial assets held-for-trading and financial investments available-for-sale

The fair values of financial assets and financial investments are determined by reference to prices quoted by independent data providers and independent broker quotations.

### A30. Fair Value Measurements of Financial Instruments (cont'd.)

Reconciliation of fair value measurements in level 3 of the fair value hierarchy:

| Group<br>At 31 December 2013                                       | At 1 January<br>2013<br>RM'000 | Total<br>realised<br>gains/(losses)<br>recognised in<br>income<br>statements*<br>RM'000 | Total<br>unrealised<br>gains/(losses)<br>recognised in<br>income<br>statements*<br>RM'000 | Total<br>unrealised<br>gains/(losses)<br>recognised in<br>other<br>comprehensive<br>income<br>RM'000 | Purchases<br>RM'000 | Sales**<br>RM'000 | Settlements<br>RM'000 | Exchange<br>differences<br>RM'000 | Transfer in to<br>Level 3<br>RM'000 | Transfer out of<br>Level 3<br>RM'000 | At<br>31 December<br>2013<br>RM'000 |
|--|--------------------------------|---|---|--|---------------------|-------------------|-----------------------|-----------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|
| Financial assets held-for-trading                                  |                                |   |   |  |                     |                   |                       |                                   |                                     |                                      |                                     |
| Non-money market instruments                                       | 269,692                        | 1,664   | (13,909)  |  | 329,759             | (10,632)          |                       |                                   |                                     |                                      | 576,574                             |
|  | 269,692                        | 1,664   | (13,909)  | -  | 329,759             | (10,632)          |                       | -                                 | -                                   | -                                    | 576,574                             |
| Financial assets designated at fair value                          |                                |   |   |  |                     |                   |                       |                                   |                                     |                                      |                                     |
| through profit or loss   |                                |   |   |  |                     |                   |                       |                                   |                                     |                                      |                                     |
| Non-money market instruments                                       | 228,547                        | (3,528)   | 7,073   |  | . <del></del> .     | (75,155)          |                       |                                   |                                     |                                      | 156,937                             |
| Figure in the contract of the late of the color                    | 228,547                        | (3,528)   | 7,073   | -  | -                   | (75,155)          |                       | -                                 | -                                   | -                                    | 156,937                             |
| Financial investments available-for-sale  Money market instruments | 420.222                        |   |   |  |                     |                   |                       |                                   |                                     | (420.222)                            |                                     |
| Non-money market instruments                                       | 139,233<br>645.606             | (3,918)   | -   | (32,434)   | 79,310              | (8,902)           | -<br>(11,762)         | (1,144)                           | 10,613                              | (139,233)<br>(11,029)                | 666,340                             |
| Non-money market instruments                                       | 784,839                        | (3,918)   | <del></del>   | (32,434)   | 79,310              | (8,902)           | (11,762)              | (1,144)                           | 10,613                              | (150,262)                            | 666,340                             |
| Derivative assets  | 704,000                        | (0,510)   |   | (02,404)   | 73,310              | (0,302)           | (11,702)              | (1,144)                           | 10,010                              | (130,202)                            | 000,040                             |
| Foreign exchange related contracts                                 | 1.006                          | (2,535)   | (5,088)   | -  | 10,018              | _                 | (1,647)               | _                                 | -                                   | _                                    | 1,754                               |
| Interest rate related contracts                                    | 3,920                          | 4,077   | (1,421)   | -  | 210                 | _                 | (6,786)               | _                                 | -                                   | _                                    | -                                   |
| Equity related contracts   | 14,133                         | -   | (1,963)   | -  | 17,927              | _                 | -                     | -                                 | -                                   | -                                    | 30,097                              |
|  | 19,059                         | 1,542   | (8,472)   | -  | 28,155              | -                 | (8,433)               | -                                 | -                                   | -                                    | 31,851                              |
| Total Level 3 financial assets                                     | 1,302,137                      | (4,240)   | (15,308)  | (32,434)   | 437,224             | (94,689)          | (20,195)              | (1,144)                           | 10,613                              | (150,262)                            | 1,431,702                           |
| Derivative liabilities   |                                |   |   |  |                     |                   |                       |                                   |                                     |                                      |                                     |
| Foreign exchange related contracts                                 | (404)                          | 1,779   | 4,510   | _  | (10,323)            |                   | 2,405                 |                                   |                                     |                                      | (2,033)                             |
| Interest rate related contracts                                    | (190,773)                      | (22,662)  | 4,510<br>8,898  | -  | (189,871)           | _                 | 92,334                | -                                 | -                                   | -                                    | (302,074)                           |
| Equity related contracts   | (10,189)                       | (22,002)  | 854   | _  | (2,752)             | _                 | 32,334                | _                                 | _                                   | _                                    | (12,087)                            |
| Total Level 3 financial liabilities                                | (201,366)                      | (20,883)  | 14,262  |  | (202,946)           |                   | 94,739                |                                   |                                     |                                      | (316,194)                           |
|  |                                |   |   |  |                     |                   |                       |                                   |                                     |                                      |                                     |
| Total net Level 3 financial assets/                                |                                |   |   |  |                     |                   |                       |                                   |                                     |                                      |                                     |
| (liabilities)  | 1,100,771                      | (25,123)  | (1,046)   | (32,434)   | 234,278             | (94,689)          | 74,544                | (1,144)                           | 10,613                              | (150,262)                            | 1,115,508                           |

<sup>\*</sup> Included within 'Non-interest income'.

<sup>\*\*</sup> The amount of the sales of financial investments available-for-sale for the financial year ended 31 December 2013 included a redemption of capital investment of RM6.5 million.

### A30. Fair Value Measurements of Financial Instruments (cont'd.)

Reconciliation of fair value measurements in level 3 of the fair value hierarchy: (cont'd):

| Reconciliation of fair value measurements in is | evel 3 of the fair val         | iue nierarchy: (cont  | a):   | T   |                     |                        |                       |                                   |                                     |                                      |                                     |
|---|--------------------------------|---|---|---|---------------------|------------------------|-----------------------|-----------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|
| <u>Group</u><br>At 31 December 2012             | At 1 January<br>2012<br>RM'000 | Total<br>realised<br>gains/(losses)<br>recognised in<br>income<br>statements*<br>RM'000 | Total<br>unrealised<br>gains/(losses)<br>recognised in<br>income<br>statements*<br>RM'000 | Total unrealised gains/(losses) recognised in other comprehensive income RM'000 | Purchases<br>RM'000 | Sales<br>RM'000        | Settlements<br>RM'000 | Exchange<br>differences<br>RM'000 | Transfer in to<br>Level 3<br>RM'000 | Transfer out of<br>Level 3<br>RM'000 | At<br>31 December<br>2012<br>RM'000 |
| Financial assets held-for-trading               |                                |   |   |   |                     |                        |                       |                                   |                                     |                                      |                                     |
| Non-money market instruments                    | 8,506                          | (4,430)   | 1,053   | -   | 266,103             | (1,540)                | -                     | -                                 | -                                   | -                                    | 269,692                             |
|   | 8,506                          | (4,430)   | 1,053   | -   | 266,103             | (1,540)                | -                     | -                                 | -                                   | -                                    | 269,692                             |
| Financial assets designated at fair value       |                                |   |   |   |                     |                        |                       |                                   |                                     |                                      |                                     |
| through profit or loss                          |                                |   |   |   |                     |                        |                       |                                   |                                     |                                      |                                     |
| Non-money market instruments                    | 254,183                        | (10)  | 7,935   |   | 50,000              | (83,561)               |                       |                                   |                                     | <u>-</u>                             | 228,547                             |
| P   | 254,183                        | (10)  | 7,935   | -   | 50,000              | (83,561)               | -                     | -                                 | -                                   | -                                    | 228,547                             |
| Financial investments available-for-sale        | 0.050.004                      |   |   |   |                     |                        | (40.504)              |                                   |                                     | (0.470.047)                          | 400.000                             |
| Money market instruments                        | 2,359,034                      | - 04.754  | -   | - 44.450  | 47.000              | (500.050)              | (43,584)              | -                                 | -                                   | (2,176,217)                          | 139,233                             |
| Non-money market instruments                    | 1,171,384<br>3,530,418         | 31,754<br>31,754  |   | 14,459<br>14,459  | 17,866<br>17,866    | (589,359)<br>(589,359) | (450)                 |                                   |                                     | (48)                                 | 645,606                             |
| Derivative assets                               | 3,530,418                      | 31,754  | -   | 14,459  | 17,800              | (589,359)              | (44,034)              | -                                 | -                                   | (2,176,265)                          | 784,839                             |
| Foreign exchange related contracts              | 32,979                         |   | (31,973)  |   |                     |                        |                       |                                   |                                     |                                      | 1,006                               |
| Interest rate related contracts                 | 7,890                          | 1   | (3,248)   |   | _                   | _                      | (723)                 | _                                 |                                     | _                                    | 3,920                               |
| Equity related contracts                        | 10,859                         | (16,415)  | 14,406  | _   | 5,406               | _                      | (123)                 | _                                 | _                                   | _                                    | 14,133                              |
| Equity related contracts                        | 51,728                         | (16,414)  | (20,815)  | <del>-</del>  | 5,406               |                        | (846)                 |                                   |                                     |                                      | 19,059                              |
| Total Level 3 financial assets                  | 3,844,835                      | 10,900  | (11,827)  | 14,459  | 339,375             | (674,460)              | (44,880)              |                                   |                                     | (2,176,265)                          | 1,302,137                           |
| Total Level 3 Illiancial assets                 | 3,044,033                      | 10,900  | (11,027)  | 14,459  | 339,373             | (674,460)              | (44,000)              |                                   |                                     | (2,176,263)                          | 1,302,137                           |
| Derivative liabilities                          |                                |   |   |   |                     |                        |                       |                                   |                                     |                                      |                                     |
| Foreign exchange related contracts              | _                              | _   | (404)   | _   | _                   | _                      | _                     | _                                 | _                                   | _                                    | (404)                               |
| Interest rate related contracts                 | (89,074)                       | (7,674)   | 5,780   | _   | (204,291)           | _                      | 104,486               | _                                 | _                                   | _                                    | (190,773)                           |
| Equity related contracts                        | (10,831)                       | (1,014)   | 642   | _   | (204,231)           | _                      | -                     | _                                 | _                                   | _                                    | (10,189)                            |
| Total Level 3 financial liabilities             | (99,905)                       | (7,674)   | 6,018   | -   | (204,291)           |                        | 104,486               | -                                 | _                                   | -                                    | (201,366)                           |
|   | ,                              |   |   |   |                     |                        |                       |                                   |                                     |                                      |                                     |
| Total net Level 3 financial assets/             |                                |   |   |   |                     |                        |                       |                                   |                                     |                                      |                                     |
| (liabilities)                                   | 3,744,930                      | 3,226   | (5,809)   | 14,459  | 135,084             | (674,460)              | 59,606                |                                   |                                     | (2,176,265)                          | 1,100,771                           |
|   |                                |   |   |   |                     |                        |                       |                                   |                                     |                                      |                                     |

<sup>\*</sup> Included within 'Non-interest income'.

### A30. Fair Value Measurements of Financial Instruments (cont'd.)

Reconciliation of fair value measurements in level 3 of the fair value hierarchy: (cont'd):

|   | At 1 January       | Total<br>realised<br>gains/(losses)<br>recognised in<br>income | Total<br>unrealised<br>gains/(losses)<br>recognised in<br>income | Total<br>unrealised<br>gains/(losses)<br>recognised in<br>other<br>comprehensive |                     |                   |                       | Transfer in to |                    | At<br>31 December |
|---|--------------------|--|--|--|---------------------|-------------------|-----------------------|----------------|--------------------|-------------------|
| Bank<br>At 31 December 2013                           | 2013<br>RM'000     | statements*<br>RM'000  | statements*<br>RM'000  | income<br>RM'000   | Purchases<br>RM'000 | Sales**<br>RM'000 | Settlements<br>RM'000 |                | Level 3<br>RM'000  | 2013<br>RM'000    |
| Financial investments available-for-sale              |                    |  |  |  |                     |                   |                       |                |                    |                   |
| Money market instruments Non-money market instruments | 139,232<br>323.804 | (3,844)  | -  | -  | -<br>24,310         | -                 | (11.762)              | _              | (139,232)<br>(237) | -<br>332.271      |
| Non-money market instruments                          | 463,036            | (3,844)  | <u>-</u>   |  | 24,310              |                   | (11,762)              |                | (139,469)          | 332,271           |
| Derivative assets                                     | ,                  | (0,0 : .)  |  |  | ,                   |                   | (,. 02)               | •              | (100,100)          |                   |
| Foreign exchange related contracts                    | 404                | (1,779)  | (4,509)  | -  | 10,018              | -                 | (2,405)               |                | -                  | 1,729             |
| Interest rate related contracts                       | 3,920              | 4,077  | (1,421)  | -  | 210                 | -                 | (6,786)               | -              | -                  |                   |
| Equity related contracts                              | 9,502              |  | (167)  |  | 2,752               | -                 | (0.404)               | <del></del>    | <del>-</del> _     | 12,087            |
|   | 13,826             | 2,298  | (6,097)  | -  | 12,980              | -                 | (9,191)               | -              | -                  | 13,816            |
| Total Level 3 financial assets                        | 476,862            | (1,546)  | (6,097)  |  | 37,290              | -                 | (20,953)              | -              | (139,469)          | 346,087           |
| Derivative liabilities                                |                    |  |  |  |                     |                   |                       |                |                    |                   |
| Foreign exchange related contracts                    | (404)              | 1,779  | 4,509  | -  | (10,018)            | -                 | 2,405                 | -              | -                  | (1,729)           |
| Interest rate related contracts                       | (128,379)          | (22,665)   | 4,897  | -  | (158,913)           | -                 | 92,334                | -              | -                  | (212,726)         |
| Equity related contracts                              | (10,189)           |  | 854  |  | (2,752)             | -                 |                       |                |                    | (12,087)          |
| Total Level 3 financial liabilities                   | (138,972)          | (20,886)   | 10,260   |  | (171,683)           | -                 | 94,739                |                |                    | (226,542)         |
| Total net Level 3 financial assets/                   |                    |  |  |  |                     |                   |                       |                |                    |                   |
| (liabilities)   | 337,890            | (22,432)   | 4,163  |  | (134,393)           | -                 | 73,786                |                | (139,469)          | 119,545           |

<sup>\*</sup> Included within 'Non-interest income'.

<sup>\*\*</sup> The amount of the sales of financial investments available-for-sale for the financial year ended 31 December 2013 included a redemption of capital investment of RM6.5 million.

### A30. Fair Value Measurements of Financial Instruments (cont'd.)

Reconciliation of fair value measurements in level 3 of the fair value hierarchy: (cont'd):

| Reconciliation of fair value measurements in leve | ei 3 0i trie iair vai          | ue nierarchy: (cont   | u):   | Total   |                     |                 |                       |                                     |                                      |                                     |
|---|--------------------------------|---|---|---|---------------------|-----------------|-----------------------|-------------------------------------|--------------------------------------|-------------------------------------|
| Bank<br>At 31 December 2012                       | At 1 January<br>2012<br>RM'000 | Total<br>realised<br>gains/(losses)<br>recognised in<br>income<br>statements*<br>RM'000 | Total<br>unrealised<br>gains/(losses)<br>recognised in<br>income<br>statements*<br>RM'000 | unrealised<br>gains/(losses)<br>recognised in<br>other<br>comprehensive<br>income<br>RM'000 | Purchases<br>RM'000 | Sales<br>RM'000 | Settlements<br>RM'000 | Transfer in to<br>Level 3<br>RM'000 | Transfer out of<br>Level 3<br>RM'000 | At<br>31 December<br>2012<br>RM'000 |
| Financial investments available-for-sale          |                                |   |   |   |                     |                 |                       |                                     |                                      |                                     |
| Money market instruments                          | 2,359,033                      | -   | -   | =   | -                   | -               | (43,584)              | -                                   | (2,176,217)                          | 139,232                             |
| Non-money market instruments                      | 847,265                        | (2,618)   |   | (5,113)   | 17,867              | (533,597)       |                       |                                     |                                      | 323,804                             |
|   | 3,206,298                      | (2,618)   | -   | (5,113)   | 17,867              | (533,597)       | (43,584)              | -                                   | (2,176,217)                          | 463,036                             |
| Derivative assets                                 |                                |   |   |   |                     |                 |                       |                                     |                                      |                                     |
| Foreign exchange related contracts                | -                              | -   | 404   | -   | -                   | -               | -                     | -                                   | -                                    | 404                                 |
| Interest rate related contracts                   | 7,168                          | -   | (3,248)   | -   | -                   | -               | -                     | -                                   | -                                    | 3,920                               |
| Equity related contracts                          | 10,831                         |   | (1,329)   |   |                     | -               |                       |                                     |                                      | 9,502                               |
|   | 17,999                         | -   | (4,173)   | -   | -                   | -               | -                     | -                                   | -                                    | 13,826                              |
| Total Level 3 financial assets                    | 3,224,297                      | (2,618)   | (4,173)   | (5,113)   | 17,867              | (533,597)       | (43,584)              | -                                   | (2,176,217)                          | 476,862                             |
| Derivative liabilities                            |                                |   |   |   |                     |                 |                       |                                     |                                      |                                     |
| Foreign exchange related contracts                | -                              | -   | (404)   | -   | -                   | _               | -                     | _                                   | =                                    | (404)                               |
| Interest rate related contracts                   | (48,193)                       | (7,674)   | 8,592   | -   | (117,961)           | -               | 36,857                | -                                   | -                                    | (128,379)                           |
| Equity related contracts                          | (10,831)                       | -   | 642   | -   | -                   | -               | · -                   | -                                   | -                                    | (10,189)                            |
| Total Level 3 financial liabilities               | (59,024)                       | (7,674)   | 8,830   |   | (117,961)           | -               | 36,857                | -                                   |                                      | (138,972)                           |
| Total net Level 3 financial assets/               |                                |   |   |   |                     |                 |                       |                                     |                                      |                                     |
| (liabilities)                                     | 3,165,273                      | (10,292)  | 4,657   | (5,113)   | (100,094)           | (533,597)       | (6,727)               | -                                   | (2,176,217)                          | 337,890                             |

<sup>\*</sup> Included within 'Non-interest income'.

#### A30. Fair Value Measurements of Financial Instruments (cont'd.)

The Group's policy is to recognise transfers into and transfers out of fair value hierarchy levels as of the end of the reporting period.

There were no transfers between Level 1 and Level 2 for the Group and the Bank during the 12 months ended 31 December 2013.

#### Movements in Level 3 financial instruments measured at fair value

During the 12 months ended 31 December 2013, the Group transferred certain financial investments available-for-sale from Level 2 into Level 3 of the fair value hierarchy. The reason for the transfer is that inputs to the valuation models ceased to be observable. Prior to the transfer, the fair value of the instruments was determined using observable market transactions or binding broker quotes for the same or similar instruments. Since the transfer, these instruments have been valued using valuation models incorporating significant unobservable market inputs.

The Group has transferred certain financial investments available-for-sale out from Level 3 due to the market for some securities became more liquid, which led to a change in the method used to determine fair value. Prior to the transfer, the fair value of the instruments was determined using unobservable market transactions or binding broker quotes for the same or similar instruments. Since the transfer, these instruments have been valued using valuation models incorporating significant observable market inputs.

# A31. Credit Exposure Arising from Credit Transactions with Connected Parties

|   | Gro                 | oup                 | Bank                |                     |  |
|---|---------------------|---------------------|---------------------|---------------------|--|
|   | 31 December<br>2013 | 31 December<br>2012 | 31 December<br>2013 | 31 December<br>2012 |  |
| Outstanding credit exposures with connected parties (RM'000)  | 14,252,988          | 24,145,302          | 14,503,489          | 23,472,554          |  |
| Percentage of outstanding credit exposures to connected parties as proportion of total credit exposures | 4.0%                | 7.8%                | 6.1%                | 10.9%               |  |
| Percentage of outstanding credit exposures to connected parties which is impaired or in default         |                     |                     |                     |                     |  |

The credit exposure above are based on Paragraph 9.1 of Bank Negara Malaysia's revised Guidelines on Credit Transactions and Exposures with Connected Parties.

#### A32. Changes in Accounting Policies and Restatement of Prior Year Figures

#### (i) Adoption of MFRS 119 Employee Benefits (as amended by IASB in June 2011) ("Revised MFRS 119")

The adoption of the revised MFRS 119 affected the accounting treatment of certain items such as the timing of the recognition of certain gains and losses arising from defined benefit plans and the presentation of changes in defined benefit liability or asset. The key changes to the accounting policy and financial impact to the Group are as follows:

- Actuarial gains and losses (renamed as 'remeasurements') are recognised immediately in other comprehensive income, and are not subsequently recycled to the income statement. The corridor approach for accounting for unrecognised actuarial gain is removed.
- Past service costs, whether unvested or already vested, are recognised immediately in the income statement as incurred. Pension costs for a funded benefit plan will include net interest expense or income, calculated by applying the discount rate to the net defined benefit asset or liability. This will replace the interest cost and expected return on plan assets.

The revised MFRS 119 has resulted in changes to the recognition and measurement of defined pension expense. This change in accounting policy has been accounted for retrospectively and the financial effects of the adoption of revised MFRS 119 on the Group's financial statements are disclosed in Note A32(iii).

# (ii) Restatement of Prior Year Figures as a Result of Change in Presentation of "Net income from insurance and takaful business" in Income Statement of the Group

As stated in Note A1, upon adoption of new standards such as MFRS 10 *Consolidated Financial Statements* and MFRS 12 *Disclosure of Interests in Other Entities*, the Group has decided to improve the presentation of "Net income from insurance and takaful business" by reclassifying other income and other expenses that form part of "Net income from insurance and takaful business" to respective line items in the income statements of the Group. The effects of the reclassification for period/year ended 31 December 2012 are disclosed in Note A32(iii).

# A32. Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

# (iii) Financial Effects Arising from Changes in Accounting Policies and Restatement of Prior Year Figures

(a) The following are reconciliations of income statements of the Group for the 4th quarter and financial year ended 31 December 2012:

|   |                  | 4th Quarte  | r Ended      |                  |                  | Cumulative 12 M | onths Ended  |                  |
|---|------------------|-------------|--------------|------------------|------------------|-----------------|--------------|------------------|
|   | 31 December 2012 | Note A32(i) | Note A32(ii) | 31 December 2012 | 31 December 2012 | Note A32(i)     | Note A32(ii) | 31 December 2012 |
|   |                  |             |              | (Restated)       |                  |                 |              | (Restated)       |
| <u>Group</u>                              | RM'000           | RM'000      | RM'000       | `RM'000          | RM'000           | RM'000          | RM'000       | `RM'000          |
| Interest income                           | 3,797,173        | -           | 205,307      | 4,002,480        | 14,847,018       | -               | 804,691      | 15,651,709       |
| Interest expense                          | (1,602,314)      | <u> </u>    | 2,721        | (1,599,593)      | (6,366,301)      | <u> </u>        | 11,277       | (6,355,024)      |
| Net interest income                       | 2,194,859        | -           | 208,028      | 2,402,887        | 8,480,717        | -               | 815,968      | 9,296,685        |
| Income from Islamic Banking               |                  |             |              |                  |                  |                 |              |                  |
| Scheme operations                         | 526,455          | -           | -            | 526,455          | 2,196,259        | -               | -            | 2,196,259        |
|   | 2,721,314        | - '         | 208,028      | 2,929,342        | 10,676,976       | -               | 815,968      | 11,492,944       |
| Net income from insurance and             |                  |             |              |                  |                  |                 |              |                  |
| takaful business                          | 304,155          | -           | (112,571)    | 191,584          | 652,445          | -               | (700,781)    | (48,336)         |
|   | 3,025,469        | -           | 95,457       | 3,120,926        | 11,329,421       | -               | 115,187      | 11,444,608       |
| Non-interest income                       | 1,205,353        | -           | (42,029)     | 1,163,324        | 5,273,749        | -               | 54,961       | 5,328,710        |
| Net income                                | 4,230,822        | -           | 53,428       | 4,284,250        | 16,603,170       | -               | 170,148      | 16,773,318       |
| Overhead expenses                         | (2,137,012)      | 426         | 26,400       | (2,110,186)      | (8,158,120)      | 1,703           | (76,002)     | (8,232,419)      |
| Operating profit before impairment losses | 2,093,810        | 426         | 79,828       | 2,174,064        | 8,445,050        | 1,703           | 94,146       | 8,540,899        |
| Allowance for impairment losses on loans, |                  |             |              |                  |                  |                 |              |                  |
| advances and financing, net               | (159,983)        | -           | (50,712)     | (210,695)        | (642,711)        | -               | (36,536)     | (679,247)        |
| Impairment losses on financial            |                  |             |              |                  |                  |                 |              |                  |
| investments, net                          | (18,560)         | <u> </u>    | (29,116)     | (47,676)         | (60,216)         | <u>-</u>        | (57,610)     | (117,826)        |
| Operating profit                          | 1,915,267        | 426         | -            | 1,915,693        | 7,742,123        | 1,703           | -            | 7,743,826        |
| Share of profits in associates            | 34,058           | <u> </u>    | -            | 34,058           | 152,476          | <u>-</u>        | -            | 152,476          |
| Profit before taxation and zakat          | 1,949,325        | 426         | -            | 1,949,751        | 7,894,599        | 1,703           | -            | 7,896,302        |
| Taxation and zakat                        | (411,812)        | (78)        | <u>-</u>     | (411,890)        | (1,977,306)      | (312)           | -            | (1,977,618)      |
| Profit for the period/year                | 1,537,513        | 348         | -            | 1,537,861        | 5,917,293        | 1,391           | -            | 5,918,684        |
| Attributable to:                          |                  |             |              |                  |                  |                 |              |                  |
| Equity holders of the Bank                | 1,459,585        | 306         | -            | 1,459,891        | 5,744,696        | 1,224           | -            | 5,745,920        |
| Non-controlling interest                  | 77,928           | 42          | -            | 77,970           | 172,597          | 167             | -            | 172,764          |
|   | 1,537,513        | 348         | -            | 1,537,861        | 5,917,293        | 1,391           |              | 5,918,684        |
|   |                  |             |              |                  |                  |                 |              |                  |

# A32. Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

# (iii) Financial Effects Arising from Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

(b) The following are reconciliations of statements of comprehensive income of the Group for the 4th quarter and financial year ended 31 December 2012:

|  | 4th Quarter Ended Cumulative 12 Mon     |                                       |                                   | ive 12 Months       | nths Ended  |                                   |
|--|---|---------------------------------------|-----------------------------------|---------------------|-------------|-----------------------------------|
|  | 31 December<br>2012                     | Note A32(i)                           | 31 December<br>2012<br>(Restated) | 31 December<br>2012 | Note A32(i) | 31 December<br>2012<br>(Restated) |
| Group  | RM'000                                  | RM'000                                | RM'000                            | RM'000              | RM'000      | RM'000                            |
| Profit for the period/year   | 1,537,513                               | 348                                   | 1,537,861                         | 5,917,293           | 1,391       | 5,918,684                         |
| Other comprehensive income/(loss):                                 |   |                                       |                                   |                     |             |                                   |
| Items that will not be reclassified subsequently to profit or loss |   |                                       |                                   |                     |             |                                   |
| Defined benefit plan actuarial loss                                | -                                       | (9,173)                               | (9,173)                           | -                   | (25,082)    | (25,082)                          |
| Income tax effect  |   | 2,967                                 | 2,967                             | <u> </u>            | 7,793       | 7,793                             |
|  |   | (6,206)                               | (6,206)                           | <u> </u>            | (17,289)    | (17,289)                          |
| Items that may be reclassified subsequently to profit or loss      |   |                                       |                                   |                     |             |                                   |
| Net gain on financial investments available-for-sale               | 143,340                                 | -                                     | 143,340                           | 52,715              | -           | 52,715                            |
| Foreign currency translation                                       | (99,891)                                | 29                                    | (99,862)                          | (933,136)           | 1,189       | (931,947)                         |
| Income tax effect  | (26,553)                                | -                                     | (26,553)                          | (2,522)             | -           | (2,522)                           |
| Other reserves   | (799)                                   |                                       | (799)                             | (547)               |             | (547)                             |
|  | 16,097                                  | 29                                    | 16,126                            | (883,490)           | 1,189       | (882,301)                         |
| Other comprehensive income/(loss) for the period/year,             |   |                                       |                                   |                     |             |                                   |
| net of tax   | 16,097                                  | (6,177)                               | 9,920                             | (883,490)           | (16,100)    | (899,590)                         |
| Total comprehensive income for the period/year                     | 1,553,610                               | (5,829)                               | 1,547,781                         | 5,033,803           | (14,709)    | 5,019,094                         |
| Total comprehensive income for the period/year attributable to:    |   |                                       |                                   |                     |             |                                   |
| Equity holders of the Bank   | 1,468,094                               | (5,345)                               | 1,462,749                         | 4,847,663           | (13,955)    | 4,833,708                         |
| Non-controlling interest   | 85,516                                  | (484)                                 | 85,032                            | 186,140             | (754)       | 185,386                           |
| 3  | 1,553,610                               | (5,829)                               | 1,547,781                         | 5,033,803           | (14,709)    | 5,019,094                         |
|  | , | · · · · · · · · · · · · · · · · · · · |                                   | , , , -             | , , /       | , , , -                           |

# A32. Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

# (iii) Financial Effects Arising from Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

(c) The following are reconciliations of statements of financial position of the Group as at 1 January 2012 and as at 31 December 2012:

|   | 31 December 2012 | Note A32(i) | 31 December<br>2012<br>(Restated) | 1 January<br>2012 | Note A32(i) | 1 January<br>2012<br>(Restated) |
|---|------------------|-------------|-----------------------------------|-------------------|-------------|---------------------------------|
| Group   | RM'000           | RM'000      | RM'000                            | RM'000            | RM'000      | RM'000                          |
| ASSETS  |                  |             |                                   |                   |             |                                 |
| Cash and short-term funds                             | 40,018,633       | -           | 40,018,633                        | 49,387,882        | -           | 49,387,882                      |
| Deposits and placements with financial institutions   | 11,949,150       | -           | 11,949,150                        | 7,161,651         | -           | 7,161,651                       |
| Financial assets purchased under resale agreements    | 798,180          | -           | 798,180                           | 1,397,235         | -           | 1,397,235                       |
| Financial assets at fair value through profit or loss | 29,156,692       | -           | 29,156,692                        | 18,393,752        | -           | 18,393,752                      |
| Financial investments available-for-sale              | 60,792,374       | -           | 60,792,374                        | 63,585,045        | -           | 63,585,045                      |
| Financial investments held-to-maturity                | 2,870,768        | -           | 2,870,768                         | 2,689,806         | -           | 2,689,806                       |
| Loans, advances and financing                         | 311,824,735      | -           | 311,824,735                       | 276,252,853       | -           | 276,252,853                     |
| Derivative assets                                     | 2,880,492        | -           | 2,880,492                         | 1,987,502         | -           | 1,987,502                       |
| Reinsurance/retakaful assets and other insurance      |                  |             |                                   |                   |             |                                 |
| receivables   | 2,555,727        | -           | 2,555,727                         | 2,173,794         | -           | 2,173,794                       |
| Other assets  | 6,680,257        | -           | 6,680,257                         | 4,749,820         | -           | 4,749,820                       |
| Investment properties                                 | 572,662          | -           | 572,662                           | 542,477           | -           | 542,477                         |
| Statutory deposits with central banks                 | 12,298,362       | -           | 12,298,362                        | 10,577,416        | -           | 10,577,416                      |
| Interest in associates and joint ventures             | 2,235,233        | -           | 2,235,233                         | 2,406,462         | -           | 2,406,462                       |
| Property, plant and equipment                         | 2,402,821        | -           | 2,402,821                         | 2,217,483         | -           | 2,217,483                       |
| Intangible assets                                     | 6,531,336        | -           | 6,531,336                         | 6,748,053         | -           | 6,748,053                       |
| Deferred tax assets                                   | 1,298,871        | 44,670      | 1,343,541                         | 1,323,606         | 37,439      | 1,361,045                       |
| TOTAL ASSETS  | 494,866,293      | 44,670      | 494,910,963                       | 451,594,837       | 37,439      | 451,632,276                     |

# A32. Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

# (iii) Financial Effects Arising from Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

(c) The following are reconciliations of statements of financial position of the Group as at 1 January 2012 and as at 31 December 2012 (cont'd.):

|   | 31 December<br>2012 | Note A32(i) | 31 December<br>2012<br>(Restated) | 1 January<br>2012 | Note A32(i) | 1 January<br>2012<br>(Restated) |
|---|---------------------|-------------|-----------------------------------|-------------------|-------------|---------------------------------|
| Group (cont'd.)                                       | RM'000              | RM'000      | RM'000                            | RM'000            | RM'000      | RM'000                          |
| LIABILITIES   |                     |             |                                   |                   |             |                                 |
| Deposits from customers                               | 347,155,510         | -           | 347,155,510                       | 314,692,245       | -           | 314,692,245                     |
| Deposits and placements from financial institutions   | 33,887,376          | -           | 33,887,376                        | 36,760,978        | -           | 36,760,978                      |
| Obligations on financial assets sold under repurchase |                     |             |                                   |                   |             |                                 |
| agreements  | -                   | -           | -                                 | 267,652           | -           | 267,652                         |
| Bills and acceptances payable                         | 2,269,513           | -           | 2,269,513                         | 4,472,872         | -           | 4,472,872                       |
| Derivative liabilities                                | 2,376,979           | =           | 2,376,979                         | 2,162,709         | =           | 2,162,709                       |
| Insurance/takaful contract liabilities and other      |                     |             |                                   |                   |             |                                 |
| insurance payables                                    | 21,928,872          | -           | 21,928,872                        | 20,090,908        | -           | 20,090,908                      |
| Other liabilities                                     | 9,597,742           | 185,871     | 9,783,613                         | 6,407,906         | 163,681     | 6,571,587                       |
| Recourse obligation on loans and financing sold to    |                     |             |                                   |                   |             |                                 |
| Cagamas   | 1,592,974           | =           | 1,592,974                         | 2,214,873         | =           | 2,214,873                       |
| Provision for taxation and zakat                      | 1,051,798           | -           | 1,051,798                         | 382,562           | -           | 382,562                         |
| Deferred tax liabilities                              | 676,514             | (1,642)     | 674,872                           | 672,025           | (1,392)     | 670,633                         |
| Borrowings  | 10,714,266          | -           | 10,714,266                        | 7,185,230         | -           | 7,185,230                       |
| Subordinated obligations                              | 13,510,041          | -           | 13,510,041                        | 14,160,553        | -           | 14,160,553                      |
| Capital securities                                    | 6,150,351           | -           | 6,150,351                         | 6,113,761         | -           | 6,113,761                       |
| TOTAL LIABILITIES                                     | 450,911,936         | 184,229     | 451,096,165                       | 415,584,274       | 162,289     | 415,746,563                     |
| EQUITY ATTRIBUTABLE TO SHAREHOLDERS OF THE B          | ANK                 |             |                                   |                   |             |                                 |
| Share capital   | 8,440,046           | -           | 8,440,046                         | 7,639,437         | -           | 7,639,437                       |
| Share premium   | 15,639,646          | -           | 15,639,646                        | 9,598,847         | -           | 9,598,847                       |
| Shares held-in-trust                                  | (102,405)           | -           | (102,405)                         | -                 | -           | -                               |
| Retained profits                                      | 11,115,006          | (10,169)    | 11,104,837                        | 10,393,767        | (11,393)    | 10,382,374                      |
| Other reserves  | 7,136,600           | (123,366)   | 7,013,234                         | 6,824,192         | (108,187)   | 6,716,005                       |
|   | 42,228,893          | (133,535)   | 42,095,358                        | 34,456,243        | (119,580)   | 34,336,663                      |
| Non-controlling interests                             | 1,725,464           | (6,024)     | 1,719,440                         | 1,554,320         | (5,270)     | 1,549,050                       |
| <b>3</b>  | 43,954,357          | (139,559)   | 43,814,798                        | 36,010,563        | (124,850)   | 35,885,713                      |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY            | 494,866,293         | 44,670      | 494,910,963                       | 451,594,837       | 37,439      | 451,632,276                     |

# A32. Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

# (iii) Financial Effects Arising from Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

(d) The following are reconciliations of income statements of the operations of Islamic Banking Scheme for the 4th quarter and financial year ended 31 December 2012:

| Note A32(i)   Activated  |   | 4th Quarter Ended |             |           | Cumulative 12 Months Ended |             |             |  |
|--|---|-------------------|-------------|-----------|----------------------------|-------------|-------------|--|
| Group         RM'000         A         3,527,278         TR         TR         C         (69,876)         C         (69,876)         C         (69,876)         C         (69,876)         C         3,487,402         C         3,487,402         T         3,487,402         T         3,487,402         T         3,487,402         T         3,487,402         T         3,4701         T         3,521,103         T         3,521,103         T         3,521,103         T         3,521,103         T         3,521,103         T         1,763,878   |   |                   | Note A32(i) | 2012      |                            | Note A32(i) | 2012        |  |
| Expenses directly attributable to depositors and Islamic Banking Funds   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (69,876)   - (69,876)   (7,874)   ( | Group   | RM'000            | RM'000      | ,         | RM'000                     | RM'000      |             |  |
| Gross attributable income         851,504         -         851,504         3,487,402         -         3,487,402           Writeback of impairment losses on financing and advances         13,229         -         13,229         33,701         -         33,701           Total attributable income         864,733         -         864,733         3,521,103         -         3,521,103           Income attributable to the depositors         (484,967)         -         (484,967)         (1,757,225)         -         (1,757,225)           Income attributable to the Group         379,766         -         379,766         1,763,878         -         1,763,878           Income derived from investment of Islamic Banking Funds         51,846         -         51,846         310,838         -         310,838           Finance cost         (10,666)         -         (10,666)         -         (41,913)         -         2,074,716           Finance cost         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,84   | ·   | 921,380           | -           | 921,380   | 3,557,278                  | -           | 3,557,278   |  |
| Writeback of impairment losses on financing and advances         13,229         -         13,229         33,701         -         33,701           Total attributable income         864,733         -         864,733         3,521,103         -         3,521,103           Income attributable to the depositors         (484,967)         -         (484,967)         (1,757,225)         -         (1,757,225)           Income attributable to the Group         379,766         -         379,766         1,763,878         -         1,763,878           Income derived from investment of Islamic Banking Funds         51,846         -         51,846         310,838         -         310,838           Finance cost         (10,666)         -         431,612         2,074,716         -         2,074,716           Finance cost         (10,666)         -         (10,666)         (41,913)         -         (41,913)           Overhead expenses         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4) <td>Islamic Banking Funds</td> <td>(69,876)</td> <td>-</td> <td>(69,876)</td> <td>(69,876)</td> <td><u>-</u>_</td> <td>(69,876)</td>  | Islamic Banking Funds                           | (69,876)          | -           | (69,876)  | (69,876)                   | <u>-</u> _  | (69,876)    |  |
| advances         13,229         -         13,229         33,701         -         33,701           Total attributable income         864,733         -         864,733         3,521,103         -         3,521,103           Income attributable to the depositors         (484,967)         -         (484,967)         (1,757,225)         -         (1,757,225)           Income attributable to the Group         379,766         -         379,766         1,763,878         -         1,763,878           Income derived from investment of Islamic Banking Funds         51,846         -         51,846         310,838         -         310,838           Finance cost         (10,666)         -         (10,666)         (41,913)         -         (41,913)           Overhead expenses         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4)         (315,850)           Zakat         2,102)         -         (2,102)         (16,613)         -         (16,613)  | Gross attributable income                       | 851,504           | -           | 851,504   | 3,487,402                  | -           | 3,487,402   |  |
| Total attributable income         864,733         -         864,733         3,521,103         -         3,521,103           Income attributable to the depositors         (484,967)         -         (484,967)         (1,757,225)         -         (1,757,225)           Income attributable to the Group         379,766         -         379,766         1,763,878         -         1,763,878           Income derived from investment of Islamic Banking Funds         51,846         -         51,846         310,838         -         310,838           Finance cost         (10,666)         -         431,612         2,074,716         -         2,074,716           Finance cost         (10,666)         -         (10,666)         (41,913)         -         (41,913)           Overhead expenses         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4)         (315,850)           Zakat         (2,102)         -         (2,102)         (16,613)         -         (16,613) <td>Writeback of impairment losses on financing and</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>   | Writeback of impairment losses on financing and |                   |             |           |                            |             |             |  |
| Income attributable to the depositors   (484,967)   - (484,967)   (1,757,225)   - (1,757,225)     Income attributable to the Group   379,766   - 379,766   1,763,878   - 1,763,878     Income derived from investment of   | advances  | 13,229            | -           | 13,229    | 33,701                     | <u>-</u> _  | 33,701      |  |
| Income attributable to the Group         379,766         -         379,766         1,763,878         -         1,763,878           Income derived from investment of Islamic Banking Funds         51,846         -         51,846         310,838         -         310,838           Finance cost         (10,666)         -         (431,612         2,074,716         -         2,074,716           Finance cost         (10,666)         -         (10,666)         (41,913)         -         (41,913)           Overhead expenses         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4)         (315,850)           Zakat         (2,102)         -         (2,102)         (16,613)         -         (16,613)   | Total attributable income                       | 864,733           | -           | 864,733   | 3,521,103                  | -           | 3,521,103   |  |
| Income derived from investment of Islamic Banking Funds  | Income attributable to the depositors           | (484,967)         | -           | (484,967) | (1,757,225)                | -           | (1,757,225) |  |
| Finance cost         (10,666)         -         (431,612         2,074,716         -         2,074,716           Overhead expenses         (10,666)         -         (10,666)         (41,913)         -         (41,913)           Overhead expenses         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4)         (315,850)           Zakat         (2,102)         -         (2,102)         (16,613)         -         (16,613)   | • • • • • • • • • • • • • • • • • • •           | 379,766           | -           | 379,766   | 1,763,878                  | -           | 1,763,878   |  |
| Finance cost         (10,666)         -         (10,666)         (41,913)         -         (41,913)           Overhead expenses         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4)         (315,850)           Zakat         (2,102)         -         (2,102)         (16,613)         -         (16,613)   | Islamic Banking Funds                           | 51,846            | -           | 51,846    | 310,838                    | -           | 310,838     |  |
| Overhead expenses         (201,233)         4         (201,229)         (710,799)         17         (710,782)           Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4)         (315,850)           Zakat         (2,102)         -         (2,102)         (16,613)         -         (16,613)  |   | 431,612           | -           | 431,612   | 2,074,716                  | -           | 2,074,716   |  |
| Profit before taxation and zakat         219,713         4         219,717         1,322,004         17         1,322,021           Taxation         (51,379)         (1)         (51,380)         (315,846)         (4)         (315,850)           Zakat         (2,102)         -         (2,102)         (16,613)         -         (16,613)   | Finance cost                                    | (10,666)          | -           | (10,666)  | (41,913)                   | -           | (41,913)    |  |
| Taxation       (51,379)       (1)       (51,380)       (315,846)       (4)       (315,850)         Zakat       (2,102)       -       (2,102)       (16,613)       -       (16,613)   | Overhead expenses                               | (201,233)         | 4           | (201,229) | (710,799)                  | 17          | (710,782)   |  |
| Zakat (2,102) - (2,102) (16,613) - (16,613)  | Profit before taxation and zakat                | 219,713           | 4           | 219,717   | 1,322,004                  | 17          | 1,322,021   |  |
|  | Taxation  | (51,379)          | (1)         | (51,380)  | (315,846)                  | (4)         | (315,850)   |  |
| Profit for the period/year         166,232         3         166,235         989,545         13         989,558  | Zakat   | (2,102)           | -           | (2,102)   | (16,613)                   | -           | (16,613)    |  |
|  | Profit for the period/year                      | 166,232           | 3           | 166,235   | 989,545                    | 13          | 989,558     |  |

# A32. Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

# (iii) Financial Effects Arising from Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

(e) The following are reconciliations of statements of comprehensive income of the operations of Islamic Banking Scheme for the 4th quarter and financial year ended 31 December 2012:

|   | 4th<br>31 December<br>2012          | Note A32(i)      | 31 December 2012                    | Cumulat<br>31 December<br>2012            | ive 12 Months I<br>Note A32(i) | 31 December<br>2012                       |
|---|-------------------------------------|------------------|-------------------------------------|---|--------------------------------|---|
| Group   | RM'000                              | RM'000           | (Restated)<br>RM'000                | RM'000                                    | RM'000                         | (Restated)<br>RM'000                      |
| Profit for the period/year  | 166,232                             | 3                | 166,235                             | 989,545                                   | 13                             | 989,558                                   |
| Other comprehensive income/(loss):  |                                     |                  |                                     |   |                                |   |
| Items that will not be reclassified subsequently to profit or loss                                  |                                     |                  |                                     |   |                                |   |
| Defined benefit plan actuarial gain Income tax effect   | -<br>-<br>-                         | 59<br>(14)<br>45 | 59<br>(14)<br>45                    | -<br>-<br>-                               | 233<br>(58)<br>175             | 233<br>(58)<br>175                        |
| Items that may be reclassified subsequently to profit or loss                                       |                                     |                  |                                     |   |                                |   |
| Net loss on financial investments available-for-sale Foreign currency translation Income tax effect | (7,998)<br>15,588<br>1,938<br>9,528 | -<br>-<br>-<br>- | (7,998)<br>15,588<br>1,938<br>9,528 | (27,049)<br>(33,499)<br>6,148<br>(54,400) | -<br>-<br>-                    | (27,049)<br>(33,499)<br>6,148<br>(54,400) |
| Other comprehensive income/(loss) for the period/year, net of tax                                   | 9,528                               | 45               | 9,573                               | (54,400)                                  | 175                            | (54,225)                                  |
| Total comprehensive income for the period/year  | 175,760                             | 48               | 175,808                             | 935,145                                   | 188                            | 935,333                                   |

# A32. Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

# (iii) Financial Effects Arising from Changes in Accounting Policies and Restatement of Prior Year Figures (cont'd.)

(f) The following are reconciliations of statements of financial position of the operations of Islamic Banking Scheme as at 1 January 2012 and as at 31 December 2012:

|   | 31 December 2012 | Note A32(i) | 31 December<br>2012<br>(Restated) | 1 January<br>2012 | Note A32(i) | 1 January<br>2012<br>(Restated) |
|---|------------------|-------------|-----------------------------------|-------------------|-------------|---------------------------------|
| Group<br>ASSETS                                     | RM'000           | RM'000      | RM'000                            | RM'000            | RM'000      | RM'000                          |
| Cash and short-term funds                           | 13,026,886       | -           | 13,026,886                        | 8,971,617         | -           | 8,971,617                       |
| Deposits and placements with financial institutions | 293,552          | -           | 293,552                           | 429,910           | -           | 429,910                         |
| Financial investments portfolio                     | 9,810,498        | -           | 9,810,498                         | 8,644,047         | -           | 8,644,047                       |
| Financing and advances                              | 62,230,793       | -           | 62,230,793                        | 52,425,274        | -           | 52,425,274                      |
| Derivative assets                                   | 48,227           | -           | 48,227                            | 28,198            | -           | 28,198                          |
| Other assets  | 4,891,200        | -           | 4,891,200                         | 4,492,748         | -           | 4,492,748                       |
| Statutory deposit with central banks                | 2,399,000        | -           | 2,399,000                         | 1,834,800         | -           | 1,834,800                       |
| Property, plant and equipment                       | 1,808            | -           | 1,808                             | 2,551             | -           | 2,551                           |
| Intangible assets                                   | 3,117            | -           | 3,117                             | 3,701             | -           | 3,701                           |
| Deferred tax assets                                 | 199,408          | 67          | 199,475                           | 177,369           | 129         | 177,498                         |
| Total Assets  | 92,904,489       | 67          | 92,904,556                        | 77,010,215        | 129         | 77,010,344                      |
| LIABILITIES   |                  |             |                                   |                   |             |                                 |
| Deposits from customers                             | 71,319,635       | -           | 71,319,635                        | 59,090,400        | _           | 59,090,400                      |
| Deposits and placements from financial institutions | 13,206,242       | -           | 13,206,242                        | 9,449,458         | -           | 9,449,458                       |
| Bills and acceptances payable                       | 419,749          | -           | 419,749                           | 504,237           | -           | 504,237                         |
| Derivatives liabilities                             | 113,980          | -           | 113,980                           | 96,179            | -           | 96,179                          |
| Other liabilities                                   | 281,481          | 268         | 281,749                           | 193,515           | 518         | 194,033                         |
| Recourse obligation on financing sold to Cagamas    | 905,181          | -           | 905,181                           | 1,499,270         | -           | 1,499,270                       |
| Provision for taxation and zakat                    | 162,043          | -           | 162,043                           | 109,256           | -           | 109,256                         |
| Subordinated sukuk                                  | 1,010,782        | -           | 1,010,782                         | 1,010,723         | -           | 1,010,723                       |
| Total Liabilities                                   | 87,419,093       | 268         | 87,419,361                        | 71,953,038        | 518         | 71,953,556                      |
| ISLAMIC BANKING CAPITAL FUNDS                       |                  |             |                                   |                   |             |                                 |
| Islamic Banking Funds                               | 863,719          | -           | 863,719                           | 943,296           | -           | 943,296                         |
| Share premium                                       | 2,687,480        | -           | 2,687,480                         | 2,488,400         | -           | 2,488,400                       |
| Retained profits                                    | 1,714,988        | (11)        | 1,714,977                         | 1,383,544         | (24)        | 1,383,520                       |
| Other reserves                                      | 219,209          | (190)       | 219,019                           | 241,937           | (365)       | 241,572                         |
|   | 5,485,396        | (201)       | 5,485,195                         | 5,057,177         | (389)       | 5,056,788                       |
| Total Liabilities and Islamic Banking Funds         | 92,904,489       | 67          | 92,904,556                        | 77,010,215        | 129         | 77,010,344                      |

# A33. The Operations of Islamic Banking Scheme

# A33a. Audited Income Statements for the 4th Quarter and Financial Year Ended 31 December 2013

|   | 4th Quarter Ended |             | Cumulative 12 Months Ended |             |
|---|-------------------|-------------|----------------------------|-------------|
|   | 31 December       | 31 December | 31 December                | 31 December |
|   | 2013              | 2012        | 2013                       | 2012        |
|   |                   | (Restated)  |                            | (Restated)  |
| Group   | RM'000            | RM'000      | RM'000                     | RM'000      |
| Income derived from investment of depositors' funds<br>Expenses directly attributable to depositors and | 1,211,010         | 921,380     | 4,489,860                  | 3,557,278   |
| Islamic Banking Funds   |                   | (69,876)    |                            | (69,876)    |
| Gross attributable income   | 1,211,010         | 851,504     | 4,489,860                  | 3,487,402   |
| Writeback of/(Allowance for) impairment   |                   |             |                            |             |
| losses on financing and advances  | 50,559            | 13,229      | (8,509)                    | 33,701      |
| Total attributable income   | 1,261,569         | 864,733     | 4,481,351                  | 3,521,103   |
| Income attributable to the depositors   | (708,245)         | (484,967)   | (2,369,879)                | (1,757,225) |
| Income attributable to the Group  | 553,324           | 379,766     | 2,111,472                  | 1,763,878   |
| Income derived from investment of   |                   |             |                            |             |
| Islamic Banking Funds   | 116,012           | 51,846      | 318,017                    | 310,838     |
|   | 669,336           | 431,612     | 2,429,489                  | 2,074,716   |
| Finance cost  | (10,666)          | (10,666)    | (42,200)                   | (41,913)    |
| Overhead expenses   | (235,151)         | (201,229)   | (913,231)                  | (710,782)   |
| Profit before taxation and zakat  | 423,519           | 219,717     | 1,474,058                  | 1,322,021   |
| Taxation  | (99,216)          | (51,380)    | (336,466)                  | (315,850)   |
| Zakat   | (9,590)           | (2,102)     | (22,247)                   | (16,613)    |
| Profit for the period/year  | 314,713           | 166,235     | 1,115,345                  | 989,558     |
|   |                   |             |                            |             |

For consolidation and amalgamation with the conventional operations, net income from Islamic Banking Scheme comprises the following items:

|   | 4th Quarter Ended             |                               | Cumulative 12 l               | Months Ended                  |
|---|-------------------------------|-------------------------------|-------------------------------|-------------------------------|
| <u>Group</u>  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
| Gross attributable income Income derived from investment of | 1,211,010                     | 851,504                       | 4,489,860                     | 3,487,402                     |
| Islamic Banking Funds                                       | 116,012                       | 51,846                        | 318,017                       | 310,838                       |
| Total income before allowance for impairment on             |                               |                               |                               |                               |
| financing and advances and overhead expenses                | 1,327,022                     | 903,350                       | 4,807,877                     | 3,798,240                     |
| Income attributable to the depositors                       | (708,245)                     | (484,967)                     | (2,369,879)                   | (1,757,225)                   |
|   | 618,777                       | 418,383                       | 2,437,998                     | 2,041,015                     |
| Finance cost  | (10,666)                      | (10,666)                      | (42,200)                      | (41,913)                      |
| Net of intercompany income and expenses                     | 181,743                       | 118,738                       | 414,384                       | 197,157                       |
| Income from Islamic Banking Scheme                          | 789,854                       | 526,455                       | 2,810,182                     | 2,196,259                     |

# A33. The Operations of Islamic Banking Scheme (cont'd.)

# A33b. Audited Statements of Comprehensive Income for the 4th Quarter and Financial Year Ended 31 December 2013

|   | 4th Quarter Ended |                  | Cumulative 12 Months Ended |                  |  |
|---|-------------------|------------------|----------------------------|------------------|--|
|   | 31 December 2013  | 31 December 2012 | 31 December 2013           | 31 December 2012 |  |
|   | 2013              | (Restated)       | 2013                       | (Restated)       |  |
|   | RM'000            | RM'000           | RM'000                     | RM'000           |  |
| Group   |                   |                  |                            |                  |  |
| Profit for the period/year                                    | 314,713           | 166,235          | 1,115,345                  | 989,558          |  |
| Other comprehensive income/(loss):                            |                   |                  |                            |                  |  |
| Items that will not be reclassified subsequently              |                   |                  |                            |                  |  |
| to profit or loss   |                   |                  |                            |                  |  |
| Defined benefit plan actuarial gain                           | -                 | 59               | -                          | 233              |  |
| Income tax effect   | <u>-</u> _        | (14)             |                            | (58)             |  |
|   | <u>-</u> _        | 45               |                            | 175              |  |
| Items that may be reclassified subsequently to profit or loss |                   |                  |                            |                  |  |
| Net loss on financial investments available-for-sale          | (83,335)          | (7,998)          | (214,691)                  | (27,049)         |  |
| Foreign currency translation                                  | (5,676)           | 15,588           | 21,483                     | (33,499)         |  |
| Income tax effect   | 20,737            | 1,938            | 53,051                     | 6,148            |  |
|   | (68,274)          | 9,528            | (140,157)                  | (54,400)         |  |
| Other comprehensive (loss)/income for the period/year,        |                   |                  |                            |                  |  |
| net of tax  | (68,274)          | 9,573            | (140,157)                  | (54,225)         |  |
| Total comprehensive income for the period/year                | 246,439           | 175,808          | 975,188                    | 935,333          |  |

# A33. The Operations of Islamic Banking Scheme (cont'd.)

# A33c. Audited Statements of Financial Position as at 31 December 2013

| Group ASSETS  | Note         | 31 December<br>2013<br>RM'000   | 31 December<br>2012<br>(Restated)<br>RM'000   | 1 January<br>2012<br>(Restated)<br>RM'000  |
|---|--------------|---|---|--|
| Cash and short-term funds Deposits and placements with financial institutions Financial investments portfolio Financing and advances Derivative assets Other assets Statutory deposit with central banks Property, plant and equipment Intangible assets Deferred tax assets Total Assets | A33e         | 17,763,716<br>63,380<br>9,193,509<br>87,395,117<br>134,141<br>9,101,475<br>3,084,000<br>1,203<br>1,520<br>268,231 | 13,026,886<br>293,552<br>9,810,498<br>62,230,793<br>48,227<br>4,891,200<br>2,399,000<br>1,808<br>3,117<br>199,475<br>92,904,556 | 8,971,617<br>429,910<br>8,644,047<br>52,425,274<br>28,198<br>4,492,748<br>1,834,800<br>2,551<br>3,701<br>177,498 |
| LIABILITIES   |              |   |   |  |
| Deposits from customers Deposits and placements from financial institutions Bills and acceptances payable Derivatives liabilities Other liabilities Recourse obligation on financing sold to Cagamas Provision for taxation and zakat Subordinated sukuk Total Liabilities                | A33f<br>A33g | 83,376,255<br>33,431,855<br>62,124<br>247,952<br>278,481<br>620,976<br>206,479<br>1,010,782                       | 71,319,635<br>13,206,242<br>419,749<br>113,980<br>281,749<br>905,181<br>162,043<br>1,010,782<br>87,419,361                      | 59,090,400<br>9,449,458<br>504,237<br>96,179<br>194,033<br>1,499,270<br>109,256<br>1,010,723<br>71,953,556       |
| ISLAMIC BANKING CAPITAL FUNDS   |              |   |   |  |
| Islamic Banking Funds Share premium Retained profits Other reserves   |              | 1,278,853<br>3,725,969<br>2,445,492<br>321,074<br>7,771,388   | 863,719<br>2,687,480<br>1,714,977<br>219,019<br>5,485,195   | 943,296<br>2,488,400<br>1,383,520<br>241,572<br>5,056,788  |
| Total Liabilities and Islamic Banking Capital Funds   |              | 127,006,292   | 92,904,556  | 77,010,344   |
| COMMITMENTS AND CONTINGENCIES   |              | 34,079,257  | 29,167,879  | 21,354,255   |

# A33. The Operations of Islamic Banking Scheme (cont'd.)

### A33d. Audited Statements of Changes in Islamic Banking Capital Fund for the 4th Quarter and Financial Year Ended 31 December 2013

|   |                                       | <                          |  | Non-distribu                                 | table                          |   | >   |   |  |                        |
|---|---------------------------------------|----------------------------|--|--|--------------------------------|---|---|---|--|------------------------|
| <u>Group</u>  | Islamic<br>Banking<br>Funds<br>RM'000 | Share<br>Premium<br>RM'000 | Unrealised<br>Holding<br>Reserve<br>RM'000 | Exchange<br>Fluctuation<br>Reserve<br>RM'000 | Statutory<br>Reserve<br>RM'000 | *Equity<br>contribution<br>from<br>the holding<br>company<br>RM'000 | Profit<br>Equalisation<br>Reserve<br>RM'000 | Defined<br>Benefit<br>Reserve<br>RM'000 | Distributable<br>Retained<br>Profits<br>RM'000 | Total<br>RM'000        |
| At 1 January 2013 - as previously stated - effect of adopting revised MFRS 119          | 863,719                               | 2,687,480                  | 36,751<br>-                                | (1,033)                                      | 147,338                        | 1,697   | 34,456<br>-                                 | -<br>(190)                              | 1,714,988<br>(11)                              | 5,485,396<br>(201)     |
| At 1 January 2013, as restated  | 863,719                               | 2,687,480                  | 36,751                                     | (1,033)                                      | 147,338                        | 1,697   | 34,456                                      | (190)                                   | 1,714,977                                      | 5,485,195              |
| Profit for the year Other comprehensive (loss)/income Total comprehensive (loss)/income | -<br>-                                | <u>.</u>                   | -<br>(161,640)                             | -<br>21,483                                  | -                              | -   | -   | -<br>-                                  | 1,115,345<br>-                                 | 1,115,345<br>(140,157) |
| for the year  | -                                     | -                          | (161,640)                                  | 21,483                                       | -                              | -   | -   | -                                       | 1,115,345                                      | 975,188                |
| Transfer from/(to) Head Office Transfer to statutory reserve                            | 328,866<br>-                          | -                          | -  | (20,122)                                     | -<br>262,334                   | -   | -   | -                                       | 2,261<br>(262,334)                             | 311,005<br>-           |
| Issue of ordinary shares  | 86,268                                | 1,038,489                  | -  | -  | -                              | -   | -   | -                                       | (404.757)                                      | 1,124,757              |
| Dividends paid At 31 December 2013  | 1,278,853                             | 3,725,969                  | (124,889)                                  | 328  | 409,672                        | 1,697   | 34,456                                      | (190)                                   | (124,757)<br>2,445,492                         | (124,757)<br>7,771,388 |
|   |                                       | <                          |  | Non-distribut                                | able                           |   | >   |   |  |                        |
|   | Islamic<br>Banking                    | Share                      | Unrealised<br>Holding                      | Exchange<br>Fluctuation                      | Statutory                      | *Equity<br>contribution<br>from<br>the holding                      | Profit<br>Equalisation                      | Benefit                                 | Distributable<br>Retained                      |                        |
| Group   | Funds<br>RM'000                       | Premium<br>RM'000          | Reserve<br>RM'000                          | Reserve<br>RM'000                            | Reserve<br>RM'000              | company<br>RM'000   | Reserve<br>RM'000                           | Reserve<br>RM'000                       | Profits<br>RM'000                              | Total<br>RM'000        |
| At 1 January 2012 - as previously stated - effect of adopting revised MFRS 119          | 943,296                               | 2,488,400                  | 57,652<br>-                                | 794<br>-                                     | 147,338                        | 1,697   | 34,456                                      | -<br>(365)                              | 1,383,544<br>(24)                              | 5,057,177<br>(389)     |
| At 1 January 2012, as restated  | 943,296                               | 2,488,400                  | 57,652                                     | 794  | 147,338                        | 1,697   | 34,456                                      | (365)                                   | 1,383,520                                      | 5,056,788              |
| Profit for the year<br>Other comprehensive (loss)/income                                | -                                     | -                          | (20,901)                                   | (33,499)                                     | -                              | -   | -   | -<br>175                                | 989,558<br>-                                   | 989,558<br>(54,225)    |
| Total comprehensive (loss)/income for the year  | -                                     |                            | (20,901)                                   | (33,499)                                     |                                | -   | -   | 175                                     | 989,558  | 935,333                |
| Transfer (to)/from Head Office Issue of ordinary shares                                 | (101,697)<br>22,120                   | -<br>199,080               | -  | 31,672                                       | -                              | -   | -   | -                                       | (2,907)  | (72,932)<br>221,200    |
| Dividends paid At 31 December 2012  | 863,719                               | 2,687,480                  | -<br>36,751                                | (1,033)                                      | 147,338                        | 1.697   | 34,456                                      | (190)                                   | (655,194)<br>1,714,977                         | (655,194)<br>5,485,195 |

<sup>\*</sup> Arose from waiver of intercompany balance between respective subsidiaries on the instruction of the holding company.

# A33. The Operations of Islamic Banking Scheme (cont'd.)

# A33e. Financing and Advances

| Group As at 31 December 2013                    | Bai'<br>RM'000 | Murabahah<br>RM'000 | Musyarakah<br>RM'000 | Al-Ijarah<br>Thummah<br>Al-Bai (AITAB)<br>RM'000 | ljarah<br>RM'000 | Istisna'<br>RM'000 | Others<br>RM'000 | Total<br>Financing<br>and<br>Advances<br>RM'000 |
|---|----------------|---------------------|----------------------|--|------------------|--------------------|------------------|---|
| Cashline  | -              | 2,762,316           | -                    | -  | -                | 630                | -                | 2,762,946                                       |
| Term financing                                  |                |                     |                      |  |                  |                    |                  |   |
| <ul> <li>Housing financing</li> </ul>           | 22,881,526     | 18,521,856          | 2,726,672            | -  | -                | -                  | -                | 44,130,054                                      |
| <ul> <li>Syndicated financing</li> </ul>        | -              | 420,933             | 24,071               | -  | -                | -                  | -                | 445,004   |
| <ul> <li>Hire purchase receivables</li> </ul>   | -              | -                   | -                    | 26,432,037                                       | -                | -                  | -                | 26,432,037                                      |
| <ul> <li>Other term financing</li> </ul>        | 46,254,057     | 24,733,658          | 1,953,048            | -  | 214,442          | 180,206            | 934              | 73,336,345                                      |
| Bills receivables                               | -              | 3,241               | -                    | -  | -                | -                  | 474              | 3,715   |
| Trust receipts                                  | -              | 198,607             | -                    | -  | -                | -                  | -                | 198,607   |
| Claims on customers under                       |                |                     |                      |  |                  |                    |                  |   |
| acceptance credits                              | -              | 3,978,452           | -                    | -  | -                | -                  | -                | 3,978,452                                       |
| Staff financing                                 | 1,070,418      | 188,580             | 9,646                | 100,524  | -                | -                  | 37,407           | 1,406,575                                       |
| Credit card receivables                         | -              | -                   | -                    | -  | -                | -                  | 424,425          | 424,425   |
| Revolving credit                                | -              | 6,096,862           | -                    | -  | -                | -                  | -                | 6,096,862                                       |
| _   | 70,206,001     | 56,904,505          | 4,713,437            | 26,532,561                                       | 214,442          | 180,836            | 463,240          | 159,215,022                                     |
| Unearned income                                 |                |                     |                      |  |                  |                    |                  | (71,055,879)                                    |
| Gross financing and advances*                   |                |                     |                      |  |                  |                    | _                | 88,159,143                                      |
| Allowances for impaired financing and advances: |                |                     |                      |  |                  |                    |                  |   |
| - Individual allowance                          |                |                     |                      |  |                  |                    |                  | (172,880)                                       |
| - Collective allowance                          |                |                     |                      |  |                  |                    |                  | (591,146)                                       |
| Net financing and advances                      |                |                     |                      |  |                  |                    |                  | 87,395,117                                      |

# A33. The Operations of Islamic Banking Scheme (cont'd.)

# A33e. Financing and Advances (cont'd.)

|   |                |                     |                      | Al-Ijarah<br>Thummah     |                  |                    |                  | Financing<br>and   |
|---|----------------|---------------------|----------------------|--------------------------|------------------|--------------------|------------------|--------------------|
| Group As at 31 December 2012                  | Bai'<br>RM'000 | Murabahah<br>RM'000 | Musyarakah<br>RM'000 | Al-Bai (AITAB)<br>RM'000 | ljarah<br>RM'000 | Istisna'<br>RM'000 | Others<br>RM'000 | Advances<br>RM'000 |
| Cashline                                      | _              | 2,327,525           | _                    | _                        | _                | _                  | _                | 2,327,525          |
| Term financing                                |                | 2,021,020           |                      |                          |                  |                    |                  | 2,021,020          |
| - Housing financing                           | 18,905,248     | 2,924,409           | 2,306,624            | -                        | -                | -                  | -                | 24,136,281         |
| - Syndicated financing                        | -              | 254,628             | 37,662               | -                        | -                | -                  | -                | 292,290            |
| <ul> <li>Hire purchase receivables</li> </ul> | -              | -                   | -                    | 20,072,695               | -                | -                  | -                | 20,072,695         |
| <ul> <li>Other term financing</li> </ul>      | 34,092,967     | 12,026,600          | 1,975,216            | -                        | 266,261          | 149,197            | -                | 48,510,241         |
| Bills receivables                             | -              | 123                 | -                    | -                        | -                | -                  | -                | 123                |
| Trust receipts                                | -              | 184,782             | -                    | -                        | -                | -                  | -                | 184,782            |
| Claims on customers under                     |                |                     |                      |                          |                  |                    |                  |                    |
| acceptance credits                            | -              | 3,706,533           | -                    | -                        | -                | -                  | -                | 3,706,533          |
| Staff financing                               | 955,798        | 8,453               | 10,107               | 74,157                   | -                | -                  | 77               | 1,048,592          |
| Credit card receivables                       | -              | -                   | -                    | -                        | -                | -                  | 365,908          | 365,908            |
| Revolving credit                              | -              | 4,554,279           | -                    | -                        | -                | -                  | -                | 4,554,279          |
|   | 53,954,013     | 25,987,332          | 4,329,609            | 20,146,852               | 266,261          | 149,197            | 365,985          | 105,199,249        |
| Unearned income                               |                |                     |                      |                          |                  |                    | _                | (42,264,783)       |
| Gross financing and advances*                 |                |                     |                      |                          |                  |                    |                  | 62,934,466         |
| Allowances for impaired                       |                |                     |                      |                          |                  |                    |                  |                    |
| financing and advances:                       |                |                     |                      |                          |                  |                    |                  | (05.000)           |
| - Individual allowance                        |                |                     |                      |                          |                  |                    |                  | (95,836)           |
| - Collective allowance                        |                |                     |                      |                          |                  |                    | _                | (607,837)          |
| Net financing and advances                    |                |                     |                      |                          |                  |                    |                  | 62,230,793         |

Total

<sup>\*</sup> Included in gross financing and advances are exposures to Restricted Profit Sharing Investment Accounts ("RPSIA") amounting to RM8,328.8 million (31 December 2012: RM650.0 million), an arrangement between Maybank Islamic Berhad ("MIB") and the Bank, where the risks and rewards of the RPSIA will be accounted for by the Bank including the individual and collective allowances for the impaired financing arising thereon.

# A33. The Operations of Islamic Banking Scheme (cont'd.)

# A33e. Financing and Advances (cont'd.)

(i) Movements in impaired financing and advances ("impaired financing") are as follows:

| <u>Group</u>  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
|---|-------------------------------|-------------------------------|
| Gross impaired financing and advances at 1 January 2013/2012                      | 531,048                       | 811,973                       |
| Newly impaired  | 533,271                       | 554,416                       |
| Reclassified as non-impaired  | (218,605)                     | (241,010)                     |
| Amount recovered  | (245,716)                     | (319,372)                     |
| Amount written off  | (73,313)                      | (299,925)                     |
| Expenses debited to customers' accounts   | 4,942                         | 24,966                        |
| Gross impaired financing and advances at 31 December 2013/2012                    | 531,627                       | 531,048                       |
| Less: Individual allowance  | (172,880)                     | (95,836)                      |
| Net impaired financing and advances at 31 December 2013/2012                      | 358,747                       | 435,212                       |
| Gross financing and advances (excluding RPSIA financing)                          | 79,830,300                    | 62,284,466                    |
| Less: Individual allowance  | (172,880)                     | (95,836)                      |
| Net financing and advances  | 79,657,420                    | 62,188,630                    |
| Net impaired financing and advances as a percentage of net financing and advances | 0.45%                         | 0.70%                         |

# A33. The Operations of Islamic Banking Scheme (cont'd.)

# A33e. Financing and Advances (cont'd.)

(ii) Movements in the allowances for impaired financing and advances are as follows:

| Group   | 31 December<br>2013<br>RM'000                           | 31 December<br>2012<br>RM'000                          |
|---|---|--|
| Individual allowance  |   |  |
| At 1 January 2013/2012  | 95,836  | 298,840  |
| Allowance made  | 97,931  | 63,616   |
| Amount written back in respect of recoveries  | (19,419)  | (61,863)   |
| Amount written off  | -   | (204,688)  |
| Transferred to collective allowance   | (74)  | -  |
| Exchange differences  | (1,394)   | (69)   |
| At 31 December 2013/2012  | 172,880   | 95,836   |
| Collective allowance At 1 January 2013/2012 Allowance made * Amount written off Transferred from individual allowance Exchange differences At 31 December 2013/2012 | 607,837<br>56,839<br>(73,313)<br>74<br>(291)<br>591,146 | 647,427<br>56,496<br>(95,237)<br>-<br>(849)<br>607,837 |
| As a percentage of gross financing and advances (excluding RPSIA financing) less individual allowance   | 0.74%   | 0.98%  |

<sup>\*</sup> As at 31 December 2013, the gross exposures to RPSIA financing of RM8,328.8 million (31 December 2012: RM650.0 million) is excluded from gross financing and advances for the individual and collective allowances computation. The collective allowance relating to this RPSIA amounting to RM27.8 million (31 December 2012: RM0.8 million) is recognised in the Group's conventional operations. There is no individual allowance provided for this RPSIA financing.

# A33f. Deposits from Customers

| Group  | 31 December<br>2013<br>RM'000 | 31 December<br>2012<br>RM'000 |
|--|-------------------------------|-------------------------------|
| Savings deposit                                      |                               |                               |
| Wadiah   | 8,878,413                     | 8,011,365                     |
| Mudharabah   | 741,952                       | 579,823                       |
|  | 9,620,365                     | 8,591,188                     |
| Demand deposit                                       |                               | _                             |
| Wadiah   | 8,178,609                     | 7,961,813                     |
| Mudharabah   | 9,221,790                     | 7,044,116                     |
|  | 17,400,399                    | 15,005,929                    |
| Term deposit   |                               |                               |
| Murabahah  | 40,652,099                    | 31,223,265                    |
| Negotiable Islamic Debt Certificated (NIDC)          |                               |                               |
| - Mudharabah   | 143,345                       | 242,623                       |
| Hybrid (Bai' Bithaman Ajil and Murabahah)            | 505,255                       | 347,614                       |
| General investment account                           |                               |                               |
| - Mudharabah   | 15,054,792                    | 15,909,016                    |
|  | 56,355,491                    | 47,722,518                    |
| Total deposits from customers                        | 83,376,255                    | 71,319,635                    |
| A33g. Subordinated Sukuk                             |                               |                               |
|  | 31 December                   | 31 December                   |
|  | 2013                          | 2012                          |
| Group  | RM'000                        | RM'000                        |
| RM1.0 billion Islamic subordinated sukuk due in 2021 | 1,010,782                     | 1,010,782                     |

#### A34. Audited Income Statements and Statements of Financial Position of Insurance and Takaful Business

Pursuant to Paragraph 11.5(iv) of Bank Negara Malaysia's Financial Reporting Policy issued on 28 June 2013, the breakdown of Audited Income Statements and Statements of Financial Position of Insurance and Takaful Business into Life Fund, Family Takaful Fund, General Takaful Fund, Shareholders' and General Fund are disclosed as follows:

#### (a) Audited Income Statements for the Financial Year Ended 31 December 2013

|   |             |             |              |             |             |             | Shareh      | olders'     |             |             |
|---|-------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Group                                     | Life I      | Fund        | Family Tal   | kaful Fund  | General Ta  | kaful Fund  | and Gene    | eral Fund   | То          | tal         |
| Twelve Months Ended                       | 31 December | 31 December | 31 December  | 31 December | 31 December | 31 December | 31 December | 31 December | 31 December | 31 December |
|   | 2013        | 2012        | 2013         | 2012        | 2013        | 2012        | 2013        | 2012        | 2013        | 2012        |
|   | RM'000      | RM'000      | RM'000       | RM'000      | RM'000      | RM'000      | RM'000      | RM'000      | RM'000      | RM'000      |
|   |             |             |              |             |             |             |             |             |             |             |
| Interest income                           | 433,258     | 435,829     | 314,292      | 285,396     | 44,621      | 38,377      | 145,297     | 110,366     | 937,468     | 869,968     |
| Interest expense                          |             | -           |              |             | -           |             | (10,184)    | -           | (10,184)    |             |
| Net interest income                       | 433,258     | 435,829     | 314,292      | 285,396     | 44,621      | 38,377      | 135,113     | 110,366     | 927,284     | 869,968     |
| Net income from insurance and takaful     |             |             |              |             |             |             |             |             |             |             |
| business                                  | (405,645)   | (627,357)   | (230,805)    | (335,967)   | (107,682)   | (50,737)    | 914,929     | 888,644     | 170,797     | (125,417)   |
| business                                  | 27,613      | (191,528)   | 83,487       | (50,571)    | (63,061)    | (12,360)    | 1,050,042   | 999,010     | 1,098,081   | 744,551     |
| Non-interest income                       | 123,205     | 298,864     | (39,974)     | 175,008     | 64,935      | 24,280      | 142,866     | 93,291      | 291,032     | 591,443     |
|   |             |             | $-\!-\!-\!-$ |             |             |             |             |             |             |             |
| Net income                                | 150,818     | 107,336     | 43,513       | 124,437     | 1,874       | 11,920      | 1,192,908   | 1,092,301   | 1,389,113   | 1,335,994   |
| Overhead expenses                         | (148,202)   | (98,415)    | (33,908)     | (66,132)    | (1,356)     | (889)       | (417,878)   | (383,327)   | (601,344)   | (548,763)   |
| Operating profit before impairment losses | 2,616       | 8,921       | 9,605        | 58,305      | 518         | 11,031      | 775,030     | 708,974     | 787,769     | 787,231     |
| Allowances for impairment losses on       |             |             |              |             |             |             |             |             |             |             |
| loans, advances and financing, net        | (441)       | 8,906       | (2,079)      | (26,552)    | 89          | (3,757)     | 9,952       | (8,280)     | 7,521       | (29,683)    |
| Impairment losses on financial            |             |             |              |             |             |             |             |             |             |             |
| investments, net                          | (2,175)     | (17,827)    | (7,526)      | (31,753)    | (607)       | (7,274)     | (3,058)     | (6,317)     | (13,366)    | (63,171)    |
| Operating profit                          | -           | -           | -            | -           | -           | -           | 781,924     | 694,377     | 781,924     | 694,377     |
| Share of profits in associates            | -           | -           | -            | -           | -           | -           | 864         | 517         | 864         | 517         |
| Profit before taxation and zakat          |             |             |              |             | -           | -           | 782,788     | 694,894     | 782,788     | 694,894     |
| Taxation and zakat                        | -           | -           | -            | -           | -           | -           | (165,375)   | (179,938)   | (165,375)   | (179,938)   |
| Profit for the year                       | -           | -           | -            | -           | -           | -           | 617,413     | 514,956     | 617,413     | 514,956     |
|   |             |             |              |             |             |             |             |             |             |             |

#### A34. Audited Income Statements and Statements of Financial Position of Insurance and Takaful Business (cont'd.)

Pursuant to Paragraph 11.5(iv) of Bank Negara Malaysia's Financial Reporting Policy issued on 28 June 2013, the breakdown of Audited Income Statements and Statements of Financial Position of Insurance and Takaful Business into Life Fund, Family Takaful Fund, General Takaful Fund, Shareholders' and General Fund are disclosed as follows (cont'd.):

#### (b) Audited Statements of Financial Position as at 31 December 2013

|   |             |             |             |             |                      |             | Shareho     | olders'      |             |             |
|---|-------------|-------------|-------------|-------------|----------------------|-------------|-------------|--------------|-------------|-------------|
|   | Life F      | und         | Family Tak  | aful Fund   | General Takaful Fund |             | and Gene    | ral Fund     | To          | tal         |
|   | As at                | As at       | As at       | As at        | As at       | As at       |
|   | 31 December          | 31 December | 31 December | 31 December  | 31 December | 31 December |
|   | 2013        | 2012        | 2013        | 2012        | 2013                 | 2012        | 2013        | 2012         | 2013        | 2012        |
| Group   | RM'000      | RM'000      | RM'000      | RM'000      | RM'000               | RM'000      | RM'000      | RM'000       | RM'000      | RM'000      |
| ASSETS  |             |             |             |             |                      |             |             |              |             |             |
| Cash and short-term funds                                 | 55,313      | 70,922      | 90,009      | 40,041      | 53,033               | 20,240      | 140,250     | 93,626       | 338,605     | 224,829     |
| Deposits and placements with financial institutions       | 902,179     | 594,154     | 493,643     | 639,623     | 319,559              | 211,070     | 1,379,348   | 952,297      | 3,094,729   | 2,397,144   |
| Financial assets at fair value through profit             | 302,173     | 394,134     | 453,043     | 039,023     | 319,339              | 211,070     | 1,379,340   | 932,291      | 3,094,729   | 2,397,144   |
| or loss   | 8,546,946   | 8,809,459   | 4,571,735   | 4,456,361   | _                    | _           | _           | _            | 13,118,681  | 13,265,820  |
| Financial investments available-for-sale                  | 1,190,548   | 1,277,288   | 2,781,462   | 2,225,372   | 1,039,781            | 1,040,792   | 3,165,842   | 2,748,772    | 8,177,633   | 7,292,224   |
| Loans, advances and financing                             | 276,629     | 255,702     | 7,309       | 16,922      | 1,000,701            | 1,040,732   | 33,181      | 33,704       | 317,119     | 306,328     |
| Derivative assets   | 18,035      | 267,170     | 7,505       | 10,322      | _                    | _           | -           | 23           | 18,035      | 267,193     |
| Reinsurance/retakaful assets and other                    | 10,000      | 201,110     |             |             |                      |             |             | 20           | 10,000      | 201,100     |
| insurance receivables                                     | 66,498      | 64,924      | 155.836     | 115.883     | 282.157              | 376.169     | 1,845,504   | 1.998.751    | 2.349.995   | 2.555.727   |
| Other assets  | 33,576      | 175,142     | 4,216       | 116,326     | 7,671                | 20,426      | 89,232      | 165,386      | 134,695     | 477,280     |
| Investment properties                                     | 524,392     | 518,240     | , -         | -           | -                    | -           | 51,062      | 46,379       | 575,454     | 564,619     |
| Interest in associates and joint ventures                 | -           | -           | -           | -           | -                    | _           | 9,110       | 7,108        | 9,110       | 7,108       |
| Property, plant and equipment                             | 61,007      | 65,833      | -           | -           | -                    | 1           | 74,364      | 75,034       | 135,371     | 140,868     |
| Intangible assets   | 15,961      | 22,964      | 67          | 473         | 3                    | 18          | 11,482      | 10,507       | 27,513      | 33,962      |
| Deferred tax assets                                       | 1,692       | 2,974       | 5,544       | -           | 10,303               | -           | 20,903      | 9,712        | 38,442      | 12,686      |
| TOTAL ASSETS  | 11,692,776  | 12,124,772  | 8,109,821   | 7,611,001   | 1,712,507            | 1,668,716   | 6,820,278   | 6,141,299    | 28,335,382  | 27,545,788  |
| LIABILITIES   |             |             |             |             |                      |             |             |              |             |             |
| Derivative liabilities                                    | 2,961       | -           | -           | -           | -                    | -           | -           | -            | 2,961       | -           |
| Insurance/takaful contract liabilities and                |             |             |             |             |                      |             |             |              |             |             |
| other insurance payables                                  | 9,811,717   | 10,164,136  | 7,779,115   | 7,369,892   | 1,485,201            | 1,481,069   | 2,724,106   | 2,913,775    | 21,800,139  | 21,928,872  |
| Other liabilities #                                       | 1,822,276   | 1,912,294   | 326,024     | 231,345     | 222,254              | 184,954     | (1,369,185) | (1,405,295)  | 1,001,369   | 923,298     |
| Provision for taxation and zakat                          | 12,054      | (10,825)    | (1,805)     | 9,697       | (318)                | 2,693       | 21,934      | 39,588       | 31,865      | 41,153      |
| Deferred tax liabilities                                  | 43,768      | 59,167      | 6,487       | 67          | 5,370                | -           | 359,345     | 388,315      | 414,970     | 447,549     |
| Subordinated obligations                                  |             |             | <u>-</u> _  | <del></del> | <u>-</u> _           | <u>-</u>    | 510,184     | <del>-</del> | 510,184     | <u>-</u>    |
| TOTAL LIABILITIES   | 11,692,776  | 12,124,772  | 8,109,821   | 7,611,001   | 1,712,507            | 1,668,716   | 2,246,384   | 1,936,383    | 23,761,488  | 23,340,872  |
| EQUITY ATTRIBUTABLE TO<br>SHAREHOLDERS OF THE SUBSIDIARIE | S           |             |             |             |                      |             |             |              |             |             |
| Share capital   | _           | _           | _           | _           | _                    | _           | 252,005     | 252,005      | 252,005     | 252,005     |
| Other reserves  | -           | -           | -<br>-      | _           | -                    | -           | 4,321,889   | 3,952,911    | 4,321,889   | 3,952,911   |
|   |             |             |             |             |                      |             | 4,573,894   | 4,204,916    | 4,573,894   | 4,204,916   |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY                | 11,692,776  | 12,124,772  | 8,109,821   | 7,611,001   | 1,712,507            | 1,668,716   | 6,820,278   | 6,141,299    | 28,335,382  | 27,545,788  |
| OHARLIOLDERO EROITI                                       | 11,002,170  | 14,147,114  | 0,100,021   | 7,011,001   | 1,7 12,507           | 1,000,710   | 0,020,270   | 0,171,233    | 20,000,002  | 21,070,100  |

<sup>#</sup> Included in other liabilities are the amounts due to/(from) life, general and investment-linked funds which are unsecured, not subject to any interest elements and are repayable on demand.

### Part B: Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad

#### B1. Performance Review

#### (i) Year-to-Date vs Previous Corresponding Year-to-Date

The Group posted profit after tax attributable to equity holders of RM6,552.4 million for the financial year ended 31 December 2013, an increase of RM806.5 million or 14.0% over the corresponding financial year ended 31 December 2012.

The Group's net interest income and Islamic Banking income for the financial year ended 31 December 2013 increased by RM902.5 million or 7.9% compared to the corresponding financial year ended 31 December 2012. This was largely due to the 14.0% year-on-year growth in the Group's net loans and advances (including Islamic finance).

The Group's net income from insurance and takaful business for the financial year ended 31 December 2013 increased by RM309.2 million compared to the corresponding financial year ended 31 December 2012. The increase was mainly due to lower net benefits and claims of RM777.9 million, lower net fee and commission expenses of RM69.6 million and lower expense liability incurred of RM32.5 million. The decrease in costs was, however, offset by lower premium earned of RM576.6 million.

Non-interest income of the Group for the financial year ended 31 December 2013 recorded an increase of RM553.4 million or 10.4% to RM5,882.1 million. The increase was mainly due to higher net foreign exchange gain of RM1,153.0 million, higher fee income of RM371.3 million and higher gain on disposal of financial investments available-for-sale of RM224.1 million. The increase was, however, offset by higher unrealised loss on revaluation of financial assets at fair value through profit or loss ("FVTPL") and derivatives of RM1,021.2 million.

The Group's overhead expenses for the financial year ended 31 December 2013 increased by RM695.5 million or 8.4% compared to the corresponding financial year ended 31 December 2012. The major contributors to the increase in overhead expenses were Maybank Kim Eng, PT Bank Internasional Indonesia Tbk ("BII"), ETIQA Insurance, Maybank Philippines and the Bank itself. The Group's personnel costs increased by RM235.0 million and formed 33.8% of the total increase in Group's overhead expenses. The increase in personnel costs was in line with the Group's expansionary business growth.

The Group's allowance for impairment losses on loans, advances and financing increased by RM50.3 million to RM729.6 million for the financial year ended 31 December 2013. The increase was mainly due to higher collective allowance made for the financial year ended 31 December 2013. The Group's net impaired loans ratio improved to 0.90% as at 31 December 2013, comparing to 1.09% as at 31 December 2012.

The improvement in the Group's profit before tax for the financial year ended 31 December 2013 as compared to the corresponding financial year ended 31 December 2012 is analysed based on the operating segments of the Group as follows:

#### Community Financial Services ("CFS"), Malaysia

CFS' profit before tax increased by RM200.3 million or 6.6% to RM3,224.5 million for the financial year ended 31 December 2013 from RM3,024.2 million for the corresponding financial year ended 31 December 2012. The increase was driven by higher net interest income and Islamic Banking income of RM433.4 million or 8.0% arising from strong year-on-year loan growth in SME loans of 23.1%, unit trust loans of 20.5%, and auto finance of 12.0%. This increase was, however, offset by higher overhead expenses of RM153.0 million and higher allowance for impairment losses on loans, advances and financing of RM94.2 million.

### **Global Banking**

### a) Corporate Banking, Malaysia

Corporate Banking's profit before tax decreased by RM375.3 million or 18.9% to RM1,614.1 million for the financial year ended 31 December 2013 from RM1,989.4 million for financial year ended 31 December 2012. The decrease was attributable to higher allowance for impairment losses on loans, advances and financing of RM330.0 million, lower non-interest income of RM55.2 million and higher overhead expenses of RM14.7 million. This decrease was, however, mitigated by higher net interest income and Islamic Banking income of RM24.6 million.

#### B1. Performance Review (cont'd.)

### (i) Year-to-Date vs Previous Corresponding Year-to-Date

#### Global Banking (cont'd.)

#### b) Global Markets, Malaysia

Global Market's profit before tax decreased by RM76.9 million or 5.2% to RM1,396.6 million for the financial year ended 31 December 2013 from RM1,473.5 million for the corresponding financial year ended 31 December 2012. The decrease was attributable to lower non-interest income of RM131.7 million mainly due to lower gain on trading activities from securities portfolio, interest rate derivatives and rates trading, higher impairment losses on financial investments of RM53.9 million and higher overhead expenses of RM7.1 million. This decrease was, however, mitigated by higher net interest income and Islamic Banking income of RM115.8 million.

### c) Investment Banking (Maybank IB and Maybank Kim Eng)

Investment Banking's profit before tax increased by RM115.6 million or 33.4% to RM461.8 million for the financial year ended 31 December 2013 from RM346.2 million for the corresponding financial year ended 31 December 2012. The increase was driven by higher non-interest income of RM310.2 million primarily from higher brokerage and underwriting income. This was, however, partially offset by higher overhead expenses of RM131.6 million and lower net interest income and Islamic Banking income of RM53.0 million. Maybank Kim Eng recorded profit before tax of RM191.3 million for the financial year ended 31 December 2013, mainly attributable to brokerage income of RM594.8 million.

#### International Banking

International Banking's profit before tax increased by RM243.1 million or 10.6% to RM2,536.7 million for the financial year ended 31 December 2013 from RM2,293.6 million for the corresponding financial year ended 31 December 2012. The increase was driven by lower allowance for impairment losses on loans, advances and financing of RM343.2 million, higher net interest income of RM172.2 million or 4.9% arising from year-on-year loan growth of 17.6% and higher non-interest income of RM20.9 million. This increase was, however, mitigated by higher overhead expenses of RM254.8 million.

The increase in profit before tax for International Banking was primarily contributed by the increase in profit before tax from PT Bank Internasional Indonesia Tbk ("BII") and London branch of RM117.0 million and RM44.7 million respectively.

Higher net interest income was supported by strong year-on-year loan growth of 40.5% at Greater China, 31.8% at Labuan, 17.8% at Singapore and 8.9% at BII.

### Insurance, Takaful and Asset Management

Insurance, Takaful and Asset Management registered an increase in profit before tax by RM102.2 million or 14.6% to RM799.8 million for the financial year ended 31 December 2013 from RM697.6 million for the corresponding financial year ended 31 December 2012. The increase was driven by higher net income from insurance and takaful business of RM309.2 million, lower allowance for impairment losses on loans, advances and financing of RM37.0 million, lower impairment losses on financial investments of RM49.8 million and higher net interest income of RM61.5 million. This increase was, however, offset by higher overhead expenses of RM134.3 million and lower non-interest income of RM221.4 million.

### (ii) Current Quarter vs Previous Period Corresponding Quarter

The Group posted profit after tax attributable to equity holders of RM1,732.1 million for the quarter ended 31 December 2013, an increase of RM272.2 million or 18.7% over the previous period corresponding quarter ended 31 December 2012.

The Group's net interest income and Islamic Banking income for the quarter ended 31 December 2013 increased by RM244.0 million or 8.3% compared to the previous period corresponding quarter ended 31 December 2012. This was largely due to the growth in Group's net loans and advances (including Islamic finance).

#### B1. Performance Review (cont'd.)

#### (ii) Current Quarter vs Previous Period Corresponding Quarter (cont'd.)

Non-interest income of the Group for the quarter ended 31 December 2013 increased by RM164.1 million or 14.1% compared to the previous period corresponding quarter ended 31 December 2012. The increase were mainly contributed by higher net foreign exchange gain of RM169.9 million and higher fee income of RM137.2 million. The increase was, however, offset by higher unrealised loss on revaluation of financial assets at FVTPL and derivatives of RM102.0 million and lower gain on disposal of financial assets at FVTPL of RM33.1 million.

The Group's overhead expenses for the quarter ended 31 December 2013 recorded an increase of RM224.1 million or 10.6% compared to the previous period corresponding quarter ended 31 December 2012. The increase in overhead expenses was contributed by the increase in personnel expenses, establishment costs and administration and general expenses of RM91.7 million, RM74.8 million and RM75.3 million respectively. The increase was, however, mitigated by lower marketing expenses of RM17.7 million.

The Group's allowance for impairment losses on loans, advances and financing for the quarter ended 31 December 2013 decreased by RM265.2 million compared to the previous period corresponding quarter ended 31 December 2012. The decrease was mainly due to lower net individual allowance made of RM249.1 million for the quarter ended 31 December 2013. The Group's net impaired loans ratio improved to 0.90% as at 31 December 2013 comparing to 1.09% as at 31 December 2012.

The improvement in the Group's profit before tax for the quarter ended 31 December 2013 as compared to the previous period corresponding quarter ended 31 December 2012 is analysed based on the operating segments of the Group as follows:

#### Community Financial Services ("CFS"), Malaysia

CFS' profit before tax increased by RM148.4 million or 17.1% to RM1,014.6 million for the quarter ended 31 December 2013 from RM866.2 million for the previous period corresponding quarter ended 31 December 2012. The increase was driven by lower allowance for impairment losses on loans, advances and financing of RM213.7 million and higher net interest income and Islamic Banking income of RM24.9 million arising from strong year-on-year loan growth in SME loans of 23.1%, unit trust loans of 20.5%, and auto finance of 12.0%. This increase was, however, offset by higher overhead expenses of RM88.9 million.

### **Global Banking**

### a) Corporate Banking, Malaysia

Corporate Banking's profit before tax decreased by RM262.3 million or 38.3% to RM423.1 million for the quarter ended 31 December 2013 from RM685.4 million for the previous period corresponding quarter ended 31 December 2012. The decrease was mainly due to lower net interest income and Islamic Banking income of RM154.3 million and higher allowance for impairment losses on loans, advances and financing of RM98.9 million.

#### b) Global Markets, Malaysia

Global Markets' profit before tax decreased by RM56.9 million or 16.5% to RM287.0 million for the quarter ended 31 December 2013 from RM343.9 million for the previous period corresponding quarter ended 31 December 2012. The decrease was attributable to higher impairment losses on financial investments of RM86.9 million, lower non-interest income of RM14.9 million and higher overhead expenses of RM9.4 million. This decrease was, however, mitigated by higher net interest income and Islamic Banking income of RM54.4 million.

### c) Investment Banking (Maybank IB and Maybank Kim Eng)

Investment Banking's profit before tax increased by RM178.9 million to RM205.9 million for the quarter ended 31 December 2013 from RM27.0 million for the previous period corresponding quarter ended 31 December 2012. The increase was driven by higher non-interest income of RM144.7 million (which primarily from higher gain on disposal of securities portfolio, higher brokerage and underwriting income), higher net interest income and Islamic Banking income of RM67.3 million and lower impairment losses on financial investments of RM10.6 million. This increase was, however, offset by higher overhead expenses of RM40.4 million.

#### B1. Performance Review (cont'd.)

#### (ii) Current Quarter vs Previous Period Corresponding Quarter (cont'd.)

#### International Banking

International Banking's profit before tax increased by RM136.1 million or 23.7% to RM710.5 million for the quarter ended 31 December 2013 from RM574.4 million for the previous period corresponding quarter ended 31 December 2012. The increase was driven by higher net interest income of RM51.4 million, higher non-interest income of RM52.1 million and lower allowance for impairment losses on loans, advances and financing of RM105.4 million. This increase was, however, offset by higher overhead expenses of RM25.5 million and higher impairment losses on financial investments of RM31.0 million.

The increase in profit before tax for International Banking was primarily contributed by the increase in profit before tax from PT Bank Internasional Indonesia Tbk ("BII"), Hong Kong branch and Singapore branch of RM55.4 million, RM40.4 million and RM37.0 million respectively.

Higher net interest income was supported by strong year-on-year loan growth of 40.5% at Greater China, 31.8% at Labuan, 17.8% at Singapore and 8.9% at BII.

#### Insurance, Takaful and Asset Management

Insurance, Takaful and Asset Management registered a decrease in profit before tax by RM55.6 million or 21.3% to RM205.2 million for the quarter ended 31 December 2013 from RM260.7 million for the previous period corresponding quarter ended 31 December 2012. The decrease was due to higher overhead expenses of RM55.2 million and lower non-interest income of RM103.6 million. This was, however, mitigated by higher net interest income of RM28.7 million, lower allowance for impairment losses on loans, advances and financing of RM48.0 million and lower impairment losses on financial investments of RM33.1 million.

### B2. Variation of Current Quarter Results Against Preceding Quarter

The Group's profit after tax attributable to equity holders decreased by RM14.2 million or 0.8% to RM1,732.1 million over the preceding quarter ended 30 September 2013.

The Group's net interest income and Islamic Banking income for the quarter ended 31 December 2013 increased by RM45.5 million or 1.5% to RM3,173.3 million against the preceding quarter of RM3,127.8 million. Income from Islamic Banking Scheme operations recorded an increase of RM55.0 million to RM789.9 million for the quarter ended 31 December 2013 compared to RM734.9 million recorded in the preceding quarter ended 30 September 2013.

The Group's net income from insurance and takaful business for the quarter ended 31 December 2013 decreased by RM24.5 million to RM184.8 million compared to RM209.3 million recorded in the preceding quarter ended 30 September 2013.

Non-interest income of the Group for the quarter ended 31 December 2013 decreased by RM157.7 million or 10.6% to RM1,327.4 million compared to RM1,485.1 million recorded in the preceding quarter ended 30 September 2013. The decrease was mainly due to lower net foreign exchange gain of RM651.1 million. This decrease was, however, mitigated by higher fee income and higher unrealised gain on revaluation of financial assets at FVTPL and derivatives of RM147.5 million and RM369.0 million respectively.

The Group recorded an increase of RM112.8 million or 5.1% in overhead expenses to RM2,334.2 million in the quarter ended 31 December 2013 compared to RM2,221.4 million in the preceding quarter ended 30 September 2013.

The Group's allowance for impairment losses on loans, advances and financing for the quarter ended 31 December 2013 decreased by RM325.1 million over the preceding quarter ended 30 September 2013. The decrease was mainly due to lower collective allowance made during the quarter ended 31 December 2013.

The Group's impairment losses on financial investments was higher by RM99.5 million for the quarter ended 31 December 2013 compared to the preceding quarter ended 30 September 2013.

#### B3. Prospects

The global economy is expected to grow by 3.5% in 2014 from an estimated 3.1% in 2013 as the major advanced economies – US, Europe and Japan – simultaneously expand for the first time since 2011. Amid continued sub-8% expansion in China, economic growth trends in ASEAN are expected to be mixed with Malaysia and Singapore experiencing favourable impact from a rebound in external demand while Thailand and the Philippines being affected by domestic macroeconomic turbulence, political uncertainty and a recovery period post natural disasters in 2013.

Malaysia's macroeconomic outlook appears more promising given the steady growth momentum (GDP 2014E: 5%; 2013: 4.7%), clarity and credibility in fiscal policy to address the budget deficit via spending and tax measures, and sustainable current account surplus. However, domestic consumer spending is vulnerable to inflationary pressures arising from the Government's actions to address the fiscal deficit through subsidy rationalisation and price adjustments. Bank Negara Malaysia is also expected to keep the benchmark Overnight Policy Rate unchanged at 3.00% to support domestic demand growth amid fiscal consolidation and lingering downside risk to global growth and hence external demand given current financial market volatility, especially the selloff in the emerging market.

In 2014, one of the Group's strategic priorities is to accelerate the pace of regionalisation. In line with this, an enhanced organisation structure was introduced on 1 January 2014, which was designed to improve synergies between banking and non-banking entities in the Maybank Group through the establishment of global/country business and functional roles. The enhanced responsibility framework within the new matrix structure will extend to other levels within the organisation to ensure that greater value and collaboration is achieved in the markets that we operate in. It will also be supported by greater alignment of information technology, operating policies and processes.

In Malaysia, loan growths in the country's banking system is forecast at 9%-10% on the back of an improved GDP outlook this year. In line with this, Maybank's operations are expected to perform ahead of the system supported by retail, SME, business banking and corporate lending activities across our extensive network.

In Singapore, GDP growth is forecasted to improve to 4.0% in 2014 from 3.6% in 2013, benefitting from a pick-up in external demand due to the recovery in global economic conditions. Industry loan growth is expected to moderate to 9-10% in 2014 due to slower housing loan growth at 4-6%, reflecting a slowing property market, but will be compensated by a reasonably strong business loan growth of 12-14%. The Group will continue to implement strategies to capture greater synergies across its Singapore-based entities to optimise business opportunities from its combined customer base. It will focus on enlarging domestic and regional client coverage, as well as roll out regional financial services and solutions, including wealth management, cash management and global markets.

In Indonesia, GDP growth momentum is expected to remain stable (2014E: 5.6%, 2013: 5.8%) as monetary policy remains tight, and investors and businesses await for greater certainty after the Parliament and Presidential elections in April and July 2014 respectively. PT Bank Internasional Indonesia Tbk (BII) will continue to realise the opportunities from an expanded network and drive loan and deposit growth across all its business segments.

The deepening of Maybank's business portfolio in the region is another near-term priority for the Group in 2014. It will include improving client interface within the Global Banking business, providing cross border banking solutions via the Maybank Islamic business and expansion of insurance and takaful services in other markets. Additionally, the Group will continue its focus on productivity and effectiveness, including reinforcing its strategic cost management programme, developing a high performance culture, and optimising the asset book, capital and pricing.

The Group will maintain a sound capital position, above the minimum capital requirement under Bank Negara Malaysia's Capital Adequacy Framework (Capital Components) issued on 28 November 2012. With the continued conservation of capital from the Dividend Reinvestment Plan coupled with active capital management across the Group, Common Equity Tier 1 capital ("CET1") ratio will be maintained well ahead of the minimum level of 7% (inclusive of capital conservation buffer) as required by 2019.

Maybank's dividend policy shall be retained with a payout ratio of between 40% to 60% of net profit in conjunction with the dividend reinvestment plan.

Barring any unforeseen circumstances, the Group expects its financial performance for the financial year ending 31 December 2014 to remain satisfactory. The Group has set two Headline Key Performance Indicators ("KPI") of Return on Equity ("ROE") of 15.0% and Group Loans Growth of 13.0%.

### **B4.** Profit Forecast or Profit Guarantee

Neither the Group nor the Bank has made any profit forecast or issued any profit guarantee for the 4th quarter and 12 months ended 31 December 2013.

### **B5.** Tax Expense and Zakat

The analysis of the tax expense for the 4th quarter and 12 months ended 31 December 2013 are as follows:

|  | 4th Quarter Ended |             | Cumulative 12 Months Ended |             |  |
|--|-------------------|-------------|----------------------------|-------------|--|
|  | 31 December       | 31 December | 31 December                | 31 December |  |
|  | 2013              | 2012        | 2013                       | 2012        |  |
|  |                   | (Restated)  |                            | (Restated)  |  |
| Group  | RM'000            | RM'000      | RM'000                     | RM'000      |  |
| Malaysian income tax                               | 788,151           | 329,249     | 2,176,881                  | 1,811,717   |  |
| Foreign income tax                                 | (104,664)         | 94,547      | 82,278                     | 270,697     |  |
| ·  | 683,487           | 423,796     | 2,259,159                  | 2,082,414   |  |
| (Over)/under provision in respect of prior period: |                   |             |                            |             |  |
| Malaysian income tax                               | (71,190)          | (86,031)    | (267,295)                  | (140,772)   |  |
| Foreign income tax                                 | (13,460)          | (241)       | (19,743)                   | 294         |  |
| ·  | 598,837           | 337,524     | 1,972,121                  | 1,941,936   |  |
| Deferred tax expense                               |                   |             |                            |             |  |
| <ul> <li>Origination and reversal of</li> </ul>    |                   |             |                            |             |  |
| temporary differences                              | (111,687)         | 67,357      | 95,345                     | 10,979      |  |
| Tax expense for the period/year                    | 487,150           | 404,881     | 2,067,466                  | 1,952,915   |  |
| Zakat  | 18,138            | 7,009       | 30,795                     | 24,703      |  |
|  | 505,288           | 411,890     | 2,098,261                  | 1,977,618   |  |
|  |                   |             |                            |             |  |

The Group's effective tax rate for the 12 months ended 31 December 2013 was lower than the statutory tax rate due to reversal of over provision of tax expense in respect of prior year.

|  | 4th Quarte          | er Ended            | Cumulative 12 Months Ended |                  |  |
|--|---------------------|---------------------|----------------------------|------------------|--|
|  | 31 December<br>2013 | 31 December<br>2012 | 31 December<br>2013        | 31 December 2012 |  |
| <u>Bank</u>  | RM'000              | RM'000              | RM'000                     | RM'000           |  |
| Malaysian income tax                               | 404,891             | 137,318             | 1,384,018                  | 1,264,001        |  |
| Foreign income tax                                 | 328                 | 5,947               | 3,375                      | 22,593           |  |
|  | 405,219             | 143,265             | 1,387,393                  | 1,286,594        |  |
| Over provision in respect of prior period:         |                     |                     |                            |                  |  |
| Malaysian income tax                               | (59,947)            | (53,439)            | (238,240)                  | (106,879)        |  |
| •  | (13,414)            | -                   | (13,414)                   | -                |  |
|  | 331,858             | 89,826              | 1,135,739                  | 1,179,715        |  |
| Deferred tax expense - Origination and reversal of |                     |                     |                            |                  |  |
| temporary differences                              | (27,498)            | 177,823             | 105,585                    | 12,506           |  |
| Tax expense for the period/year Zakat              | 304,360             | 267,649             | 1,241,324                  | 1,192,221<br>33  |  |
|  | 304,360             | 267,649             | 1,241,324                  | 1,192,254        |  |

The Bank's effective tax rate for the 12 months ended 31 December 2013 was lower than the statutory tax rate due to certain income not subject to tax and reversal of over provision of tax expense in respect of prior year.

Domestic income tax is calculated at the Malaysian statutory tax rate of 25% of the estimated assessable profit for the period. Taxation for other jurisdictions is calculated at the rates prevailing in the respective jurisdictions.

#### **B6.** Status of Corporate Proposals Announced but Not Completed

- (a) (i) Proposed acquisition of 858,499 ordinary shares of Saudi Riyal ("SAR") 10 each in Anfaal Capital ("Anfaal") by Maybank Investment Bank Berhad ("Maybank IB"), a wholly-owned subsidiary of Maybank, representing 17.17% of the ordinary share capital of Anfaal; and
  - (ii) Proposed assignment of the subordinated loan of SAR2,070,000 from Al Numu Real Estate Company ("Al Numu") to Maybank IB

On 9 April 2012, Maybank announced that Maybank IB, a wholly-owned subsidiary of Maybank, has entered into a conditional Share Purchase Agreement ("SPA") with Al Numu and Anfaal for the following:

- (i) proposed acquisition of 858,499 ordinary shares of SAR10 each in Anfaal ("Anfaal Shares"), representing approximately 17.17% of the ordinary share capital of Anfaal for a cash consideration of SAR10,516,613, being SAR12.25 for each Anfaal Share; and
- (ii) proposed assignment of the subordinated loan of SAR2,070,000 ("Subordinated Loan") from Al Numu to Maybank IB.
- [(i) and (ii) collectively referred to as the "Proposals"].

Subject to the approval of the Capital Market Authority ("CMA") of the Kingdom of Saudi Arabia, the Subordinated Loan will be converted into 207,000 new Anfaal Shares at par and shall rank equally with the existing Anfaal Shares.

The total purchase consideration of SAR12,586,613 (equivalent to approximately RM10,300,000) for the Proposals is to be satisfied in cash ("Purchase Consideration").

The Proposals are subject to conditions precedent as spelt out in the SPA being fulfilled by 30 September 2012 or such other date as mutually agreed in writing by Al Numu and Maybank IB.

To the extent permitted by applicable laws, Maybank IB reserves the right to waive (in whole or in part) in writing the requirement to satisfy any of the conditions precedent and thereafter the parties may proceed to completion.

The Proposals will enable Maybank IB to increase its equity interest in Anfaal from 18.00% to 35.17%. It also represents a good opportunity for Maybank IB to increase its presence in Saudi Arabia and play a more significant role in unlocking Anfaal's potential, especially in the area of syndication, sukuk structuring and project financing in Saudi Arabia.

The Proposals are subject to approvals being obtained from the following:

- (i) SC;
- (ii) CMA; and
- (iii) Saudi Arabian General Investment Authority for the issuance of Anfaal's amended foreign investment licence.

Maybank had on 19 September 2013 announced that all the conditions precedent in the SPA in relation to the Proposals had been fulfilled. As such, the Proposals have been completed on 30 September 2013, being the completion date agreed upon between Maybank IB, Al Numu and Anfaal in accordance with the terms of the SPA.

#### B7. Status of Utilisation of Proceeds Raised from Corporate Proposal

The proceeds raised from the issuance of subordinated obligations and capital securities in prior years have been used for working capital, general banking and other corporate purposes, as intended.

#### B8. Deposits and Placements of Financial Institutions and Debt Securities

Please refer to note A13, A14 and A15.

#### **B9.** Derivative Financial Instruments

Please refer to note A29.

#### **B10. Changes in Material Litigation**

(a) In 2005, a subsidiary, Maybank Trustees Berhad ("MTB") and eleven other defendants were served with a writ of summons by ten plaintiffs/bondholders all of which are institutions, for an amount of approximately RM149.3 million. MTB was alleged to have acted in breach of trust and negligently in its capacity as Trustee for the bonds issued. MTB has defended the suit.

On 7 July 2008, the plaintiffs entered judgment by consent against certain defendants (which included the issuer of the bonds but not MTB) for the sum of RM149.3 million. The entering of the said judgment by consent is not in any way an admission of liability on the part of MTB.

On 4 August 2008, a defendant (the issuer of the bonds) served a counterclaim on MTB for approximately RM535.0 million being losses allegedly incurred by it as a result of MTB unlawfully declaring an Event Of Default on the bonds. The defendant had however on 25 August 2009 withdrawn the counterclaim against MTB.

The High Court on 30 June 2010 awarded judgment against MTB and another defendant, being the Arranger for the bonds, for RM149.3 million. The judgment sum in favour of the plaintiffs/bondholders was apportioned at 40% against MTB and 60% against the other defendant. The High Court also dismissed MTB's other claims.

Upon appeal by the parties, the Court of Appeal on 8 November 2011 ruled that MTB and the other defendant were instead to be equally liable to the plaintiffs/bondholders. In addition, the Court of Appeal ordered them to pay penalty charges on the judgment sum at the rate of 3% from 30 September 2005 to date of judgment ("Penalty Charges"). However, the Court of Appeal allowed MTB and the other defendant to seek indemnity against the issuer of the bonds ("Issuer") for 2/3 of the total liability and also allowed MTB to seek indemnity against the Issuer's Chief Executive Officer, one of the Issuer's directors and associate companies of the said Chief Executive Officer and the said director (collectively the "Associated Defendants") for one half of the 2/3 of the total liability. Further, the Court of Appeal allowed MTB to seek an indemnity against one of the plaintiffs for 1/3 of its liability (after deducting the sum to be indemnified by the Issuer and the Associated Defendants) ("the 1/3 Indemnity"). The Federal Court had on 5 April 2012 granted MTB and the other parties to the suit leave to appeal against the decision of the Court of Appeal. The appeal concluded on 4 January 2013.

Separately, and unrelated to this suit, a third party had, pursuant to a winding-up petition against a defendant (the issuer of the bonds) (Winding-Up Petition), appointed a provisional liquidator against the said defendant on 16 February 2012 until 15 March 2012 for the purpose of monitoring and completing the sale of assets charged to the third party.

As a result of the appointment of the said provisional liquidator, all pending proceedings by all parties against the said defendant were effectively stayed and these initially included MTB's applications for leave at the Federal Court referred to above [Leave Applications]. Subsequently, MTB on 9 March 2012 obtained leave of the court to proceed with the successful Leave Applications.

Further to the Winding-Up Petition, the third party had on 22 March 2013 obtained the order of the High Court to wind up the said defendant. Subsequently, MTB had on 16 April 2013 obtained the leave of the High Court to continue with the pending actions against the said defendant given that the Federal Court has yet to deliver its decision.

The Federal Court had on 10 February 2014 allowed MTB a full indemnity against the Issuer and the Associated Defendants and reduced the judgment sum against MTB to RM107 million with no liability apportioned to the other defendant. The Federal Court also allowed MTB's appeal against the Penalty Charges. In addition, one of the plaintiffs was allowed to set aside the 1/3 Indemnity.

The above contingent liability is covered by an existing Banker Blanket Bond Policy between the Bank and a subsidiary, Etiqa Insurance Berhad, which had entered into a facultative reinsurance contract for an insured sum of RM150.0 million with three (3) other re-insurers.

(b) In 2004, Etiqa Takaful Berhad ("ETB"), commenced a civil suit against a borrower ("the 1st Defendant") and three guarantors, for the sum of approximately RM25.8 million, following the recall of the relevant facility which was preceded by the 1st Defendant's failure to pay quarterly installments.

The 1st Defendant counterclaimed for loss and damage amounting to approximately RM284.0 million as a result of ETB's alleged failure to release the balance of the facility of RM7.5 million. It was alleged that the 1st Defendant was unable to carry on its project and therefore suffered loss and damage.

On 14 May 2009, the Court allowed ETB's application for summary judgment, the Court had also dismissed the 1st Defendant's counterclaim against ETB with costs. All 4 Defendants filed their respective applications for stay of execution of the summary judgment. However, the stay applications were dismissed with costs on 1 September 2009.

#### B10. Changes in Material Litigation (cont'd.)

(b) (cont'd.)

On 4 March 2010, the Court of Appeal reversed the decision of the High Court granting the earlier summary judgment and the dismissal of the 1st Defendant's counterclaim and ordered the matter to be reverted to the High Court for full trial. The full trial including the counterclaim concluded on 29 June 2011.

On 21 September 2011, the High Court entered judgment in favour of ETB and allowed ETB's claim (with costs) for the sum of approximately RM25.8 million less unearned profit as at the date of full settlement and dismissed the 1st Defendant's counterclaim (with costs). All 4 Defendants filed Notices of Appeal against the said decision and also applied for a stay of the judgment. The stay applications were dismissed with costs on 25 January 2012.

On 16 April 2013, the Court of Appeal dismissed all appeals with costs. The 4 Defendants' application for leave to appeal the decision of the Court of Appeal to the Federal Court has been withdrawn. This brings this case to a close.

(c) A corporate borrower had issued a writ of summons and statement of claim against a subsidiary, Maybank Investment Bank Berhad ("Maybank IB"), in 2005 in the latter's capacity as agent bank for three financial institutions, claiming general, special and exemplary damages arising from alleged breach of duty owed by Maybank IB in connection with a syndicated facility.

The credit facilities consisted of a bridging loan of RM58.5 million and a revolving credit facility of RM4.0 million which were granted by Maybank IB and the three syndicated lenders. The loan was subsequently restructured to RM38.0 million with terms for repayment. In 2006, Maybank IB and the three syndicated lenders filed a suit against the corporate borrower for the recovery of the said credit facilities. The two claims were heard together.

The High Court on 6 May 2009 entered judgment against Maybank IB as agent for the syndicated lenders for, inter alia, a sum of RM115.5 million with interest at 6% per annum from date of disbursement to realisation, with the balance of the corporate borrower's claim (including general damages) ordered to be assessed at a later date ("Judgment"). In the same Judgment, the recovery action by Maybank IB and the three syndicated lenders was also dismissed.

As one of the syndicated lenders, Maybank IB had an exposure of RM48.0 million out of the RM115.5 million awarded pursuant to the Judgment.

Maybank IB had then filed an appeal against the Judgment ("Appeal") and an application for stay of execution of the Judgment on 8 May 2009. On 24 June 2009, Maybank IB successfully obtained a stay order for execution of the Judgment pending the disposal of the Appeal against the Judgment. The corporate borrower's appeal to the Court of Appeal against the decision on the stay order was dismissed on 23 November 2009.

The Appeal came up for hearing on 10 February 2012, wherein all parties agreed for the matter to be mediated. As the parties could not come to any consensus at the mediation on 9 March 2012, they proceeded with the Appeal which concluded on 23 January 2013.

On 27 September 2013, the Court of Appeal delivered its judgment in favour of Maybank IB and allowed the Appeal by the lenders including Maybank with costs of RM120, 000. Judgment was entered against the corporate borrower and its guarantor for the sum of RM47, 232, 496.11 as at 30 September 2008 (Maybank's portion being RM19,757,195.93) with interest of 2% per annum from 1 Oct 2008 until full settlement. The Court of Appeal also directed payment of Maybank IB's agency fees of RM50,000 as at 1 June 2008 and subsequent annual fees of RM50,000 to be paid every 1st June with interest of 8% per annum thereon from 2 June 2008 until full settlement.

On 25 October 2013, the corporate borrower filed its motion for leave to appeal to the Federal Court in respect of the decision of the Court of Appeal against the corporate borrower dated 27 September 2013.

On 29 January 2014, the Federal Court dismissed the leave application. This brings this matter to a close in respect of the claim against the lenders and Maybank IB. The actions for recovery of the loan sums will still continue, as the earlier order of the Court of Appeal of 22 November 2013 staying the enforcement of the judgment obtained by the lenders, has lapsed with the Federal Court's dismissal on 29 January 2014 of the borrower's application for leave to appeal to the Federal Court.

#### B10. Changes in Material Litigation (cont'd.)

(d) On 8 April 2010, a corporate borrower ("the Plaintiff") filed a civil suit against Malayan Banking Berhad ("Maybank") and two other Defendants at the Johor Bahru High Court ("JB High Court Suit") alleging that Maybank had been in breach of its obligations to the Plaintiff under several banking facilities between them for refusing to allow the drawdown and/or refusing to allow the further drawdown of the banking facilities.

Maybank had offered several banking facilities to finance the Plaintiff's development in a mixed development project. Amongst the many securities granted were several debentures which gave Maybank a right to appoint a receiver and manager over the Plaintiff in the event of default of the banking facilities.

The 2nd and 3rd Defendants were receivers and managers ("R&Ms") appointed by Maybank under debentures given by the Plaintiff. The Plaintiff had defaulted under the banking facilities granted by Maybank resulting in Maybank appointing the R&Ms.

Concurrent with this suit, the Plaintiff had also filed an application for an interlocutory injunction to restrain Maybank from exercising its right to appoint a R&M. The application was heard on 23 November 2010 and allowed by the Johor Bahru High Court ("JB High Court"). Maybank appealed against this decision. On 29 May 2012, the Court of Appeal allowed Maybank's appeal with costs of RM15,000 and ordered damages to be assessed by the registrar at the Kuala Lumpur High Court ("KL High Court"). On 28 June 2012, the Plaintiff served an unsealed copy of a Notice of Motion filed at the Federal Court for leave to appeal against the Court of Appeal's decision on 29 May 2012. That motion was fixed for case management on 9 October 2012. On 6 December 2012, the Federal Court struck out the motion with costs to Maybank.

The Plaintiff had also filed another civil suit against Maybank on 25 March 2011 at the Kuala Lumpur High Court ("KL High Court Suit") claiming a sum of approximately RM1.2 billion alleging that the appointment of the R&Ms was mala fide and that as a consequence thereof, the Plaintiff had purportedly suffered loss and damages.

Maybank filed a counterclaim in the JB High Court Suit against the Plaintiff and its guarantors to recover all sums due and owing under the banking facilities granted to the Plaintiff. The JB High Court allowed Maybank's application to transfer the JB High Court Suit to the KL High Court, and consolidate the JB High Court Suit with the KL High Court Suit to be heard at the KL High Court.

On 24 October 2011, the KL High Court had allowed Maybank's counterclaim against the Plaintiff and the guarantors with costs on an indemnity basis, and dismissed the Plaintiff's actions against Maybank i.e. the KL High Court Suit and the JB High Court Suit, with costs on an indemnity basis. The Plaintiff filed an appeal at the Court of Appeal against this decision. The Plaintiff's application for a stay of execution of the decision of KL High Court on 24 October 2011 was dismissed by the KL High Court on 13 December 2011.

On 19 August 2013, the Court of Appeal affirmed the KL High Court's decision in, dismissing the Plaintiff's appeal in favour of Maybank with costs of RM50,000 to Maybank. On 23 September 2013, the Plaintiff filed a leave application to appeal to the Federal Court. Maybank has recorded its objection to this leave application on the ground that the application has been filed out of time as the deadline to file the said application was on 19 September 2013.

At the case management on 6 November 2013, it was put on record in the Federal Court that the Plaintiff has agreed to withdraw the said leave application with no liberty to file afresh and the Plaintiff will pay costs of RM6, 000. to Maybank for the leave application withdrawal upon payment of the redemption sum for the properties charged to Maybank for the banking facilities. The Registrar of the Federal Court then fixed the next case management on 21 November 2013 pending the withdrawal of the leave application by the Plaintiff.

The Plaintiff had filed a Notice of Discontinuance of its leave application on 20 November 2013 and as such, the case management fixed on 21 November 2013 was vacated by the Federal Court. This officially brings a final closure to the Plaintiff's actions against Maybank.

### **B11. Disclosure of Realised and Unrealised Retained Earnings**

The breakdown of the retained profits of the Group as at the statements of financial position date into realised and unrealised profits is presented in accordance with the directive issued by Bursa Malaysia Securities Berhad dated 25 March 2010 and prepared in accordance with Guidance on Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements*, as issued by the Malaysian Institute of Accountants.

|  | 31 December<br>2013     | 31 December<br>2012<br>(Restated) |
|--|-------------------------|-----------------------------------|
|  | RM'000                  | RM'000                            |
| Retained profits of the Group:             |                         |                                   |
| - Realised                                 | 8,266,525               | 7,566,518                         |
| - Unrealised                               | 2,251,983<br>10,518,508 | 2,195,259<br>9,761,777            |
| Share of retained profits from associates: |                         |                                   |
| - Realised<br>- Unrealised                 | 349,817<br>-            | 294,847<br>-                      |
|  | 349,817                 | 294,847                           |
| Consolidation adjustments                  | 879,159                 | 1,048,213                         |
| Total Group's retained profits             | 11,747,484              | 11,104,837                        |

#### B12. Dividend

#### (i) Proposed final dividend

The Board of Directors have proposed a final single-tier dividend in respect of the current financial year ended 31 December 2013 of 31 sen single-tier dividend on 8,862,079,081 ordinary shares of RM1.00 each, amounting to a net dividend payable of RM2,747,244,515 (31 December 2012: final dividend of 18 sen per share less 25% taxation and 15 sen single-tier dividend) for the shareholders' approval.

The proposed final single-tier dividend consists of cash portion of 4 sen per ordinary share to be paid in cash amounting to RM354,483,163 and an electable portion of 27 sen per ordinary share amounting to RM2,392,761,352.

Pursuant to Section 8.26 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad, the final dividend, if approved, will be paid no later than three (3) months from the date of shareholders' approval.

The Books Closure Date will be announced by the Bank after the Annual General Meeting.

# (ii) Total dividend

Total dividend for the financial year ended 31 December 2013 are as follows:

- a) Single-tier interim dividend of 22.5 sen per ordinary share declared on 21 August 2013 and paid on 25 October 2013; and
- b) Proposed single-tier final dividend of 31 sen per ordinary share, subject to shareholders' approval.

### **B13. Earnings Per Share ("EPS")**

#### **Basic**

The basic EPS of the Group is calculated by dividing the net profit for the period/year attributable to equity holders of the Bank by the weighted average number of ordinary shares in issue during the period/year.

|  | 4th Quart           | er Ended            | Cumulative 12 Months End |                     |  |
|--|---------------------|---------------------|--------------------------|---------------------|--|
|  | 31 December<br>2013 | 31 December<br>2012 | 31 December<br>2013      | 31 December<br>2012 |  |
| Net profit for the period/year (RM'000)                    | 1,732,100           | 1,459,891           | 6,552,391                | 5,745,920           |  |
| Weighted average number of ordinary shares in issue ('000) | 8,847,526           | 8,439,594           | 8,645,760                | 7,904,374           |  |
| Basic earnings per share                                   | 19.58 sen           | 17.30 sen           | 75.79 sen                | 72.69 sen           |  |

#### Diluted

The diluted EPS of the Group is calculated by dividing the net profit for the period/year attributable to equity holders of the Bank by the weighted average number of ordinary shares in issue, which has been adjusted for the number of shares that could have been issued under the Maybank Group Employee Share Scheme ("ESS").

In the diluted EPS calculation, it was assumed that certain number of shares under the ESS relating to the RSU were vested and awarded to employees through issuance of additional ordinary shares. A calculation is done to determine the number of shares that could have been issued at fair value (determined as the average price of the Bank's shares during the period/year) based on the monetary value of the ESS entitlement attached to the outstanding RSU granted. These calculations serve to determine the number of dilutive shares to be added to the weighted average ordinary shares in issue for the purpose of computing the dilution. No adjustment was made to the net profit for the period/year.

|   | 4th Quarter Ended |             | <b>Cumulative 12 Months Ended</b> |             |
|---|-------------------|-------------|-----------------------------------|-------------|
|   | 31 December       | 31 December | 31 December                       | 31 December |
|   | 2013              | 2012        | 2013                              | 2012        |
| Net profit for the period/year (RM'000)                             | 1,732,100         | 1,459,891   | 6,552,391                         | 5,745,920   |
| Weighted average number of ordinary                                 |                   |             |                                   |             |
| shares in issue ('000)  | 8,847,526         | 8,439,594   | 8,645,760                         | 7,904,374   |
| Effects of dilution ('000)  | 7,269             | 148         | 7,426                             | 601         |
| Adjusted weighted average number of ordinary shares in issue ('000) | 8,854,795         | 8,439,742   | 8,653,186                         | 7,904,975   |
| Diluted earnings per share  | 19.56 sen         | 17.30 sen   | 75.72 sen                         | 72.69 sen   |

By Order of the Board

Mohd Nazlan Mohd Ghazali LS0008977 Company Secretary 27 February 2014